

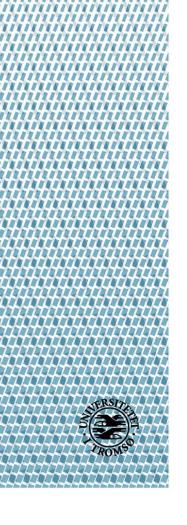
Department of Sociology, Social Science and Community planning

Income inequality, taxation, collective bargaining and trade

A longitudinal analysis of 19 OECD countries in the period 1981-2011

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«Enten så går det bra, eller så går det over» -Rune Karlsen

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iii

Abstract

This thesis studies determinants of income inequality using data from The World Top Incomes Database. The focus is on top tax rates, unions and trade openness. There is found that the erosion of unions and top tax rates are associated with the rise in top income shares in the sample of OECD countries. In addition, there is found that increase of trade openness is associated with the increase in top income shares.

There is support for a lag structure of tax changes, and a positive cross-level interaction between the level of taxation in the period and the effect of tax changes. In addition, there is support for a significant positive interaction between the level of trade openness and the effect of union density changes.

These associations are found utilizing a random-effects multilevel model, separating between and within effects, applied to annual longitudinal data covering the period 1981-2011. The results are largely supported by fixed-effects and first-differenced models.

Innhold

A	Acknowledgementsiii									
Α	bstra	ct		iv						
Li	ist of figuresvii									
List of tablesv										
1	Ir	Introduction								
	1.1	1.1 Brief overview of the research field								
	1	.1.1	Research gap	.3						
	1.2	Res	search question	.5						
	1.3	Fine	dings	.5						
	1.4	Stru	ucture	. 6						
2 Theoretical and conceptual framework										
	2.1	Inco	ome distribution – what is it?	. 7						
	2	.1.1	Total, capital and labor income	.8						
	2	.1.2	Gross and net income	.9						
	2.2	Wh	at is behind the rise in inequality?	.9						
	2	.2.1	Unions and collective bargaining coverage	10						
	2.1 Inc 2.1.1 2.1.2 2.2 Wh 2.2.1 2.2.2 2.2.3 2.2.4 Research		Top tax rates	12						
	2	.2.3	Trade and economic openness	13						
			Expectations	14						
3	R	eseard	ch design	16						
	3.1	Goa	als and tools	16						
3.2 Longitudinal analysis		ngitudinal analysis	17							
	3 3	Мп	Itilevel models and longitudinal data	18						

	3.3	.1	Fixed vs random effects models	. 19
	3.3	.2	Model specification	. 21
	3.4	Spe	cial statistical concerns for longitudinal data:	. 22
	3.4	.1	Trends, stationarity and autocorrelation	. 22
	3.4	.2	Cross-sectional correlation	. 24
	3.5	Мо	del specifics and building process:	. 24
	3.5	.1	Dynamics	. 24
	3.5	.2	Estimation	. 25
	3.5	5.3	LR-test	. 26
	3.5	.4	Residuals and covariance structure	. 27
4	Da	ta co	llection	. 29
	4.1	Inco	ome share	. 29
	4.2	Тор	statutory tax rate	. 32
4.3		-	ective bargaining: Labor union density and extensions	
	4.4		de	
			ulation	
4.5		•	o	
	4.7		employment	
			• •	
_	4.8		e selection and generalizations	
5		•	tive statistics	
	5.1	-	decile income share variable	
	5.1		Outliers	
	5.2	•	lanatory variables	
6	Res	sults		.50
	6.1	Hvn	otheses revisited	. 50

	6.2	Reg	gression model	.50				
	6	5.2.1	Tax:	. 52				
	6	5.2.2	Collective bargaining:	. 54				
	6	5.2.3	Trade:	. 56				
	6	5.2.4	Control variables:	. 57				
7		Diagno	stics and model specification	. 58				
	7.1	Dia	gnostics	. 59				
	7.2	Alt	ernative measures and models	. 63				
	7	7.2.1	Import and export models	. 66				
	7	7.2.2	Trade models	. 68				
8		Discuss	ion	. 70				
	8.1	Tax	(.72				
	8.2	Tra	de	. 75				
	8.3	Col	lective bargaining	.76				
	8.4	Cor	ntrols	. 78				
9	C	Conclud	ding remarks	. 80				
	9.1	Fur	ther research	. 81				
R	References82							
Δ	Annendix 8							

List of figures

Figure 1 Top decile income share in the United States 1917-2014	2
Figure 2 Two extreme distributions	7
Figure 3 Income sources	8
Figure 4 From gross to net income	9
Figure 5 Theoretical model	15
Figure 6 Box plot of the top decile income share by country	41
Figure 7 Top decile income share 1980-2013	42
Figure 8 Top decile income share in the sample	43
Figure 9 Evolution of variables over time	47
Figure 10 Country specific estimated total parameter of a tax change	54
Figure 11 Country specific estimated parameter of within labor union density	55
Figure 12 Standardized residuals against fitted values and QQ-plot of standardized re	siduals
	60
Figure 13 Standardized residuals over time and histogram of estimated intercepts	61
Figure 14 Box plot of standardized residuals by country	62
Figure 15 Missing data patterns	62
Figure 16 Social norms, tax evasion and the income distribution	74
List of tables	
Table 1 Descriptive: Top decile income share	43
Table 2 Descriptive: all variables	45
Table 3 Correlation matrix	48
Table 4 Regression using all observations	51
Table 5 Missing estimated values	63
Table 6 Regressions: import and export	66
Table 7 Regressions: trade	69

Introduction 1

The distribution of resources have long been recognized as an important element of organization and functioning of states. Indeed, Plato discussed how the distribution and hunger for gold could bring about an oligarchy where wealth is concentrated on ever fewer hands, and laws are twisted so that the wealthy does not have to oblige them (Plato, 2001, pp. 908-311)¹.

Distribution of resources have also been associated with a stable democracy: "Increased wealth is not only related causally to the development of democracy by changing the social conditions of the workers, but it also affects the political role of the middle class through the shape of the stratification structure so that it shifts from an elongated pyramid, with a large lower-class base, to a diamond with a growing middle class." (Lipset, 1959, p. 83)

As the title of this thesis suggest, it is not the distribution of wealth that is of concern here, but the distribution of income. The concepts are closely related, however, there is a difference. Wealth (accumulated resources at a given time), is the sum of income spent (the flow of resources in a given period) and previous wealth. A highly skewed distribution of income can thus be a first step toward a highly skewed distribution of wealth².

In the years after World War 2, and to the late 1970s, Lipset (1959)'s implicit assumption of economic development increasing the middle class seemed to hold in the United States. The economy grew steadily, as did wages of the average worker, and economic gains became more equally distributed. This changed somewhere in the late 1970s to early 1980s. Suddenly wages began a long downward trend, and even though more family members than ever before were working, median family income stopped growing. At the same time, the amount of people earning high incomes rose as well, leaving a declining proportion of employees receiving mid-level incomes (Harrison & Bluestone, 1990, pp. 4-5).

² Conditioned on consumption patterns, income mobility and demographics.

¹ The Republic, book 8, lines 550-552.

The status in 2013 was that ten percent of Americans claimed almost half (47%) of all gross income in the United States, the largest income share concentrated in this group since the 1930s³. Clearly, not all segments of the society have benefitted equally from economic development. The pyramid might have become more like a diamond for a while, but that is a trend long gone.



The increasing income inequality is not unique Figure 1911

Figure 1 Top decile income share in the United States 1917-2014

to the US by any means. Top incomes have increased enormously in the US and other English-speaking countries over the past three decades (Piketty & Saez, 2006, p. 204). Meanwhile, European countries and Japan have had relatively stable top income shares, although there are increasing trends in most of these countries as well. The US inequality might, however, be the most pronounced, and have been the focus of the lion's share of research concerning inequality in developed countries (Mahler, Jesuit, & Roscoe, 1999, p. 368).

To make a comparison of differences concerning the income shares between countries, the highest-earning ten percent of Swedes claimed 28% of total gross income in 2013, and 23% in 1980. The rather large differences between Sweden and the US, both in level and growth of inequality, indicates that large inequalities are not inevitable. Markets may have created these inequalities, but laws, regulations and institutions shape the markets (Stiglitz, 2012, p. 66).

Understanding causes behind the rise in income inequality should be of concern for political scientists and policy makers. Inequality might not pose a direct threat to the stability of democratic institutions in the near future. However, high levels of economic inequality leads to political inequality (Stiglitz, 2015, p. 125). Moreover, inequality have major impacts on living conditions of substantial proportions of the population in both the long and the short

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³ Data from The World Top Incomes Database (October 31., 2015)

term. Income (and wealth) affects, for example, decisions and opportunities to get education, sufficient healthcare, and the ability to use the legal system (Stiglitz, 2012).

1.1 Brief overview of the research field

Explanations for the rise in inequality in the developed world focus either on market-driven forces or on institutional changes. According the market forces hypothesis, the rise in inequality reflects skill-biased technical change and globalization (Jaumotte & Buitron, 2015, p. 7). In this framework, wages are determined by supply and demand (the market) for labor. Technological change have increased demand for higher skilled workers, and decreased demand for low-skilled workers. Thus, market changes have increased the skill (educational) premium and increased inequality (consult Goldin and Katz (2007) for a study of the United States, see Brynjolfsson and McAfee (2014) for interesting ideas about potential future implications, also consult also Card and DiNardo (2002) for problems related to the skill-biased technological change hypothesis). In a similar fashion, globalization, working through increased global competition, have increased demand for capital, and decreased demand for labor (in developed countries) (consult Stolper and Samuelson (1941) for theoretical arguments).

Institutional features cited as determinants of income inequality includes top personal income tax rates (consult Atkinson (2004) for a long run descriptive study of taxes and top incomes, and consult Piketty, Saez, and Stantcheva (2011) for models on tax changes and responses), and financial deregulation (consult Jerzmanowski and Nabar (2013) for arguments how high skilled-labor can benefit relatively more than low-skilled labor).

Features related to the labor market, such as union density rates (consult Card (2001) for a study of unions and wage inequality in the US, consult Card, Lemieux, and Riddell (2004) for a study of the US, the UK and Canada) and minimum wage (consult Lee (1999) for a study of minimum wages and wage inequality in the US) are linked to inequality of incomes.

1.1.1 Research gap

The erosion of labor market institutions have been relatively little investigated in the context of income inequality (Jaumotte & Buitron, 2015, p. 5). This is especially true for cross-

country analyses. Consequently, there have been little effort to investigate any potential interactions between market-driven forces and labor market institutions.

This thesis utilizes longitudinal analysis, which is seen as the natural next step in investigation of income inequality (Piketty, 2005, pp. 387-388). Previous databases have been haunted by various problems (Piketty, 2005, pp. 382-383) and opportunities to investigate the income distribution utilizing cross-country analysis in a rigorous way have therefore been limited. However, the possibility to use longitudinal analysis have increased by the publication of the World Top Incomes Database (WTID), motivated by dissatisfaction over existing databases. This database is fully homogenous across countries, annual and long-run (Piketty, 2005, p. 383), making it suited for longitudinal analysis.

This thesis investigates the proportion of the total income claimed by the top 10% (the top decile), and how institutional changes (represented with top tax rates and labor union density) and trade openness relates to it. In addition, this thesis investigates potential interactions between trade openness and labor unions. This is done by analyzing 19 OECD countries⁴ (Organization for Economic Co-operation and Development), which are considered relatively developed in the period. This will test the theoretical assumptions and expectations, largely investigated and developed in the context of the US, in a broader context.

The use of top decile income shares and longitudinal models are not completely novel. Two studies investigating developed countries and top decile income share are Jaumotte and Buitron (2015) and Roine, Vlachos, and Waldenström (2009).

Jaumotte and Buitron (2015) investigates top decile income shares by labor market institutions (labor unions, extensions and minimum wages) and top tax rates, while controlling for market-driven forces. They use both event analysis and longitudinal analysis (three-stage least squares).

Roine, Vlachos, and Waldenström (2009) investigates the bottom nine deciles (the inverse of the top decile) by economic development, financial development, trade openness,

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⁴ Australia, Canada, Denmark, Finland, France, Germany, Ireland, Italy, Japan, Korea, the Netherlands, New Zealand, Norway, Portugal, Spain, Sweden, Switzerland, United Kingdom and the United States.

government expenditure and taxation. They use 5-year averages and a first-difference model including a lagged dependent variable.

The main novelty of this thesis lies in the statistical method used. A random-effects multilevel model which separates the between and within effects is utilized. This approach achieve the unbiasedness of the fixed-effects approach, but at the same time, it accommodates information about potential level effects of the explanatory variables. This approach allows for more exploration of the data, and especially between the level and changes of variables. As a result, this thesis goes somewhat longer in exploring potential interactions between labor market institutions and market-forces than earlier comparable studies.

1.2 Research question

The research question this thesis seek to answer is:

"Can collective bargaining, tax policy and trade openness explain the increase in the top deciles' gross income share in OECD countries in the period 1981-2011?"

These relationships are of interest because they are largely results of policy, and if they indeed affect the income distribution, then policy can be used actively to manage the distribution of income. As mentioned already, there are several reasons for why the income distribution should be of interest. If the inequality can be managed, there is surely of interest to know how this can be achieved.

1.3 Findings

The main findings can be summarized as follows: there is found support for the hypothesis that changes in trade openness affects the top decile income share. This relationship is positive, indicating that increasing trade openness could have increased the top decile income share. There is also support for the hypothesis that changes in top tax rates affects the top decile income share. This relationship is rather complex, with a negative lag structure of two years, in addition to country mean top tax rates acting as moderators of the country specific effects. Taken together, the relationship is negative, indicating that reduction of top tax rates could have increased the top decile income share. Lastly, it is found support for the hypothesis that changes in labor union density rates affects the top decile income

share. This relationship is primarily negative, indicating that the decrease in labor union density could have increased the top decile income share. However, the effect is found to be moderated by the level of import/trade penetration of countries, with higher average import/trade penetration in the period indicating less (negative) effect of unions.

1.4 Structure

The next chapter outlines the theoretical and conceptual framework used in this thesis. Concepts of inequality, income distribution and income sources are introduced. Theoretical expectations about the association between the income distribution, trade openness, top tax rates and collective bargaining are outlined. The chapter ends with introducing a set of general hypotheses. In "Research design" arguments for utilizing the multilevel longitudinal analysis technique are presented, and concerns related to the choice of method are discussed. The chapter ends with presenting the modeling process. "Data collection" describes the data collection process. It provides reasoning behind the choice of indicators, and ends with a discussion of the case selection, statistical significance testing and generalization. "Descriptive statistics" presents numeric and graphical description of the variables. "Results" introduces empirical hypotheses, presents the result of a regression model utilizing all observations, and discuss the hypotheses in light of the model. In "Diagnostics and model specification" diagnostics of the model presented in Results are presented. In addition, alternative models and model specifications are presented to test the robustness of the model. Specific reasons for including the alternative models are also given. In "Discussion" the findings are reviewed and placed in the context of earlier research. The chapter also presents a final assessment of each component of the research question. In **Concluding remarks** the results are summarized and propositions for further research is given.

2 Theoretical and conceptual framework

This chapter starts with laying out the conceptual framework used in this thesis. The concept of income distribution and inequality, income sources and types of income is introduced. Following is the theoretical framework, which the thesis is built upon. After going through the theoretical assumptions, the chapter ends with the introduction of a set of hypotheses.

2.1 Income distribution – what is it?

In a general term, "distribution" refers to how values on a certain variable are spread across a defined population. Two extreme distributions are: 1) everyone in the population has exactly the same value on the variable, and 2) it is only one individual in the population having (a value on) the variable.

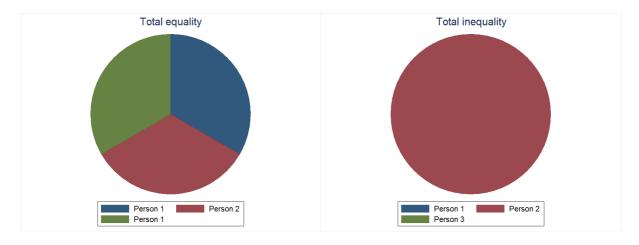


Figure 2 Two extreme distributions

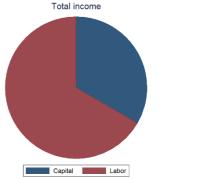
When talking about inequality we also talk about the distribution of some variable. We state that the distribution is not equal – not everyone has the same value. Income inequality is thus a way to refer to how the income is distributed in the population. The degree of inequality lies somewhere between the two extremes, and the term "inequality" in itself does not indicate this degree.

2.1.1 Total, capital and labor income

By definition, the total income distribution is the result of adding up two components: inequality from income of labor and inequality of income from capital. It follows that the more unequally distributed each of these two components are, the greater the total inequality will be (Piketty, 2014, p. 242).

Even though it is true that the inequalities with respect to labor have always been much

smaller than inequalities from capital, income from labor generally accounts for two-thirds to three-quarters of national income. There are also substantial differences between countries in the distribution of income from labor, which suggest that public policies and national differences can have major consequences for the labor income distribution. This in turn has a great impact on the living condition of large numbers of people (Piketty, 2014, p. 255). There is also the issue Figure 3 Income sources



that capital accumulation by the "working rich" could lead

up to the revival of top capital incomes in the following generation (Piketty, 2005, p. 387).

Depending on the savings rate, the present income will affect the distribution of wealth in the future. This was recognized by Kuznets (1955), and it is one of the divergent forces he discusses. "According to all recent studies of the apportionment of income between consumption, only the upper-income groups save; the total savings of groups below the top decile are fairly close to zero. (...) Other conditions being equal, the cumulative effect of such inequality in savings would be the concentration of an increasing proportion of incomeyielding assets in the hands of the upper groups – a basis for larger income shares of these groups and their descendants." (Kuznets, 1955, p. 7)

Newer studies support the relationship between savings and income (see for example Dynan, Skinner, and Zeldes (2004)). The distribution of total income can thus have quite substancial impact on the society, both in the short term (current income) and in the long term (capital accumulation). Since capital itself is a source of income, the inequality in capital and wealth will also induce larger income inequality in the future.

2.1.2 Gross and net income

The type of income that will be investigated in this thesis is the gross income, that is: income gained before taxes and transfers. The net or "disposable" income is the gross income after taxes and redistribution. The net income is the income we are free to spend as we choose, and ultimately what affects society.



Figure 4 From gross to net income

There are two ways to alter the net income distribution: we could alter the gross income distribution, and we could alter the tax and redistribution policies.

When we are looking at the net income distribution, we are really looking at the sum of two phenomena interacting: the gross income distribution and the tax and redistribution policies. It therefore makes sense to investigate policy impact on the gross income distribution, as it indicates how policy can alter the market-driven income distribution without disturbances from the redistribution.

2.2 What is behind the rise in inequality?

The factors concerning inequality have roughly been divided into two categories: market-driven forces and institutional changes. The rise in observed income inequality have coincided with the "second globalization" wave, which has been under way since the 1970s, and the "conservative revolution" starting around 1980s, characterized by a shift from "planning" to "market".

It can be argued that the conservative revolution around the 1980s was a response to the increased global competition and relative stagnation of the domestic economic growth (Piketty, 2014, p. 98). Thatcher and Reagan, state leaders in the United Kingdom in 1979-1990 and the United States in 1981-1989, relied on the doctrine of laissez-faire. Laissez-faire is the theory that commercial markets function best with minimal interfering from governments (Harrison & Bluestone, 1990, pp. 78-79). This period saw a reduction in taxation and a souring

sentiment toward unions and collective bargaining, as both of were thought to distort markets and slow economic growth.

Globalization, like the shift in government policy have been seen as drivers for increasing inequality. One aspect of globalization thought to affect the distribution of income, is the economic openness of a country. Regarding the institutional factors, decreasing tax rates and the decreasing role of unions and collective bargaining are interpreted as potential explanations for the increase in inequality.

The factors under investigation here are largely related to the bargaining position of workers and the labor income distribution. The labor income accounts for around two-thirds of total income and is therefore of great importance in the total income distribution.

2.2.1 Unions and collective bargaining coverage

Collective bargaining is a process of decision-making between parties representing employer and employee interests. Creating institutions to improve the bargaining position of workers has historically been an important impetus to collective bargaining (Traxler, 1994, p. 168).

The industrial relations system, which constitute a "web of rules" relating the bargaining units, greatly affects the collective bargaining process — and results. Labor unions are organizations of workers whose primary objectives are to improve the wage and non-wage conditions of employment among their members, and union density is one indicator of the character of a country's industrial relations system (Ehrenberg & Smith, 2012, p. 444; Traxler, 1994, p. 167).

Unions have different strategies and tools to improve the conditions of their members. One strategy is bargaining for contracts and agreements on behalf of their members. The idea is that the bargaining position is better for unions as a group than individual employees bargaining for their wages and conditions on an individual level with their employer. The unions might bargain directly for higher wages, but unions can also push for staffing requirements, which in turn increase the demand for workers (or at least hinder future job cuts). Unions can also bargain for contracts that prohibit subcontracting, hindering the

alternative of the employer to subcontract nonunionized and cheaper labor (lower wages and/or worse benefits).

Unions can increase the cost of other close substitutes of workers. They can for example lobby for import quotas, thereby increasing the cost of imports. By making import more expensive, the production of similar goods within the country becomes relatively cheaper, making it more profitable to produce those goods domestically. Increasing, or maintaining, production within a country will protect the jobs associated with that production. Unions could also bargain and lobby for minimum wages. Consequently, employing non-unionized workers is less attractive. However, bargaining for minimum wages also lift the least paid workers wages, compressing the income distribution.

Unions could also affect the wage distribution through more informal channels. Unions can, for example, promote norms of equity, not just at the lower part of the distribution, but also protesting the pay of the upper management (Western & Rosenfeld, 2011, pp. 517-518). They have also driven public relations campaigns to increase demand for products produced by union members (Ehrenberg & Smith, 2012, p. 462).

Perhaps the most powerful feature of a union is the ability to execute strikes and work slowdowns. These measures can impose potentially high costs to the employer if they do not agree to the terms and conditions specified by the union in question. The cost could be higher than the cost of agreement, in turn making it less attractive to fight for better agreements for the employer.

If unions increase the wages of their members, and the top earners are unaffected we should see a relative contraction of the income inequality. If the top wages are also constrained by social norms, the relative contraction will be even more pronounced. If, however, an increase in the wages of unionized workers is bought at the price of a higher unemployment rate, the contraction of the income distribution might be lower, or maybe even increase income inequality, depending on the relative effects of the unemployment rate and the wage effect.

2.2.2 Top tax rates

A decrease in the top tax rate can change the bargaining power of executives. It is always difficult for an executive to convince other parties involved in the firm that a large increase in his or her wage is truly justified. When the top tax rate is very high a large fraction of a potential wage increase goes directly to the government, and the executive will have little reason to fight for that wage increase. At the same time, other parties will be less inclined to accept the increase. However, if the tax rate were lowered, the incentive for the executive to chase the wage increase intensifies. The executive would gain more from an increase, and the executive will do more to persuade other interested parties to grant the raise (Piketty, 2014, p. 510).

Leaving out the bargaining aspect, there are generally two effects concerning taxation on wages. These are the substitution and income effect. The substitution effect is the tendency to substitute one good for another as the price of the first good increases. As the tax rate increases, the effect could be that the people affected will work less, as they are paid less and the "cost of leisure" decreases. If top earners work less their income decreases, and if the rest work just as much as previously this should compress the income inequality. The other effect is the income effect. The income effect is what affects people to work more, in order to keep their net income from going down and wanting to keep their standard of living (Gayer & Rosen, 2010, pp. 416-417). If the top earners work more, their gross income increase, and if everyone else work just as much as before, the gross income distribution would widen.

The effect of taxation on income inequality is thus dependent on which effect is the stronger. There is of course a practical limit to how many hours one can work any given day, and at some point, the substitution effect will appear.

This gives the top tax rates at least three potential effects on the income distribution. First, it could lower the incentives for high-income individuals to bargain for higher wages. This should result in an unchanged gross income if their work hours are unchanged. Two, it could discourage high-income individuals from working as much as before, lowering total working hours, thereby reducing their gross income. If the wages and working hours for the rest are unchanged, the effect should be a contraction of the income distribution. Third, it

could encourage high-income individuals to increase working hours in order to keep their net income level, which should increase their gross income, ultimately widening the income distribution.

2.2.3 Trade and economic openness

The critics of globalization claims that the rapidly growing movement of goods, services, and capital throughout the world has forced workers into ruthless global competition, jeopardizing wages, benefits and job security previously extracted from employers during many decades (Mahler et al., 1999, p. 364).

The effects of trade on the income distribution could be different for how the relative supply of capital and labor is in the country. International trade is expected to lower the wage of the scarce factor of production. In countries where capital is relatively abundant, as is assumed is the case for most of the countries in the analysis, the increased trade openness is thought to reduce the wages of lower skilled labor (Stolper & Samuelson, 1941).

However, "trade" is comprised of both import and export, which could have adverse effects on the income distribution, and greater international trade generally means that both the country's imports and exports increase.

The increase in exports should increase the demand for workers involved in the production of the goods exported. Not only will more people be employed and become wage earners, but also the bargaining position for workers and unions will increase as the relative supply of workers decreases.

The increase in imports tends to directly, or indirectly, reduce the demand for some domestically produced goods. Some of the import is likely to substitute for goods that would have been produced domestically (Ehrenberg & Smith, 2012, p. 568). This is likely to reduce the amount of wage earners and to weaken the bargaining position of workers and unions, which ultimately reduces the wages of low-skilled labor (Harrison & Bluestone, 1990, pp. 35-36; Reuveny & Li, 2003, p. 579).

Even if import has a negative impact on the wages of lower paid workers, the effects of trade in the longer run might be less negative. If trade makes the country as a whole better

off economically, then the domestic demand for goods and services should increase, assuming resources are spent, at least partially, on domestically produced goods and services. This in turn should increase the demand for workers producing these goods and services (Ehrenberg & Smith, 2012, p. 568).

The expected effects of trade on the income distribution is unclear. Import could hurt low-skilled workers, by the import acting as substitutes for their work, leading to a worse bargaining position for the workers and unions, ultimately increasing the income inequality. Export, on the other hand, is likely to create jobs and thus contribute to a compression of the income distribution. The total impact on trade, then, is conditioned on which effect is the greatest. Even if trade in the short run is negative for the income distribution, the effect could be less negative in the long run if the increase in cost effectiveness for consumers and corporations is used on domestically produced goods and services, which would produce more jobs in the country. This is again conditioned on what sort of jobs are created. If the new jobs are low-income jobs, this potential positive effect could be rather small.

2.2.4 Expectations

As is apparent from the brief overview, there is no general theoretical consensus on how and in what degree any of the factors affects the income distribution. Using earlier research in combination with these theoretical expectations, the following general hypotheses are formulated:

H1: Unions and collective bargaining reduces the income inequality

H2: Higher tax rates reduces the income inequality

H3: Trade and economic openness increases the inequality

H4: Trade reduces the effect of collective bargaining

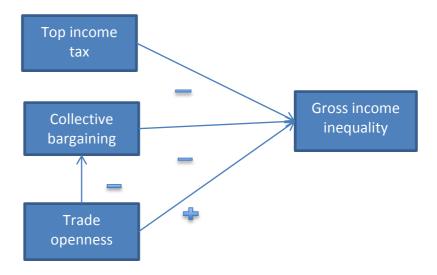


Figure 5 Theoretical model

These factors are in various degrees shaped by policies, and can thereby be altered. Import can be regulated, for example, through import quotas. This might not be optimal, as import is generally seen as beneficial for the economy as a whole. There might be better to use some of the benefits of import to compensate the workers hit by the import through other channels such as subsidy or redistributive measures (Stolper & Samuelson, 1941, p. 73). The Reagan administration have been criticized for both implicit and explicit attacking unions, and even the very principle of unionization (Harrison & Bluestone, 1990, p. 78). If this reduced the sentiment and bargaining power of unions, then government should also be able to improve and the sentiment and facilitate for collective bargaining. Export can be encouraged through increased competitiveness. There are several ways to increase this, for example to improve the infrastructure and increase the skill-level of the labor force through the educational system. The tax rates, however, are directly affected by legislation.

If these factors do affect the distribution of incomes, then knowledge about the relations and mechanisms can be used as a basis for policy. As noted in the introduction, the inequality of incomes bring about a host of negative consequences for a large proportion of the population. There is also reasons to believe that high inequality is bad for economic growth and economic stability (Stiglitz, 2012, pp. 106-115), which in turn have more negative consequences for society.

3 Research design

This chapter lays out the reasoning behind the choice of the longitudinal analysis. It continues with arguments for why a multilevel approach is appropriate for longitudinal research. Next follows a discussion about fixed and random effects estimators, which are two main estimators within the multilevel framework, and why an approach that separates between and within effects is chosen. The next section considers special concerns for longitudinal analysis, such as trends, stationarity, autocorrelation and cross-sectional correlation, and how these issues are tackled. The last section considers model specification and the building process. The issues of dynamics, estimation method, LR-tests and the choice of residual structure are considered.

3.1 Goals and tools

Collier, Brady, and Seawright (2004) suggests that the choice of tools is a pragmatic matter that should reflect the goals of the analysis. King, Keohane, and Verba (1994, pp. 4-6) argues that the differences between the quantitative and qualitative traditions are methodologically and substantively unimportant. According to King et al. (1994), all good research can be understood from the same underlying logic of inference. The rules of inference are relevant to all research where the goal is to learn facts about the real world.

Within the positivist tradition the statistical method is highly regarded. The statistical method is not as well regarded as the experiment, which in this topic, as often is the social sciences, a practical impossibility. The perceived strength of statistics for positivists lies in its ability to compare and control. Through control and comparison, the scientist is able to identify, isolate and explore regularities in the world (Moses & Knutsen, 2012, p. 50).

Even though statistics enjoy a highly regarded position within the positivist tradition, this is not the case within the constructivist tradition. The debate between the positivist and constructivist traditions can be boiled down to the ontological view. The worldview in turn affects what we can know about the world, and that in turn affects how we can obtain that knowledge. By using a statistical approach the assumption that it is possible to have some

knowledge about the external world is implicitly made (King et al., 1994, p. 6; Moses & Knutsen, 2012, p. 91).

On a general ground, the positivist tradition is criticized for ignoring human agency, context, the connectedness of the world and meaning. The critique becomes clear just looking at the very process of quantification. The process involves that we interpret social phenomena, categorize and assign values in order to compare and analyze. This process necessitates losing the social context, and with it, a good portion of meaning. When we take social phenomena out of the context in order to compare the interpretation can become unclear, as it is unclear if we even compare the same phenomena. As Moses and Knutsen (2012, p. 260) writes: "(...) the first casualties of quantification are interpretation and context."

Admittedly, the statistical method simplifies the world and makes unrealistic assumptions. The costs of the particular may be great, but as King et al. (1994, p. 43) writes: "Systematic simplification is a crucial step to useful knowledge.".

3.2 Longitudinal analysis

The research question implies change over time in different units. Longitudinal data analysis seems to be a natural choice of statistical method. With longitudinal data, we can observe subjects over time, and we can observe many subjects. This allows us to study dynamics and cross-sectional aspects of a problem. As Frees (2004, p. 2) writes: "Longitudinal data analysis represents a marriage of regression and time-series analysis".

In addition to allowing us to study both cross-country and time effects, the longitudinal approach have the advantage of increasing the number of observations in the analysis. This is a strength when it comes to falsifiability, enhancing explanatory leverage and addressing multicollinearity (Collier et al., 2004, p. 157). However, the increasing of observations come at a cost.

Collier et al. (2004) discusses four trade-offs related to increasing the number of observations. All of them can be traced back to the issues of context and interpretation. The first and most elementary is whether the observations have a relevance for the research question. As noted above, the time aspect is of relevance for the research question. The

second highlights that measurement validity is context specific. The third highlights that cultures and relevant aspects of history not only differ across states (which in itself is a manmade concept subject to change), but they also change in complex ways within a society over time. Thus, if we are comparing different states the phenomenon we investigate might not be the same across states. Even if we investigate a phenomenon in the same state in different time periods the phenomenon might not be the same. These are very real issues, and is something that the reader should keep in mind. The data sources and concepts used are well known, and an effort have been made to secure comparability. However, as the tradeoff implies, there is loss of context in this sort of analysis. For example, Germany of 1990 is surely different from Germany of 1989.

The last trade-off is related to independence of observations. A focus on temporal or spatial subunits can add observations that are not independent either from the initial set of observations, or from one another. This is a highly relevant critique when using longitudinal data, as measurements might be correlated over time (temporal dependence), and measurements within each country might be more similar than measurements in another country (spatial dependence). This issue can be mitigated through the choice of method, which the next section show.

3.3 Multilevel models and longitudinal data

A number of authors sees the use of multilevel models on longitudinal data as appropriate (Frees, 2004; Gelman & Hill, 2007; Hox, 2010; Luke, 2004; Rabe-Hesketh & Skrondal, 2012). In a multilevel framework, we see each period of observation as the lowest level in a hierarchy. In this thesis, the model will only contain two levels: countries, and years of observations nested within each country.

One of the reasons multilevel models are well equipped for longitudinal data is that it relaxes the independence assumption and allows for correlated error structures. Multilevel models can handle both spatial and temporal dependence, which is the forth concern Collier et al. (2004) points to when increasing observations. A standard OLS regression assume that the observations are conditionally independent given the covariates. If the assumption is violated the regression will give standard errors of the parameter estimates that are too small,

which will inflate the t-values and alter the significance level. This increases the chance for obtaining spuriously 'significant' results. In a longitudinal framework, the multilevel model will correct for spatial dependence and it is possible to correct for temporal dependence by specifying a residual error structure. When such dependence are corrected for, we get more appropriate t-values and significance intervals (Luke (2004, pp. 21-22), Hox (2010, pp. 4-5), Rabe-Hesketh and Skrondal (2012, p. 2)).

Another reason why multilevel models are appropriate for longitudinal data is that it can easily handle missing data. The problem with missing data, except for the obvious loss of information and shrinkage of statistical power, is that missing data can produce biased results. If the data are missing at random (MAR) the bias will not be a problem using the maximum likelihood (ML) estimation (as long as the model is correctly specified). This means that the probability of missing data may only depend on the covariates or responses at previous/future occasions. They are not MAR if the probability of missing data depends on the response we would have observed if the response had not been missing (Rabe-Hesketh & Skrondal, 2012, p. 278).

Many traditional approaches to longitudinal data, such as repeated-measures MANOVA, are unable to easily handle unbalanced data. They often require balanced data, and list wise deletion is often used to achieve it. This means extra loss of data. Multilevel modeling is much more flexible and efficient, and it will use whatever data that are available (Luke, 2004, p. 64).

3.3.1 Fixed vs random effects models

There are two main estimators within the multilevel framework: fixed and random effects models. The fixed effects models are not biased by omitted country specific variables, but are generally less efficiently estimated than random effects models. The random effects models can be biased if there is an omitted country specific variable that both affects the level of an explanatory variable and the dependent variable. However, because it uses both between countries and within country information it is more efficient. Another advantage by the random effects models is that country level variables can be included. This is not possible in fixed effects models because of collinearity (the fixed intercepts occupies all the country heterogeneity).

The literature is full of advice when it comes to choosing estimator. As Gelman and Hill (2007, p. 245) writes: "A question that commonly arises is when to use fixed effects (...) and when to use random effects. The statistical literature is full of confusing and contradictory advice."

One of the more common methods to choose between the estimators is to use the Hausman test. The Hausman test is a statistical test for how severely biased the random effects estimator is, and an insignificant Hausman test is often interpreted to mean that the bias is insignificant and that a random effects estimator can be safely used. The test is not without criticism, and Clark and Linzer (2012) show how poorly the Hausman test perform in detecting and assessing the bias, and especially when the sample size is small.

There are methods for overcoming the bias of random effects models. Bartels (2008) and Rabe-Hesketh and Skrondal (2012) show how the bias can be overcome by including country specific means of the explanatory variables in the model, and centering the time-varying explanatory variables on the country specific mean variable.

This approach separates the within country and between country effects of the variables, removes the correlation between the intercepts (omitted country level variables) and the time-varying variables, thus eliminating the bias resulting from this correlation. This approach produces numerically identical within effects as a fixed-effects model (Rabe-Hesketh & Skrondal, 2012, p. 257).

Using this approach removes the bias issue of the random effects model, and allows us to include country level variables. Another advantage of this approach is that it allows estimation of the between country parameters for the variables of interest, meaning that we can estimate both the effect of a change of a variable over time, but also how the level of that variable affects the level of inequality between countries.

Using this approach do have costs, most of which is bared by the principle of parsimony. The inclusion of the mean explanatory variables doubles the amount of (time-varying) variables in the model, but the loss of parsimony is at least partially compensated through a more complete picture of the relationships, by giving both level effects and effects over time. In addition, this approach does not have the same advantage of efficiency as an unbiased

random effects model without country mean variables over the fixed effects approach, as the mean explanatory variables occupies degrees of freedom.

Biases associated with the random effects approach is known as cluster-level confounding. The random effects estimator use a weighted average of between and within estimators. If the between and within effects are different, then the random effects model will give an estimate between these two estimators. Issues arise when not including country mean variables and centering the within variables. The parameter estimates ignore level differences, and we get parameter estimates based on both change over time and the level of the variable between the countries. This issue is closely related to the ecological fallacy where level differences are used to explain changes⁵ (Rabe-Hesketh & Skrondal, 2012, p. 150).

Although this approach eliminates the problem with cluster level confounding, it does not eliminate the inconsistency of the parameter estimates of endogenous time invariant variables (country-level variables) (Rabe-Hesketh & Skrondal, 2012, p. 253). The problem is that time invariant variables (cluster means) could be correlated with the intercepts (the omitted country-level variables).

This is analogous to the assumption that the time-varying variables (level one variables) are not correlated with the residuals at the lowest level. That is, that there are no omitted variables that correlates with both the error term ("all omitted variables" affecting the top decile income share) and the time-varying explanatory variables in the model.

The problem with endogenous country-level variables could be partially overcome using the Hausman-Taylor method (Rabe-Hesketh & Skrondal, 2012, pp. 253-257). However, the exact coefficients of the time invariant variables are not a primary concern for the research question. In addition, the Hausman-Taylor method is highly dependent on the specification.

3.3.2 Model specification

Formally the model used becomes:

⁵ Alternatively, in a cross-sectional context: some attribute of the group is used to explain differences at the individual level.

$$y_{tc} = \alpha_j + \beta o c c_{tc} + \sum \beta^W x_{tc} + \epsilon_{tc}$$
$$\alpha_c = \gamma + \sum \beta^B \bar{x}_c + \epsilon_c$$
$$\beta^W x_{tc} = \beta (x_{tc} - \bar{x}_c)$$

Where α_c is the country intercept, occ_{tc} is a time variable and the associated beta coefficient represents a linear time trend, β^W represent the within parameters, ε_{tc} the error term for the individual year in a country, Υ is the mean intercept controlled for the between variables, β^B represents the between parameters and ε_c represents the country level residuals.

When using this hierarchical equation structure it becomes clear that the model allows for different within (β^W) and between (β^B) effects. It also show that the mean explanatory variables only affects the intercepts (the level in 1980) and not the variation over time. By separating the level and variation, the model also removes potential bias associated with using a random effects model, as the level of the explanatory variables are not used when estimating variation over time.

In the context of a longitudinal analysis, the within parameters represent the effect of a change in time, and the between parameters represent the level effect of the explanatory variable. This is useful, as the time invariant variables (the country means) cannot explain changes occurring over time. They can only explain why some countries have a higher or lower *level* of inequality.

3.4 Special statistical concerns for longitudinal data:

3.4.1 Trends, stationarity and autocorrelation

The research question implies that there is a trend in the dependent variable. This could cause some problems for the regression estimation, especially if the variable is non-stationary. A series is non-stationary if the autocorrelation parameter (rho) is equal to or larger than one⁶.

 $^{^6 \}in_{i,t} = \rho \in_{i,t-1} + \eta_{i,t}, |\rho| \ge 1$ non-stationary process, $|\rho| < 1$ stationary process. Intuitively we can say that changes in a stationary variable, that is, a variable that wanders within some boundaries, cannot have a fixed linear relationship with a variable that wanders indefinitely far from its mean.

A non-stationary series is said to have a unit root. A series with a unit root will tend to wander far from its mean and the variance of the observations will grow larger and larger over time. In fact, it will tend to infinity as the number of observations go to infinity.

Beck and Katz (2011, p. 343) points out that proportions as a dependent variable have boundaries for how large their variance can become. In the case of the top decile income share, we know that the proportion of the total income must lie between 10% and 100%. Even though series with proportions are very persistent, they simply cannot be integrated of first order.

To avoid making an inconsistent regression, explanatory variables must be integrated of the same order, meaning they have to be stationary as well. Some explanatory variables are stationary by the same logic as the income share (for example union density and unemployment rate) while some have to be transformed. See <u>Data collection</u> for details about the variables.

Another problem with trends is autocorrelation, which will estimate standard errors that are too small, resulting in too much confidence to the estimates, and are frequent in timeseries and longitudinal data. We have autocorrelation when the residuals are correlated, which violates of the assumption of independent residuals. This is one of the concerns Collier et al. (2004) had with introducing temporal subunits. If left uncorrected we could easily do a spurious regression, where we observe a significant relationship even though it is purely due to chance.

One way to eliminate autocorrelation is using a lagged dependent variable in the model. However, Rabe-Hesketh and Skrondal (2012, pp. 272-273) show that lagged dependent variable models produces inconsistent parameter estimates as a result of the initial-conditions problem, which will say that we assume that the initial response (the top decile income share in 1981) is uncorrelated with the random intercept (all country level variables omitted). It seems highly unlikely that the income inequality in the countries in 1981 is uncorrelated with the level of inequality in the countries and all aspects of inequality left out in the model, which means that a lagged dependent variable will produce biased estimates. Plümper, Troeger, and Manow (2005, pp. 342-343) advocates the use of lagged residuals to eliminate

autocorrelation, as it produces consistent parameter estimates, in contrast to when a lagged dependent variable is included.

When using a multilevel model it is possible to correct for autocorrelation by specifying a residual covariance structure. As there are missing data it is important to specify a covariance structure that is as close as possible to the 'correct' structure in order to get consistent parameter estimates and to improve the efficiency (meaning estimated standard errors closer to the correct values) (Rabe-Hesketh & Skrondal, 2012, p. 298).

3.4.2 Cross-sectional correlation

In long panels one must also account for cross-sectional correlation (Frees, 2004, p. 286). Cross-sectional correlation is correlation because of linkage between countries. It could be that a global event affects the income distribution in all countries in the same year. This correlation can be estimated using a two-way error-components model (Rabe-Hesketh & Skrondal, 2012, pp. 435-436). The resulting cross-sectional correlation was estimated to 5.13e-21, indicating negligible cross-sectional correlation. An ordinary two-level random-intercept model is therefore the pragmatic choice, as adding a residual covariance-structure is easier in these models.

3.5 Model specifics and building process:

3.5.1 Dynamics

If dynamics are not taken into account, we are implicitly assuming that all variables only have an immediate impact on the income share. This seems unlikely to hold. Bartels (2008, pp. 13-14) advocate the use of a lagged dependent variable to account for dynamics when analyzing longitudinal data.

By using a lagged dependent variable⁷, we are assuming that the effect of a variable declines geometrically and that the explanatory variables have identical persistent effects.

⁷ That is, including the value of the dependent variable at the previous measurement occasion as an explanatory variable.

This is a strong assumption that might not be appropriate. In addition to this, as discussed in the section about autocorrelation, bias associated with the inclusion of a lagged dependent variable is undesirable.

Beck and Katz (2011, pp. 338-339) points to the possibility of including both a lagged dependent variable and potentially lagging independent variables to allow for both long lasting effects and immediate effects. This approach has the advantage of restricting the loss of observations, compared to fitting many lags, but it does not solve the issue of bias associated with the inclusion of a lagged dependent variable.

To account for potential lasting effects a model containing three period lags were fitted, and insignificant lags were removed. When lags are included in the variable, we are not only regressing the dependent variable on the explanatory variable, but we are also regressing it on previous values of the explanatory variables. When three lags are included, the model allows the variables to have effects lasting up to three years after the initial change of the variable. The advantage of this procedure is that it does not assume identical dynamics of the explanatory variables (Plümper et al., 2005, p. 335) and it will not bias the coefficients. However, this comes at the cost of losing observations⁸, and potential long lag dynamics are not detected.

3.5.2 Estimation

When estimating a multilevel model the most commonly used method is maximum likelihood (ML). ML is generally robust, and produces estimates that are asymptotically efficient and consistent. With large samples, ML estimates are usually robust against mild violations of the assumptions, such as having non-normal errors (Hox, 2010, p. 40).

However, restricted maximum likelihood (RML) is more realistic and should improve estimation, especially when the number of groups is small. The differences in practice are usually small. If the differences are nontrivial then RML usually performs better. There are two advantages associated with using ML: computations are generally easier and it offers the

25

⁸ We lose observations equal to the number of lags for each country at the start of the period, in addition to the same amount for each gap in the data of a country.

option to use an overall chi-square test based on the likelihood function to compare two models that differ in the fixed part.

RML has more attractive qualities regarding the limited sample (relatively few countries). RML accounts for the degrees of freedom lost in estimating the lowest level parameters, which ML does not. In addition, the differences between the ML and RML estimates will grow larger as the number of parameters grow (Frees, 2004, p. 103). However, Frees (2004, p. 103) recommends using "ordinary" likelihoods for LR-tests, even when evaluating RML estimators.

Regression results and the discussion will be based on result of RML estimation, except where indicated otherwise. However, ML was used when different models were fitted, and the LR-test functioned as a model selection criterion.

3.5.3 LR-test

The maximum likelihood procedure produces a log likelihood statistic, which can be transformed to the "deviance". The deviance is obtained by multiplying the model log likelihood by minus two, and it indicates how well the model fits the data. If two models are nested, the deviance of the two models can be used to compare their fit statistically.

A lower deviance always implies a better fit, and the model with more parameters will always have a lower deviance. The LR-test helps us to test if the difference in deviance, and hence the parameter(s) of interest, are statistically significant.

The difference of the deviance is (approximately) distributed as a chi-square statistic with degrees of freedom equal to the difference in parameters estimated in the models. If the difference in the deviances exceeds the critical chi-square value, the model with all the parameters fits data significantly better than the reduced model.

As Stata gives the log likelihood and not the deviance the likelihood ratio test statistic is computed as follows: 2*(LL (full model) – LL (reduced model)). If this statistic should exceed the critical chi-square value given the parameter difference, the full model is accepted (Luke (2004, p. 34), Hox (2010, p. 47), Frees (2004, p. 99)).

3.5.4 Residuals and covariance structure

The likelihood is based on assuming multivariate normality of the total residuals. Even if this assumption is violated, point estimates of regression coefficients will remain consistent, as long as the fixed part of the model is correctly specified. The same applies to the model based standard errors, as long as the covariance structure is correctly specified (Rabe-Hesketh & Skrondal, 2012, p. 298). As long as the distribution of the total residuals is symmetric, ML not only produces consistent regression coefficients, but is also unbiased in small samples, even if the covariance structure is incorrectly specified. However, this is conditional on no missing data or that the missing data are random. Since there are missing data in the analysis, finding the best residual structure to reduce the downward bias of the standard errors is of interest.

The default residual covariance structure in Stata is independent, meaning that all residuals are independent and identically distributed with one common variance. In longitudinal analysis, this is inappropriate due to autocorrelation. As a result, multiple alternative residual covariance structures were tested. All covariance structures that are constant across subjects can be obtained by imposing restrictions on the unstructured model and are hence nested in the unstructured model. Therefore, we could conduct a likelihood-ratio test to compare a structured model to the unstructured model (Rabe-Hesketh & Skrondal, 2012, p. 322). An unstructured model has n(n + 1)/2 parameters, where n are the number of occasions (Rabe-Hesketh & Skrondal, 2012, p. 298). This is a huge matrix, and is in practice not possible to estimate in this data material.

Fortunately, all models are nested in the unstructured model, and the identity (called independent in Stata when talking about the residual covariance) structure is nested in all models (Rabe-Hesketh & Skrondal, 2012, p. 297). This means that we can reverse the procedure and test the independent model against structured models.

Rabe-Hesketh and Skrondal (2012, p. 325) recommends selecting a residual structure before selecting the mean structure (fixed-part) of the model. This is because the inferences for the regression coefficients depend on the specific residual structure. They recommend

first adding all potentially relevant explanatory variables, then find the best fitting residual structure and keep the chosen residual structure when refining the model.

The modeling process is partly⁹ following a bottom-up approach as suggested in the literature (Gelman & Hill, 2007, p. 69; Hox, 2010, p. 56; Luke, 2004, p. 23).

- (1) A model with all the explanatory variables, country means at level 2 (country-level) and the country mean centered variable at level 1 (occasion-level), was fitted. Next, the residual structure were chosen.
- (2) To account for dynamics, three-year lags were included for all within variables. The insignificant lags at 10% were removed.
- (3) Cross-level interactions of country mean and the corresponding within variable were tested and insignificant interactions were removed. Other potential level 1 and cross-level interactions were tested.

The reason for exploring potential cross-level interactions between the country mean variables and the corresponding within variables is that there might be stronger or weaker effects depending on the average level of the variable.

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⁹ The usual step after fitting the level 1 structure is to test for random slopes before testing for cross-level interactions. However, as LaHuis and Ferguson (2009) points out, there is generally low power for tests of slope variation. The lack of power can give insignificant random slopes, even though the model is capable of estimate cross-level interactions.

4 Data collection

This chapter describes the data collection process. It provides reasoning behind the choice of each variable and issues related to the choice. The chapter ends with a discussion of the case selection, statistical significance testing and generalization.

The data used have been collected from widely recognized sources. Data on each variable have been collected from the same source in order to maintain comparability. Even though the sources are widely recognized, there may be different flaws. It is assumed that eventual flaws are minimal, and that they have a negligible impact on the results.

4.1 Income share

Measure

Inequality is a complex subject, and there are varieties of commonly used measures to capture the concept. Two of the more commonly used measures are the Gini-coefficient and inter decile ratios.

The Gini-coefficient is a synthetic measure that builds on the Lorenz curve. The Lorenz curve is a curve that plots the income share of each percentile of the income distribution. In a utopian society the line would be a straight line (each percentile have 1 percent of the income). Inequality is thus defined as the curve's deviation from this straight line. The Gini index is the area between the Lorenz curve and the straight line as a percentage of the entire area beneath the straight line (Jantzen & Volpert, 2012, p. 825).

The strength of the Gini coefficient lies in its ability to summarize the income distribution in one index value. The Gini coefficient makes technical sense, but it is an artificial statistical measure that can be difficult to interpret. Piketty (2014, p. 267) criticizes the Gini coefficient for giving an abstract and sterile view of inequality. Also, when we use the Gini index we simplify matters and ignore that there are different social realities, economic and political significance of inequality at different levels at the income distribution (Piketty, 2014, p. 266).

Interdecile ratios is the ratio between a given percentile and another. The most frequently used is the ratio between P90 (the lower income threshold for belonging to the

upper 10% distribution) and P10 (the upper income threshold for belonging in the lowest 10% of the distribution).

The ratio gives more information about how skewed the distribution is compared to the Gini coefficient. However, the ratio ignores what is going on in the upper and the lowest decile, and ignores how much of the total income that the upper decile claims. It is also highly dependent on the exact threshold, which will vary depending on for example what period of work (monthly, weekly, annual etc.) the ratio is based on. The interdecile ratio could for example be quite high even though the bottom 50% of the labor income distribution draws a fairly stable share of the income from labor (Piketty, 2014, pp. 267-269).

Piketty (2014) promotes the use of deciles (or other breakdowns of the income distribution into percentages), justified by comparability, interpretation and transparency. His fundamental goal is to compare structures of inequality in societies that are different across both time and space. Different societies use different words and concepts when they refer to social groups. Even though the concepts of deciles and centiles are rather abstract they allows us to compare inequalities that would otherwise be incomparable, using a common language that should in principle be acceptable to everyone (Piketty, 2014, p. 252).

Interpreting the top decile income share is easier to interpret than for example the Ginicoefficient. While the Ginicoefficient gives a number for the total inequality, which is a highly abstract and technical value hard to grasp, the top decile income share tells how much of the total income the top ten percent earners get.

"The way one tries to measure inequality is never neutral" (Piketty, 2014, p. 270), and the top decile income share is no exception. It ignores the distribution of income in the top decile itself, and in the bottom 90%. It is also a relative measure, and as such, there is more than one way it can change. The share might increase because of the top earners earning more while the rest of the population have a stable income as a group. It may also increase because the bottom 90% earn less, while the income of the top ten percent is stable. A third possibility is that both groups experience an increase in income, but that the top ten percent gains more (equivalent for a decrease, if the top decile experience a lower decrease).

<u>Data</u>

Data on the top deciles' gross income share were collected from the World Top Income Database (WTID). See the <u>Appendix</u> for variable names and codes used for each country.

Canada has data on both the category "Top 10% income share" and "Top 10% income share-LAD". The solution was to use only the data from the LAD variable for two reasons: First, using only one measure ensure internal consistency (an alternative could for example have been to use the mean of any overlapping years). Secondly, when choosing a single variable, the LAD-variable offers most data. United Kingdom also has data from two sources, but no overlapping years. There appears to be a level difference between the two series, but the trend appears to be consistent. Using both series, a sensitivity analysis was conducted between the model with all data and on a model where the first series is set to missing (see Diagnostics and model specification).

The data are estimated from historical tax statistics. As the data are based on reported income, it may be that that they do not represent the real income. There may be both tax evasion and tax avoidance, likely to be correlated with the tax level (Piketty & Saez, 2006, pp. 200-201).

However, Piketty and Saez (2006, p. 200) affirms that their main motivation for the database came from dissatisfaction with existing income inequality databases. It is therefore expected that even though the data based on the tax statistics are not perfect, they offer more homogeneity across time and space than earlier databases.

The income share variable was converted to, and used, on the logarithmic scale. The reasoning is that the income share by construction cannot be negative. According to Gelman and Hill (2007, p. 59) it commonly makes sense to take the logarithm of outcomes that are all-positive. One reason for this is that a regression model imposes no constraint that would force the predictions to be all-positive on the original scale. When we take the logarithm of the outcome, make predictions on the log scale and transform back, the predictions are necessarily positive.

The interpretation changes with the transformation. It is hard to imagine a strict linear association between the explanatory variables and the top income share, as is assumed if the

raw income share is used. It makes more sense that a unit change in for example top statutory tax rate to have a proportional relationship with the top income share rather than a fixed linear relationship.

The income share variable is also somewhat skewed and logarithmic transformations are convenient means of transforming a skewed variable into one that is more approximately normal (Benoit, 2011, p. 2). Normality of the dependent variable is strictly not an assumption (just normality of the residuals) but taken together with the benefit of all-positive estimates and a more realistic interpretation the log transformation makes sense.

4.2 Top statutory tax rate

Measure

To account for the top tax rates the top statutory tax rates are used. The top statutory tax rates are the tax rates as written in law. However, marginal tax rates (the tax payable on an additional currency unit of earnings) and average tax rates could be used.

The marginal tax rates is the rate that in theory should affect the incentives to work. The statutory tax rates are only one of more components that make up the marginal tax rates (tax deductions will make discrepancies between the statutory and marginal rates). However, marginal tax rates involve complex calculations that rely on a variety of assumptions, making comparison difficult (even over time within a country). The statutory tax rates are defined by legislation and do not require computations (OECD, 2012, p. 28).

The statutory tax rates have some advantages in international comparison. Policymakers cannot directly adjust marginal tax rates and changing the statutory tax rates is a powerful policy tool to indirectly modify incentives to work. In that manner, the statutory tax rate is a more direct measure of the actual policy and the policy tool.

The top statutory tax rates also have some weaknesses. First, they do not show the actual marginal top rates and are therefore only an approximation to the incentive driving marginal tax. Second, the tax brackets vary across both time and countries. Since this thesis investigates the top decile income share, the proportion of the top decile actually affected by the top tax bracket also varies across time and countries. Third, and related, tax progressivity

varies across time and countries. The progressivity, or the degree to which tax rates increases with the income, is related to the tax bracket thresholds, the number of brackets and the difference between the tax rates in the brackets. Tax progressivity will presumably affect the incentives for workers in the bottom 90% to work, and is therefore relevant for the top decile income share. However, this is information not provided by the top statutory tax rates.

While acknowledging that the top statutory tax rate is not a perfect measure of tax policy and actual marginal top tax rates, it is generally accepted as a relevant indicator of taxation in international comparison (OECD, 2012, p. 28).

<u>Data</u>

Data on the top statutory tax rate in the period 2000-2013 were collected from OECDs Tax Database: "Table I.7. Top statutory personal income tax rate and top marginal tax rates for employees" the variable "Top tax rates" under the broader category "Top statutory personal income tax rates".

This database only contains data for the period 2000-2013. However, there are also some "historical tables" on OECDs webpages (OECD) that contains the information necessary to extend the top statutory tax rates series to include the period 1981-1999. In extending the series the explanatory annex (OECD, 2014) and the information in the spreadsheets were used. The general formula is: top central tax rate + top sub-central tax rate. Some countries have special surtaxes, which are also applied.

A special note concerning Switzerland: when calculating the top statutory tax rate the Tax Database uses the highest marginal central tax rate on Switzerland. In this thesis the highest *average* tax rate is used, which is 11.5% by law on the federal level. The data used in the whole time period (1981-2013) is thus adjusted for this. Country specific details concerning the calculation on the top statutory tax rates for the period 1981-1999 are listed in the Appendix.

4.3 Collective bargaining: Labor union density and extensions

<u>Measure</u>

While unions play an important part in the collective bargaining, the union density does not tell the whole story when it comes to people covered by the bargained agreements. Workers who are not union members may in fact be covered by the terms and conditions of union contracts by extension and enlargement. While a high rate of unionization leads to a high coverage rate, the opposite is not necessarily true (Traxler, 1994, p. 167).

This makes union density a crude measure of collective bargaining coverage. A more accurate picture could be painted by using the collective bargaining coverage rate. However, available data on the coverage rate is partial and fragmented. In addition, while the extension may increase wages for non-union members, it is unclear how the extension affects the union bargaining power.

It seems reasonable to assume that the bargaining power of any union is related to its member base. Members pay initiation fees, monthly dues and so on. More members means more resources for financing the activities previously mentioned in <u>Unions and collective bargaining coverage</u>. The effectiveness of the strike bargaining tool should also be closely related to the union member base. First, the more financial resources the unions have the more unionized workers the union can afford to take out to strike, and the longer the strike can go on thereby imposing a higher potential cost for the employer. Second, a higher unionization rate increases the rate of potential strikers within a firm or sector.

If a higher union density rate increases the bargaining position for the unions, then the higher union rate should increase both unionized and some of the non-unionized wages. The effect is two-fold: more workers covered by the bargained agreements, and more bargaining power. Extensions would only increase the amount of workers covered, but would not increase the bargaining power of the unions.

The collective bargaining coverage rate would in reality include two distinct groups, and using the collective bargaining coverage rate would treat all covered (either by being a union member or covered by extension) as one group, potentially diluting the bargaining power aspect. The effect of the collective bargaining coverage rate would probably depend on the proportion of the covered that are unionized. Consequently, it makes sense to treat unionized workers and workers covered by extensions as two groups. Optimally, we would have one

variable as union density rate and one as the proportion of workers that are covered by extensions (coverage rate minus density rate). However, as mentioned, good data on coverage rates for the sample in question is hard to come by. A variable that captures extension mechanisms are included to account for any agreement benefits enjoyed by non-unionized workers.

Data

The data on labor union density were collected from the OECD database. The variable name in the database is: "Trade Union Density". It is the ratio of wage and salary earners that are trade union members to the total number of wage and salary earners. The data are mainly based on survey data and supplemented with administrative data.

Data on the extension score were collected from Visser (2013). The variable is named "Ext" in the database and is: 'mandatory extension of collective agreements by public law to non-organized firms.' The categories are as follows:

- 3: extension is virtually automatic and more or less general (including enlargements).
- 2: extensions is used in many industries, but there are thresholds and Ministers can (and sometimes do) decide not to extend (clauses in) collective agreements.
- 1: extensions is rather exceptional, used in some industries only, because of absence of sector agreements, very high thresholds (supermajorities of 60% or more, public policy criteria, etc.), and/or resistance of employers.
- 0: there are neither local provisions for mandatory extension, nor is there a functional equivalent.

4.4 Trade

<u>Measure</u>

Trade and trade openness have been measured in different ways in different studies. Roine, Vlachos, and Waldenström (2009) and Reuveny and Li (2003), for example, use the sum of imports and exports as a share of GDP as an indicator of economic trade openness. Mahler

et al. (1999) take a different approach, separating trade penetration into import as a percentage of (sectoral share of) GDP and export as a percentage of (sectoral share of) GDP.

As indicated in <u>Trade and economic openness</u> there are theoretical reasons for expecting different effects from export and import. I therefore find Mahler et al. (1999)'s arguments for treating the import and export separately appealing.

Economic openness indicates that we are measuring the import/export/trade in relation to the rest of the economy. The reason for using the measures as a percent of GDP is to take into account the size of the rest of the economy. The larger the import/export/trade as a percent of GDP, the more open the economy is. An alternative measure could be the import/export/trade in value, or the annual percentage growth of the value. However, this would only measure the import/export/trade, and would not take into account the openness aspect.

<u>Data</u>

Data on exports and imports as a percentage of GDP were collected from the United Nations Conference on Trade and Development (UNCTAD). The dataset used is: "Goods and Services (BPM5): Trade openness indicators, annual, 1980-2013", and the flow of export and import as a percent of GDP is used.

4.5 Population

Measure

Kuznets (1955, p. 10) argued that demographics could reduce the income distribution. The argument is that the cumulative effect of savings raise the income for a progressively diminishing proportion of the total population. In other words, the rich becomes richer, but they are becoming a relatively smaller group of the total population.

There are also reasons to control for the population level. Small countries, for instance, tend to have a more open economy than larger countries. It is therefore of relevance to control for this, when the level of trade is of interest.

The population is the chosen indicator, but other measures could have been used, such as the labor force size. This could be a better measure given that it measures the economically active population plus the population actively seeking employment, but it does not include individuals out of the labor force (discouraged workers and people not seeking employment). A growing labor force could thus be due to workers entering the labor force after being discouraged. As such, an increase in the labor force is not necessarily reflecting an actual growth of the population (or working-age population), but rather an improved economic sentiment.

There are three population variables in the model. First, there is a level variable. This is the logarithm of the mean population size of the countries in the period. Second, the percentage growth of the population was used as a time varying population variable. Third, as with the other time varying variables, an average population growth rate in the period had to be included to account for potential country-level confounding.

<u>Data</u>

Population data were gathered from the OECDs dataset "Population". "Population (hist5) All ages". This variable is the basis for the country mean log population in the period. Data on the population growth rate were collected from OECDs dataset "ALFS Summary tables", subject "Population growth rate". The variable is the basis for the country mean population growth rate and the within population growth rate.

4.6 GDP

<u>Measure</u>

According to Kuznets (1955, p. 10) a dynamic economy should decrease the income inequality. In such a society, technological change is rampant and wealth is becoming less important as new industries are being born.

A commonly used indicator for economic development is the gross domestic product (GDP). This is not a measure without criticism (see Stiglitz (2012, pp. 228-232)). Both gross national product and national income could have been used, but due to the availability of data

and the convention of using GDP (it will be easier to compare these results with earlier and future research), the GDP was used for a proxy of economic development.

Data

Data on national GDP were collected from the IMF. "Gross domestic product per capita, current prices" measured in US dollars. These data are the basis for the country mean log GDP, which is the average logarithm of the GDP for each country in the period. Data on the GDP growth rate were collected from OECD "1.Gross domestic product (GDP)", transaction "Gross domestic product (expenditure approach), measure "Growth rate". These form the basis for the country mean GDP growth – the average growth rate of the GDP in the period. It also forms the basis for the within GDP growth rate variable, which is centered on the country mean GDP growth rate.

4.7 Unemployment

Measure

Unemployment indicates how the supply and demand for labor is balanced at the given time. High unemployment indicates an oversupply of labor, which tightens the competition for the jobs, presumably resulting in a downward pressure on wages. Krugman (1994, p. 30) suggests that the lowest "productivity"-segments (lowest paid workers) of the labor force might have higher unemployment than higher "productivity"-segments (highest paid workers). If this is true, a high unemployment rate should hurt the lowest paid workers more than the high paid workers, in turn contributing to higher inequality.

The unemployment rate seems a natural choice of unemployment, but the measure does not include discouraged workers — people who wants to work, but is not actively searching for employment. The labor force participation rate is an alternative measure that could have been used, but this measure ignores the difference between the unemployed (those actively searching for work) and people who does not want to work. The unemployment rate is used, as it seems like a milder violation to ignore the discouraged workers than to treat the proportion of the population not wanting or being able to work with the population actively seeking employment.

<u>Data</u>

The data were collected from the International Monetary Fund's "The World Economic Outlook Database" (October 2014 Edition). The country mean unemployment is the average unemployment rate for the country in the period, and the within unemployment is the unemployment centered on the country mean variable.

4.8 Case selection and generalizations

The countries in the analysis are all members of OECD, and it would be tempting to view the countries as a sample from the broader universe of OECD member states. However, the sample in this thesis was not a result of randomized draws or equivalent procedures. They were selected from two criteria: 1) being a member of the OECD and 2) having data on the top 10% labor income share in the WTID in the period 1980-2013.

The sample does not follow the assumptions of randomized draws and independence, and generalizations out of the sample would violate the very foundation of statistical generalization. There could be confounding reasons for why the countries are included in the WTID, or that the other OECD countries are not included. If this is the case, then the results of the analysis would not representative for the broader OECD universe.

The population under investigation is the 19 countries in the period 1981-2011. If there had been no missing data the population could have been claimed. When the data covers the population, there is no larger entity for which generalization is relevant. Not all researchers use statistical tests in these situations. However, Rubin (1985) advocate the use of significance even with population data. He argues that social researchers often have the broader purpose of linking their findings to theoretical analyses, and therefore must address whether the explanatory variables helps explain why the differences among the subpopulations exist. Significance testing would be required in order to determine the likelihood that the observed differences among subpopulations could have been generated by a random division of the population into subpopulations. With the results of the significance test one is in a better position to discuss the credibility of the notion that explanatory variables helps explain the differences in the dependent variable.

Rubin (1985) also argues that if one has missing data, then the population cannot be claimed, and significance tests would be appropriate. This is central for this thesis, as there are missing data. The statistical hypothesis tests are an attempt to generalize the relationships to the whole period under investigation, in all the countries in the analysis (the population). This is appropriate if the missing data are missing at random. If the data are MAR, then the data available can be seen as a randomized sample of the years under investigation in the countries, and the statistical conditions for generalizations are met. It is worth noting that the generalization is only appropriate for the total period under investigation in the countries included in the analysis.

At a higher level of abstraction, significance testing is appropriate because populations are always evolving. If research is done in connection to problems in the hope of generating implication for future action then significance testing should be used as any population is no more than a sample of that population at any given point in time.

5 Descriptive statistics

This chapter presents numerical and graphical description of the variables. The chapter starts with describing the dependent variable, next a description of the explanatory variables follows. The chapter ends by presenting the correlation matrix and discussing the effects of multicollinearity.

5.1 Top decile income share variable

Conducting a meaningful longitudinal study requires some variation in the dependent variable. After all, what is the point in investigating possible explanations for variation in the dependent variable if it does not vary (King et al., 1994, p. 129)?

Following Beck and Katz (2011) a box plot of the top decile income share and a timeseries plot of the variable is examined to see if there is sufficient variation within and between the countries.

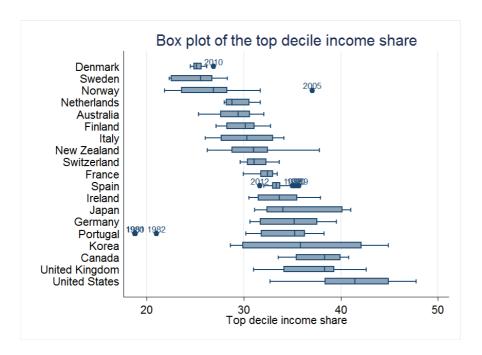


Figure 6 Box plot of the top decile income share by country

Figure 6 reveals significant differences regarding both the level of the top decile income share and the variation within the different countries. Some countries show little variation of their top decile income share, for example Denmark, France, the Netherlands, Spain and Switzerland, while other countries such as Korea and the United States show great variability

over the period. Some countries show a persistently lower level on the top decile income share in the period than other countries. Denmark and Sweden, for example, have persistently lower levels than for example the United States. The plot makes it clear that there are some observations that is relatively far away from the other observations in the countries, notably in Denmark, Norway, Portugal and Spain.

Figure 7 below show how the top decile gross income share has evolved from 1980 up to 2013 in the 19 countries in this analysis. There is a trend toward a higher income share in most countries. However, Spain has actually had a declining trend, after an initial increase in the 1980s. It should be noted that each country is scaled differently.

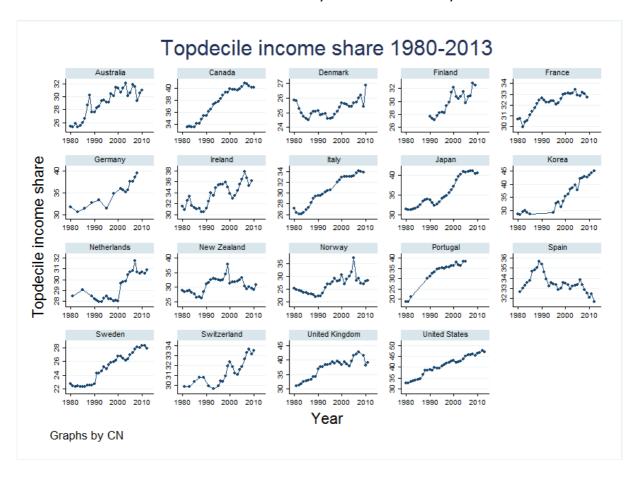


Figure 7 Top decile income share 1980-2013

We can see that there are different paths within each decade. The US and UK had a rising trend in the 80s, while Norway and New Zealand had declining trends. In the 1990s, Canada and Italy had increasing trends, while Spain and New Zealand had developments that are more inconclusive. In the 2000s, US continued to increase the share, as did Ireland, while

Spain reduced it and several other countries were quite stable. Overall, the development paths show substantial diversity.

Figure 7 also makes it clear that there are some missing values. There is, for example, no data on Finland before 1990, Korea have no observations between 1985 and 1995, and the Netherlands only have two observations in the period 1980-1988.

Table 1 displays the descriptive statistics of the raw income variable.

Table 1 Descriptive: Top decile income share

	Mean	St.dev.	Min	Max	Observations
Overall	32.1	5.23	18.77	47.76	531
Between		4.24	25.12	40.66	19
Within		2.94	18.05	42.65	27.95

There are 531 observations in total on the income share variable. The top decile income share in the sample varies from 18.77% to 47.76%, which is to say that across time and countries the observed average top decile income varies from 1.9 times the average income in the country in the given year, to 4.8 times the average income. The mean of 32.1 tells us that the average income share across both time and countries are 32.1% of the total labor income, and the average income in the top decile is 3.2 times the average income for the total population.

Looking at the differences within (over time) and between (across countries) we see that the standard deviation between the countries is larger than the standard deviation within, suggesting that, in the period under investigation, the difference across countries with respect to the top decile income share is greater than differences over time within the countries.

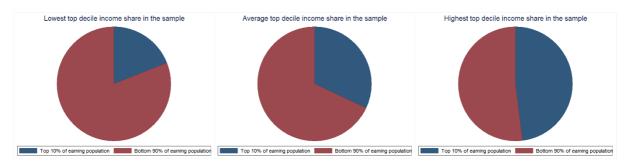


Figure 8 Top decile income share in the sample

Figure 8 above displays graphical how much of the total labor income that the top decile claims in the cases of the lowest, average and the highest income share in the sample. It is clear that here are substantial differences between the three scenarios.

5.1.1 Outliers

For Portugal, the outliers are in the early 1980s. There are missing data between these and up to 1989. If these are truly outliers, or just the start of an increasing trend is unclear. Knowing that the trends in the other south European countries (France, Italy and Spain) were a steep increase it seems likely that the outliers are outliers because of missing data, rather than being generated by another mechanism. The outliers for Spain seems to be a result of a period of higher income share rather than measurement issues.

We can see sudden spikes and trend breaks in Denmark in 2009 and 2010, in 1986 and 1987 in Australia, in 2000 in the Netherlands, in 1998 and 1999 in New Zealand, in 1990 in Sweden and in 2005 in Norway. There is also a small spike in the UK in 1990, which is related to the series break discussed in Income share. As it turns out, the Netherlands also has a break in the series between 2000 and 2001 (Salverda, 2013).

There were significant tax changes in Australia, Denmark, Norway and Sweden in the years close to the observed spikes in the income shares (Agell, Englund, & Södersten, 1995; Reinhardt & Steel, 2006; The Danish Ministry of Taxation, 2009; Thoresen, 2009). Saez, Slemrod, and Giertz (2012) discuss several behavioral changes associated with changing the tax system, some of which relates to income shifting and tax avoidance. This indicates that the observed spikes might not be because of 'secular' distributional changes, but rather a consequence of the tax reforms. Indeed, some of these tax reforms had a stated goal reducing incentives for tax avoidance. It is therefore reasonable to assume that the changes in the tax systems could potentially explain the spikes observed in the income share.

The relevance of these observations for the analysis could be discussed, as they are, at least partly, related to a phenomenon (tax reform) outside the scope of this thesis. The same goes for the Netherlands and the UK, as the break in the series introduce a level shock. The observations will affect the parameter estimates, and since they are not caused by the phenomenon of interest here, their impact will give skewed (biased) results.

The model found in <u>Results</u> is estimated using all available data. However, in <u>Diagnostics</u> and <u>model specification</u> the issue of outliers will be further discussed. In addition, models excluding the "outliers" are estimated to check for their influence, and to check if any results are substantially altered.

5.2 Explanatory variables

Table 2 Descriptive: all variables

Variable		Mean	Std. Dev.	Min	Max Ol	servations	Variable		Mean	Std. Dev.	Min	Max Obs	ervations
log10	overall	3,46	0,16	2,93	3,87 N	= 531	осс	overall	16,50	9,82	0,00	33,00 N =	646
	betweer	า	0,13	3,22	3,70 n :	19	l	between	1	0,00	16,50	16,50 n =	19
	within		0,09	2,92	3,80 T =	27,9474		within		9,82	0,00	33,00 T =	34
cm_tax	overall	51,36	6,79	39,99	63,57 N	= 646	w_tax	overall	0,00	8,27	-14,84	33,86 N =	608
	betweer	ı	6,97	39,99	63,57 n :	= 19	l	between	1	0,00	0,00	0,00 n =	19
	within		0,00	51,36	51,36 T =	34		within		8,27	-14,84	33,86 T-ba	ar = 32
cm_logpop	overall	16,84	1,27	15,13	19,41 N	= 646	cm_logGDP	overall	9,96	0,22	9,40	10,29 N =	646
	betweer	า	1,30	15,13	19,41 n :	= 19	l	between	1	0,22	9,40	10,29 n=	19
	within		0,00	16,84	16,84 T =	34		within		0,00	9,96	9,96 T=	34
cm_GDPgr	overall	2,48	1,09	1,28	6,33 N	= 646	w_GDPgr	overall	0,00	2,36	-12,03	6,70 N =	646
	betweer	า	1,12	1,28	6,33 n :	= 19	l	between	1	0,00	0,00	0,00 n =	19
	within		0,00	2,48	2,48 T =	34		within		2,36	-12,03	6,70 T=	34
cm_unem	overall	7,22	3,25	2,44	17,04 N	= 646	w_unem	overall	0,00	2,46	-8,82	9,06 N =	646
	betweer	n	3,33	2,44	17,04 n :	= 19	l	between	1	0,00	0,00	0,00 n =	19
	within		0,00	7,22	7,22 T =	34		within		2,46	-8,82	9,06 T =	34
cm_imp	overall	31,38	12,43	11,48	63,95 N	= 646	w_imp	overall	0,00	5,73	-17,02	21,27 N =	646
	betweer	า	12,76	11,48	63,95 n :	= 19	l	between	1	0,00	0,00	0,00 n =	19
	within		0,00	31,38	31,38 T =	34		within		5,73	-17,02	21,27 T=	34
cm_exp	overall	33,18	14,90	9,74	72,43 N	= 646	w_exp	overall	0,00	7,33	-29,56	35,01 N =	646
	betweer	n	15,30	9,74	72,43 n	= 19	l	between	1	0,00	0,00	0,00 n =	19
	within		0,00	33,18	33,18 T =	34		within		7,33	-29,56	35,01 T =	34
cm_trade	overall	64,56	27,17	22,06	136,38 N	= 646	w_trade	overall	0,00	12,73	-44,45	54,38 N =	646
	betweer	า	27,89	22,06	136,38 n	19	l	between	1	0,00	0,00	0,00 n =	19
	within		0,00	64,56	64,56 T	34		within		12,73	-44,45	54,38 T =	34
cm_popgr	overall	0,62	0,34	0,18	1,38 N	= 646	w_popgr	overall	0,00	0,42	-2,12	2,88 N =	642
	betweer	า	0,35	0,18	1,38 n =	= 19	l	between	1	0,00	0,00	0,00 n =	19
	within		0,00	0,62	0,62 T=	34		within		0,42	-2,12	2,88 T-ba	ar = 33,789
cm_labor	overall	35,46	20,31	10,27	77,82 N	= 646	w_labor	overall	0,00	6,78	-15,67	34,07 N =	621
	betweer	า	20,85	10,27	77,82 n =	19	l	between	1	0,00	0,00	0,00 n =	19
	within		0,00	35,46	35,46 T	34		within		6,78	-15,67	34,07 T = 3	32,6842
cm_ext	overall	1,34	1,16	0,00	3,00 N	= 646	w_ext	overall	0,00	0,39	-1,13	1,88 N =	607
	betweer	ı	1,20	0,00	3,00 n =	= 19	l	between	1	0,00	0,00	0,00 n =	19
	within		0,00	1,34	1,34 T =	34		within		0,39	-1,13	1,88 T = 3	31,9474

Table 2 displays the overall, between and within variance of the variables in the regression models. We can see that the country mean variables (cm_*) show no variation over time (within), and that the variables centered on their country mean, (w_*), have close to no variation between countries.

The country mean variable all have 646 observations (N), over 19 countries (n) and 34 years (T). When looking at the 'within' variables it is clear that the mean time span for the variables varies. The GDP growth and unemployment rate are the only within variables with

all observations, while within top statutory tax rate has a mean of 32 observations per country. This is due to the tax data starting in 1981, and that Korea is not included in OECD's historical tax tables. The first observation is also lost when calculating the import and export growth. Labor union density data stops in various years after 2010, and starts in 1981 for Spain. The data on extensions ends in 2012 for most countries, 2011 for Korea and the United States.

Looking at the country specific mean tax rate in the period (cm_tax) we can see that the mean top statutory tax rate in the period varies between 39.99% and 63.57% across countries, with a mean of the country mean top tax rate of 51.36%. The top tax rate over time varies between -14.84 and 33.86. That is, the country with the largest negative deviation of the tax rate from the period mean has a negative deviation of 14.84 percentage point from the country's average top tax rate in the period. The country with the largest positive deviation has a deviation of 33.86 percentage point over the period mean top tax rate.

Figure 9 below displays how the within variables have evolved over time in each country.

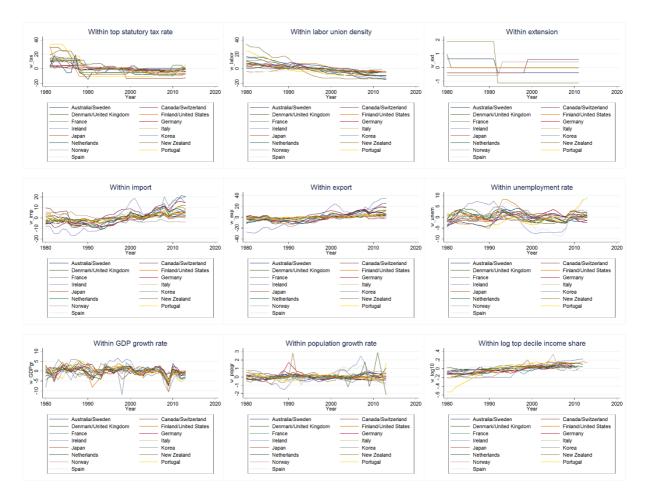


Figure 9 Evolution of variables over time

The top statutory tax rate and the union density show clear decreasing trends in the period, while the import and export variables have an increasing trend. As previously noted, the tax and labor union density variables cannot have a unit root by the same logic that applies to the income share. They cannot go below zero percent or higher than a hundred percent. The seemingly deterministic trend observed here is a result of the relatively short period of observation, and the long cycles of the variables. This may pose some problems concerning the standard errors. However, such problems should be mitigated by the choice of residual structure. There is also trends in the import and export variables; however, they not have any theoretical boundary. There is most likely a real limit. As with the tax and labor union density variables, choosing the correct residual structure can mitigate some of the problems concerning the standard errors. In addition to this, the alternative models introduced in Alternative measures and methods address the issue further.

The remaining variables show cyclical behavior, but there does not appear to be any problems concerning deterministic trends. It is worth noting that relatively few countries have actually changed extension classification in this period.

Table 3 displays the casewise correlation matrix for all the variables.

Table 3 Correlation matrix

```
cm_logpop w_GDPgr
                                                                                                w_trade
                                                                                                            w_popgr
                                                                                                                       w_labor
                                 cm_logGDP cm_GDPgr
                                                        cm_unem
                                                                               cm_exp
                                                                                                      cm_popgr
                                                                                                                 cm_labor
                                                                                                                             cm_ext
log10
            1,00
            0.39 1.00
occ
cm_tax
            -0,31 -0,03 1,00
            -0.34 -0.67 -0.01 1.00
w_tax
cm_logGDP
            -0.15 -0.04
                       0.05
                             0.06
                                  1 00
cm_logpop
            0.59
                 -0.01 0.08
                             0.04
                                   0.08 1.00
cm_GDPgr
            0.26
                 0.09 -0.39
                             0,01 -0,34 -0,12 1,00
w_GDPgr
            -0,03 -0,16 0,03
                             0,11
                                   0,01 -0,01 -0,06 1,00
cm_unem
            0,19 -0,07 0,07
                             0,00 -0,40 0,13 0,03 0,06 1,00
w unem
            -0,06
                  -0.21 0.00
                             0,20
                                   0.08 -0.01
                                               0,01
                                                    -0,06
                                                         -0.04
                                                                1,00
cm imp
            -0.24
                  0.04
                       0.03 -0.06
                                  -0.16
                                        -0.64
                                               0.26
                                                    0.03 0.08 -0.03 1.00
                  0,57 -0,06 -0,26 -0,04
            0.21
                                        0,03
                                              0,07
                                                    0.07
                                                         -0.06 -0.42 -0.03 1.00
w imp
            -0,30 0,05 0,06 -0,04 -0,04 -0,67
                                                    0,02 0,00 -0,01 0,98 -0,03 1,00
cm exp
                                              0,26
w exp
            0.25
                  0,63 -0,03 -0,33
                                  -0,01 0,03
                                              0,04
                                                    0,09
                                                         -0.08 -0.28
                                                                     -0.05 0.89 -0.04 1.00
cm trade
            -0.27
                  0,05 0,05 -0,05
                                  -0.10 -0.66
                                               0.26
                                                    0.02 0.03 -0.02
                                                                     0.99
                                                                          -0,03
                                                                                1.00
                                                                                      -0,05 1,00
w_trade
            0,24 0,62 -0,04 -0,31 -0,02 0,03
                                               0.05
                                                    0.08 -0.07 -0.35 -0.04 0.96 -0.04
                                                                                      0.98 -0.04
                                                                                                  1.00
cm_popgr
            0,18 0,00 -0,55 0,03
                                   0,14 -0,12
                                              0,57 -0,02 0,05
                                                               0.01 -0.03
                                                                           0,02 -0,03
                                                                                      0,00 -0,03
                                                                                                  0.01 1.00
            0,04 0,23 0,04 -0,14
                                   0,02 -0,01 -0,05
                                                    -0,07 0,07 -0,40
                                                                     0,01 0,21
                                                                                 0,00 0,20
                                                                                                  0,22 0,00 1,00
w_popgr
                                                                                            0,01
            -0,63 -0,01 0,31 -0,01
                                   0,17 -0,63
                                              -0,16
                                                    0,00
                                                         -0,21
                                                                0,06
                                                                     0,29
                                                                                 0,35
                                                                                            0,32
                                                                                                  -0,02
                                                                                                       -0,29
                                                                                                             0,00 1,00
cm_labor
                                                                           -0,03
                                                                                      -0,01
w_labor
            -0,35 -0,71 0,02 0,59
                                   0,05 -0,02
                                              0,01
                                                    0,05
                                                          0,03
                                                               0,28
                                                                     -0,01 -0,38
                                                                                 0,00
                                                                                      -0.44
                                                                                            -0,01 -0,43
                                                                                                       0,03 -0,18
                                                                                                                   0,06 1,00
cm_ext
            -0,08
                 0.00 -0.04 -0.05 -0.36 -0.05
                                              -0.14
                                                    0,01
                                                          0.42
                                                               -0.04
                                                                     0,04
                                                                          -0,01
                                                                                -0,03
                                                                                      -0.01
                                                                                            0,00
                                                                                                 -0,01
                                                                                                       0.01
                                                                                                             0.00 -0.38 -0.03 1.00
            -0,05 -0,13 0,00 0,16 0,03 -0,01 -0,01 -0,07 -0,02 0,02
                                                                     0,01 -0,07
                                                                                 0,01 -0,02 0,01 -0,04 -0,01 0,01 -0,01 0,57 0,02 1,00
w_ext
```

There is much that can be said about the correlation matrix. I will limit my discussion and notes to the numbers highlighted in red. These correlations are above 0.6 in absolute value, and the reason for highlighting them is that they are so large that they will affect estimation of the standard errors. Due to the high correlation between some explanatory variables, the model has a hard time distinguishing the relative "effects" of the variables, inflating the standard error of the parameter estimates. A correlation of 0.6 yields a 25% higher standard error, and a correlation of 0.9 inflates the standard errors by 129% (Skog, 2004, p. 288).

The most severe correlation is between the import and export variables. The country mean import and export variables show a correlation value of 0.98. The within import and within export variables show a correlation of 0.89. There are also high correlations between the import and export variables and the trade variables. This is not surprising as trade it is the sum of the two. However, they do not appear in the same models, so any correlation between the trade and import/export is irrelevant.

Most of the high correlations are observed between country mean variables. This is particularly severe given the number of countries are only 19 (the number of units decrease the standard errors). Although the difference in the level of inequality is both important and interesting, the primary concern in this thesis is temporal change. Therefore, high correlations between country mean variables are not that crucial.

The within tax, within labor union density, within export, within import and within trade all substantially correlate with the time variable. The correlation with the time variable was clear when inspecting figure 9 (page 47).

It is worth noting that the correlation between the within variables and the country means are not completely gone. This is a result of missing data. As it is the casewise correlation matrix, cases without a value on all variables are dropped in the matrix, and this is tilting the correlation between the country mean and within variables. They are averaged using all of the data. When data points drop out, the mean value calculated with all data points is not identical to the mean value of all the data included in the matrix. This causes a slight correlation between some of the country mean variables and the within variables. The highest correlation is between the country mean GDP growth rate and the within country GDP growth rate, with a correlation of -0.06. This is a low residual correlation, and is expected to cause negligible bias to the parameter estimates. This is supported by a Hausman test, and by visual inspection of the difference between the parameters in the mixed and fixed models included in Alternative measures and models.

6 Results

The chapter starts with introducing technical hypotheses. Next, a regression model is introduced, and a primer for interpreting the parameters is given. Following next is a discussion of the hypotheses in light of the model.

6.1 Hypotheses revisited

In <u>Theoretical and conceptual framework</u> a set of general hypotheses were introduced. This section introduces a set of empirical hypotheses. The hypotheses in question are then tested using a regression model.

H1: There is a significant negative relationship between the top statutory tax rate and the top decile income share

H2: There is a significant negative relationship between the labor union density rate and the top decile income share

H3: There is a significant negative relationship between the extension of collective agreements and the top decile income share

H4: There is a significant positive interaction between labor union density and import as a percentage of GDP

H5: There is a significant positive relationship between the growth of imports as a percent of GDP and the top decile income share

H6: There is a significant negative relationship between the growth of exports as a percent of GDP and the top decile income share

6.2 Regression model

This is a log-linear model, meaning a unit increase in the associated variable multiplies the expected top decile income share by $e^{\widehat{\beta}}$. When the coefficient is small, we can use the approximation $e^{\widehat{\beta}}\approx 1+\widehat{\beta}$. This leads to the approximation $100*\widehat{\beta}=$ expected percentage change in the top decile income share for a unit change in the associated variable (Benoit, 2011, p. 4).

The "cm_logpop" and "cm_logGDP" variables are the logarithm of the mean population and GDP over the period, meaning a slightly different interpretation. The parameters are elasticities, and should be interpreted as the expected percentage change in the top decile income share when the variable changes by one percent. Increasing the explanatory variable by 1% multiplies the expected top decile income share by $e^{\widehat{\beta}*\log(1.01)}$.

The model below is built on all available observations, and the process leading up to this model is described in <u>Model specifics and building process</u>.

The coefficient is the average difference in the top decile income share when comparing two years (the lowest level of the analysis) that differ by 1 in the relevant explanatory variable while being identical in all other explanatory variables (Gelman & Hill, 2007, p. 34).

The expected (or estimated) effect, the phrasing used when describing the model, refers to the average difference when comparing two units (years) when these units differ by 1 measurement unit in the explanatory variable, controlled for all other variables in the model.

Table 4 Regression using all observations

Mixed-effects Group variable	Number Number	of obs = of groups =				
				01		8
				obs per	group: min =	
					avg = max =	
					max =	28
				Wald ch	i2(24) =	334.77
Log restricted	-likelihood	991.85899		Prob >	chi2 =	0.0000
log10	Coef.	Std. Err.	z	P> z	[95% Conf.	Interval]
occ	.0032779	.0007273	4.51	0.000	.0018524	.0047033
cm_tax	0103077	.0042173	-2.44	0.015	0185734	002042
w_tax	0067094	.0024342	-2.76	0.006	0114803	0019385
cm_logGDP	.2403548	.2512164	0.96	0.339	2520203	.7327299
cm GDPgr	.0683415	.0525878	1.30	0.194	0347288	.1714117
w_GDPgr	.0015166	.0003943	3.85	0.000	.0007437	.0022895
cm_unem	.0150219	.0084189	1.78	0.074	0014789	.0315227
w_unem	0001219	.0008243	-0.15	0.882	0017375	.0014937
cm_imp	.0199159	.0109835	1.81	0.070	0016114	.0414432
w_imp	.0005072	.0008201	0.62	0.536	0011001	.0021145
cm_exp	0162247	.0103775	-1.56	0.118	0365644	.0041149
w_exp	9.24e-06	.0007547	0.01	0.990	00147	.0014885
cm_logpop	.0326228	.0526405	0.62	0.535	0705506	.1357962
cm_popgr	1717673	.1442111	-1.19	0.234	4544158	.1108811
w_popgr	0050979	.0030404	-1.68	0.094	0110569	.0008611
cm_labor	0008357	.0029683	-0.28	0.778	0066534	.0049819
w_labor	0069233	.00184	-3.76	0.000	0105296	003317
cm_ext	0026757	.0239269	-0.11	0.911	0495715	.0442201
w_ext	.0261798	.0090022	2.91	0.004	.0085359	.0438238
w_tax						
L1.	0005781	.0002313	-2.50	0.012	0010314	0001248
L2.	0004824	.0002257	-2.14	0.033	0009247	0000402
L3.	0004324	.0002044	-2.12	0.034	000833	0000319
c.cm_tax#	00044		0.45			00046
c.w_tax	.0001107	.0000444	2.49	0.013	.0000237	.0001977
c.cm_imp# c.w labor	.0001137	.0000545	2.09	0.037	6.84e-06	.0002205
_						
cons	.7635445	2.08583	0.37	0.714	-3.324607	4.851696

The regression model in table 4 contains a total of 453 observations. These are nested in 19 countries, with a minimum of 8 observations in a country, a maximum of 28, and an average of 23.8. The maximum amount of observations if there were no missing data is 532 (28*19). The first year of tax data is 1981, with three lags, we lose observations of the years 1981, 1982 and 1983. The extension data and the data on the labor union density limits the period to 2011, becoming the last year in the analysis. The actual period observed becomes 1984-2011 (28 years). With 453 observations, there are missing data on about 15% of the maximum amount of observations in the interval.

The model is estimated using restricted maximum likelihood, with the residual covariance structure set to AR1 (autoregressive of first order) by each country, estimating an AR1 autocorrelation coefficient for each country. The AR coefficients are included in the <u>Appendix</u>. The AR1-coefficients vary between 0.5748035 in the UK and 0.9985759 in Japan.

The intercepts are the average log-level of the top decile income share for countries with an average of zero in all the country mean variables, and a zero score on the within variables in the year 1980 and have not changed the tax rate the last three years. In short, the constant term is of little interpretative value in this model.

6.2.1 Tax:

Countries with a high average tax rate in the period tends to have a higher level of the top decile income share. For each percentage point increase in the average top statutory tax rate, the average change in the top decile income share is a 1.03% increase in the top decile income share, controlled for the other variables.

There is a negative relationship between the within variation of the top statutory tax rate and the top decile income share. On average, the top decile income share is 0.67% lower (in the year of impact) for each percentage point increase in the tax rate, controlled for the other variables. One of those other variables is a cross-level interaction between the average tax rate in the period and the change of tax rate in a country. This is what the somewhat cryptically labeled "c.cm_tax#c.w_tax" represents. This interaction is positive, meaning the estimate for the initial impact of tax is less negative the higher the average tax rate of the country. In fact, if we use the maximum and minimum average tax rate from Descriptive

<u>statistics</u> we can calculate that the estimated initial impact for each percentage point tax increase lies between a reduction of 0.228% of the top decile income share and an increase of 0.033% (rounded). It is quite interesting that there is at least one country estimated to have a positive initial effect of a tax increase.

The use of the phrase "initial" is because there was found to be significant lags of a tax change. This means that the model estimates that the "effect" of a tax change is not limited to the year of implementation, but also affects the top decile income share over the following three years. The total estimated impact of the lag is a reduction in the top decile income share of 0.15% for each percentage point increase in the tax rate. This is more negative than the most positive estimated initial impact, indicating that the estimated total effect of a tax change is negative for all countries in the analysis.

The total estimated impact for each percentage point increase in the tax rate lies between a reduction of 0.3775% and a reduction of 0.1165% in the top decile income share in the sample.

Figure 10 displays the estimated total parameter for one percentage point change in the tax rate for each country. Multiplying the parameter by 100 yields the estimated effect of a one percentage point change in the tax rate for each country. It is clear that Korea, New Zealand and Switzerland are the three countries with the highest estimated impact of a tax change. Japan, Denmark and the Netherlands are the three countries with the lowest estimated impact of a tax change.

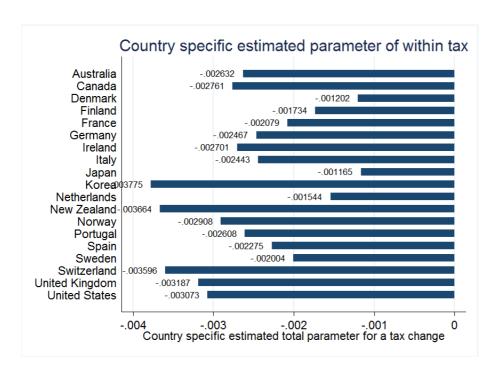


Figure 10 Country specific estimated total parameter of a tax change

H1: There is a significant negative relationship between the top statutory tax rate and the top decile income share

In this model, there is a negative and significant relationship between the top decile income share and the change of top statutory tax rate in the model, when controlling for the other variables. This relationship is complicated as there are both significant lags and an interaction between the average level of the tax rate and the within variation of the top statutory tax rate. Common for all countries, when accounting for the initial impact, the average tax level and the lag structure, the association between the within variation of the top statutory tax rate and the top decile income share is negative. The model thus supports the hypothesis of a negative association between the top tax rates and the top decile income share.

6.2.2 Collective bargaining:

There is a negative relationship between the average labor union density rate and the top decile income share. The estimated top decile income share is reduced by 0.08% for each percentage point of the average labor union density in the period, controlled for the other variables. There is a negative relationship between the average extension category in the

period and the top decile income share. The estimated top decile income share is reduced by 0.27% for each integer value of the average extension category in the period, controlled for the other variables.

The association between the change of labor union density and the top decile income share is negative. The average estimated change in the top decile income share for each percentage point increase in the labor union density rate is a 0.69% reduction, controlled for the other variables. One of these other variables is the interaction between the average level of import as a percent of GDP in the period. Using the average country mean import as a percent of GDP in the period (31.59, see Descriptive statistics), we find that the average estimated "effect" of a percentage point increase of the labor union density is to reduce the top decile income share by 0.33%. The labor union density parameters in the sample lies between -0.005618 in Japan and 0.0003474 in Ireland.

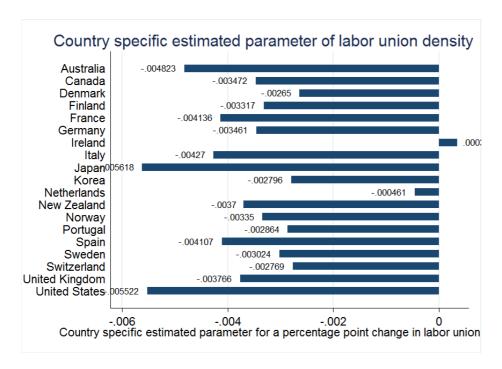


Figure 11 Country specific estimated parameter of within labor union density

Figure 11 displays the country specific parameter of the within labor union variable. Ireland and the Netherlands stands out as having the least negative parameters. Ireland even has a positive estimated effect of labor unions.

The association between the change of extension category and the top decile income share is positive. The estimated change in the top decile income share for each increase in the category of the extension variable is an increase of 2.62%, controlled for the other variables.

H2: There is a significant negative relationship between the labor union density and the top decile income share

In the model, there is a negative association between the union density rate and the top decile income share and this association is significant, when controlling for the other variables. The relationship is modified by the average level of import as percent of GDP in the period. The range of the within parameter of labor union when accounting for the country level of import is negative for all countries with the exception of Ireland. The model show support for the hypothesis.

H3: There is a significant negative relationship between the extension of collective agreements and the top decile income share

There is a positive and significant association between the change of the extension classification and the top decile income share in the model, when controlling for the other variables. There is thus no support for the hypothesis in the model.

H4: There is a significant positive interaction between labor union density and import as a percentage of GDP

There is a significant and positive interaction between labor union density and the average level of import as a percentage of GDP in the model, when controlling for the other variables. This model show support for the hypothesis.

6.2.3 Trade:

Countries with a higher average import as a percent of GDP had a higher level of the top decile income share in the period, controlled for the other variables. On average, the top decile income share is increased by 1.99% for each percentage point of the average import as a percent of GDP in the period. There is a negative association between the average export as percent of GDP in the period and the top decile income share. The expected top decile income

share is reduced by 1.62% for each percentage point of the average export as a percent of GDP in the period, controlled for the other variables.

Regarding the change of import as a percent of GDP, the relationship with the top decile income share is positive. The model estimates that the top decile income share is expected to increase by 0.05% for each percentage point increase in the import growth, controlled for the other variables. The relationship is also positive for the change of growth of export as a percent of GDP and the top decile income share. The "effect" however, is both statistically insignificant, and substantively negligible.

H5: There is a significant positive relationship between import as a percent of GDP and the top decile income share

In the model there is a positive relation between import as a percent of GDP and the top decile income share, when controlling for the other variables. The relationship however, is statistically insignificant. There is no support for the hypothesis in the data.

H6: There is a significant negative relationship between exports as a percent of GDP and the top decile income share

There is a positive association between import as a percent of GDP and the top decile income share, when controlling for the other variables. The relationship is not significant. There is not support for the hypothesis in the data.

6.2.4 Control variables:

Unemployment:

There is a positive relationship between the average level of unemployment and the top decile income share. The estimated effect of unemployment on the top decile income share is that for each percentage point of average unemployment rate in the period, the top decile income share is increased by 1.5%, controlled for the other variables. The relationship between the change of unemployment rate and the top decile income share is negative. The estimated effect on the top decile income share is that it is decreased by 0.01% for each percentage point increase in the unemployment rate, controlled for the other variables.

GDP:

The association between the top decile income share and the average GDP per capita is positive. The estimated impact of a 1% increase of the average GDP per capita in the period, the top decile income share is increased by 0.24%, controlled for the other variables. The association between the average growth rate of GDP and the top decile income share is positive. The estimated effect on the top decile income share for each percentage point of average GDP growth in this period is an increase of 6.83%, controlled for the other variables. There is also a positive relationship between the change in the GDP growth rate and the top decile income share. The estimated impact of a one percentage point increase in the GDP growth rate is to increase the top decile income share by 0.15%, controlled for the other variables.

Population:

There is a positive association between the average population in the period and the top decile income share. The estimated effect of a 1% increase in the average population is to increase the top decile income share by 0.11%, controlled for the other variables. The association between the average population growth rate and the top decile income share is negative. For each percentage point of average population growth rate in the period, the top decile income share is reduced by 15.78% (not approximated), controlled for the other variables. The association between the change of population growth rate and the top decile income share is also negative. The estimated effect of each percentage point increase in the population growth rate is to decrease the top decile income share by 0.5%, controlled for the other variables.

Time:

Even after controlling for the other variables in the model there is a positive association between the time variable and the top decile income share. On average, the top decile income share is increased by 0.33% for each year, controlled for the other variables.

7 Diagnostics and model specification

This chapter presents a number of diagnostic plots of the model in the previous chapter.

A qq-plot of the standardized residuals, a scatterplot of standardized residuals against fitted

values, a time series plot of standardized residuals by country, a histogram of the estimated intercepts, a box plot of residuals by country and a missing data pattern figure are included. Next, different estimators challenge the model. The model is tested without the outliers detected, a fixed effects estimator, and first-differenced models. The growth rate of import and export is replaced with import/export as a percent of GDP, and a trade (the sum of export and import) growth rate and as a percent of GDP is tested.

7.1 Diagnostics

The diagnostics of multilevel models are often in form of graphical plots. The most commonly utilized plots are the qq-plot (quantile-quantile) of the standardized residuals (standardized residuals against their normal score), standardized residuals against the model estimated values (fitted values) and histograms of intercepts (Gelman and Hill (p. 46-48), Hox (p. 23-28), Luke (p. 37-42), Rabe-Hesketh and Skrondal (p. 204-206)).

Gelman and Hill (p. 46) argue that the most important mathematical assumption of the regression model is that its deterministic component is a linear function of the separate predictors. That is, the dependent variable is a linear function of the explanatory variables. After linearity, they rank the assumptions, in descending order of importance: the independence of errors, equal variance of errors and last normality of errors. Luke (p. 38) argues that two of the most important assumptions that can be empirically checked in a multilevel model are that the level-1 errors are independent and normally distributed, and that the random effects are normally distributed and independent (the only "random effects" in this model are the intercepts).

The qq-plot is useful to test for normality of the errors, and if normality is present, the plot should display a straight line. Plotting residuals against fitted values is a useful way to check for nonlinearity and heteroscedasticity. The assumption that the intercepts are normally distributed can be inspected by a qq-plot or by a histogram. To check for spatial and temporal independence of the residuals a time series plot of the standardized residuals and a box plot of the standardized residuals by country is included.

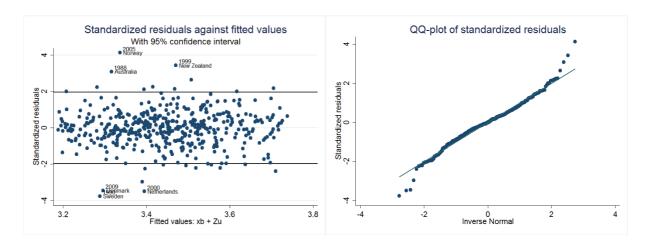


Figure 12 Standardized residuals against fitted values and QQ-plot of standardized residuals

Figure 12 to the left displays a plot of the standardized residuals versus the fitted values. The figure does not reveal any clear patterns, and the residuals seem to be quite equally distributed over the fitted values, indicating homoscedasticity. Overall, the assumption on linearity seems to be reasonably met. The observations marked by the country and year are the observations that are further than three standard deviations from zero.

We can see that the outliers corresponds to Norway in 2005, New Zealand in 1999, Australia in 1988, Denmark in 2009, the Netherlands in 2000 and Sweden in 1990. In Descriptive statistics these observations were pointed out, and there are reasons to believe that these observations are at least partially generated by other mechanisms.

Figure 12 to the right displays the QQ plot of the standardized residuals. The residuals follow the line quite nicely, except for the residuals at the ends. The normality assumption is not of the most crucial assumption, and overall the residuals seems to be distributed with a close conformity to the normal distribution.

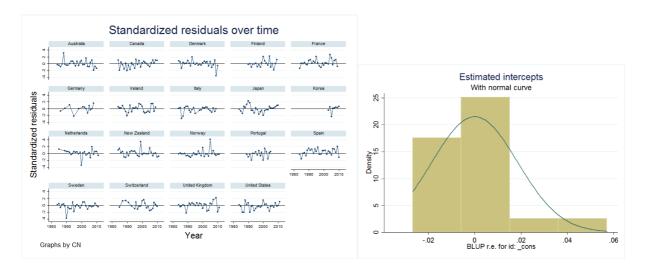


Figure 13 Standardized residuals over time and histogram of estimated intercepts

Figure 13 to the left plots the standardized residuals over time. The graph reveals that there are still patterns to detect in the residuals, even after fitting the residual structure. This does not affect the point estimates of the parameters, but will affect the standard errors and p-values, which could be somewhat underreported.

The histogram in figure 13 show the estimated intercepts. They appear to meet the normality assumption reasonably, given the sample size (19 countries), although they are biased toward normality. Consequently, it is hard to judge just how much the apparent of normality is due to bias. However, normality of the random intercepts and level-1 residuals is not required for consistent estimation of model parameters and standard errors, nor is it required for asymptotic normality of the estimators (Rabe-Hesketh & Skrondal, 2012, p. 101).

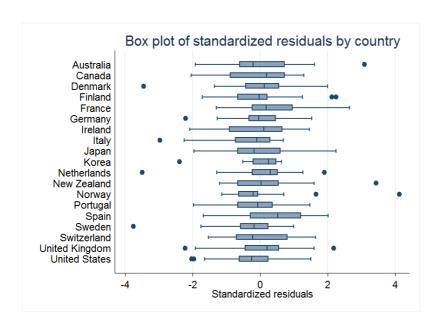


Figure 14 Box plot of standardized residuals by country

Figure 14 show the standardized residuals and their distribution for each country. They are primarily centered around zero, although the weight is somewhat scattered. The plot is an indication of whether the variance of the residuals are constant across countries. There appears to be uniform variance, although Korea stands out as country with below average variance. This could be due to the smaller amount of observations in the analysis of Korea.

Missing data

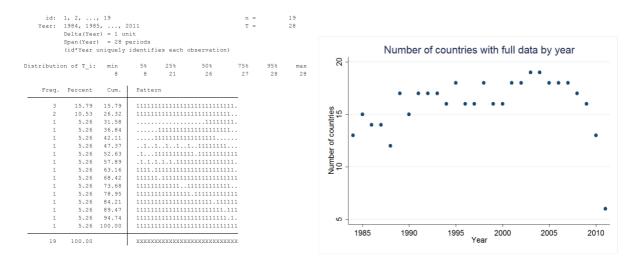


Figure 15 Missing data patterns

As mentioned in <u>Research design</u>, missing data could bias the coefficients. This only applies if data are not missing at random, meaning that missing data are missing because of

the value the data would have had. There are two sources of missing data in this thesis: missing data on the dependent variable, and missing data on the explanatory variables.

The table in figure 15 displays the patterns of years with data on all explanatory variables and the dependent variable. "1" marks complete cases, while cases with missing data on one or more variables are marked with ".". There are differences between the countries with respect to how much data they contribute. The country with the least amount of observations is Korea, which is not included in OECD's historical tax tables. The figure to the right is the number of countries with full data in the given year, over the period with data. We can see that there is a slight tendency to be less data on earlier years, increasing slightly over time. However, in 2010 and 2011 there is a clear drop in the number of countries with full data.

As noted in <u>Research design</u>, the multilevel models utilize whatever data that are available. As long as data on the explanatory variables exist, the model utilizes this information to estimate a fitted value (Hox, 2010, p. 106).

Table 5 Missing estimated values

Table 5 displays the missing occasions of the estimated values. There is a substantially smaller amount of missing data in this table. This show some of the strength of multilevel models.

Clearly, there are more missing data earlier in the period. Combined with the general time-trend of increasing inequality could cause some bias. However, it is hard to tell how severe the problem is, as the result that would have been observed is by definition unknown.

7.2 Alternative measures and models

This section presents some alternative models. These models include a model estimated in the analogously to the model shown in <u>Results</u> excluding the outliers detected in the

previous section. The same model (excluding outliers) will be presented using a fixed effects estimator, and a first difference approach. Analogous models will be presented using trade as a percentage of GDP, instead of import and export as a percentage of GDP.

Why the outliers are dropped

An outlier is, according to Barnett and Lewis (1994, p. 7)'s definition: "(...) an observation (or a subset of observations) which appears to be inconsistent with the remainder of that set of data.". If the outliers are generated by other mechanisms than the other observations, these outliers produce bias the parameter estimates of the phenomenon of interest. The problem with detecting outliers through fitting a statistical model to the whole data is that these outliers influence the choice of the model used to detect them. Through iteration, the identification of the error-prone observations is improved (Ecob & Der, 2003, pp. 3-4).

The approach taken is similar to the proposed method of Ecob and Der (2003) to handle outliers in longitudinal analysis. Their iterative approach starts with fitting a model on the complete data. Then, observations considered as outliers are temporarily deleted from the dataset and the model refitted. The data are then examined in the context of the updated model. Should outliers still be present, the procedure of deleting and refitting is repeated until convergence is achieved (Ecob & Der, 2003, p. 6). Using this approach poses the question whether we are adjusting the model to the data, or the data to the model. However, there are reasons to believe that the observed outliers are, at least partly, caused by other processes. Dropping the outliers is therefore considered uncontroversial.

Why the fixed effects model?

As noted in <u>Research design</u>, the mixed model eliminates the country level confounding (bias). Due to missing data, some correlation still exist between some of the country mean variables and the within variables, as noted in <u>Descriptive statistics</u>, which bias the mixed model parameters. In addition, there could be some cluster level confounding between the lag of the tax variable and the estimated country intercepts. These issues do not affect the fixed effects model. Using the same estimation method and residual structure, we can investigate if the parameter estimates and standard errors are (significantly) different.

Why the FD model?

When we are using a first difference (FD) model, we regress the change of the dependent variable on the change of the explanatory variables. As in the fixed effects model, the FD model solves the problem of omitted time invariant variables. The parameter estimates of the FD model are, however, dependent on the values of the explanatory variables to change for a substantial portion of countries over time. In other words, since we are regressing changes, there have to be enough change in the variable. If a variable show little variation, the estimate of the parameter becomes unreliable.

The advantages of using a FD model over a cross-sectional (pooled) model are greatest when unmeasured omitted variables bias the cross-sectional estimates, and when errors in the explanatory variables are strongly autocorrelated. However, the advantages of the FD model are weakened when the explanatory variables are highly correlated over time (multicollinearity) (Liker, Augustyniak, & Duncan, 1985, pp. 82-85).

The FD model should increase the confidence in the model, as it accounts for omitted time invariant variables, and should mitigate the issue of autocorrelation. However, this estimation comes at a cost. Differentiating the series filtrates away some of the variance in the data, resulting in larger standard errors and increases the risk of committing type two errors (Skog, 2004, p. 341). We also lose the observation at the start of the series, that is, one more than with the mixed models, in addition to one observation per country for each gap in the data. In addition, as in the fixed effects models, we cannot investigate what affects the level differences across countries while using the FD model.

As noted in <u>Trends</u>, <u>stationarity and autocorrelation</u> the trend of the variables might pose problems regarding the p-values of the regression models. In <u>Descriptive statistics it was noted</u> that the tax, labor union, import and export variables showed noticeable trends in this period. The associations and significance levels observed might be a construct of similar trends with the top decile income share, rather than any causal relationship.

The problems concerning trends also applies to the first difference model if there are trends in the change of the variables. Even though the top decile income share show a persistent trend over time, this might not be true for the *change* of the top decile income share over time. A time series plot of the change of all the variables are included in the

<u>Appendix</u>. There does not appear to be any problems regarding trends in the difference of any of the variables.

7.2.1 Import and export models

Table 6 Regressions: import and export

Variable	Mixed (all)		Mixed (no o	utliers)	Fixed (ML)		First-differe	nce (mixed)	First-differe	nce (fixed)
	Coef.	P> z	Coef.	P> z	Coef.	P> z	Coef.	P> z	Coef.	P> z
осс	.0032779	(0.000)**	.0034643	(0.000)**	.0035426	(0.000)**				
cm_tax	0103077	(0.015)**	0090701	(0.002)**						
w_tax	0067094	(0.006)**	007846	(0.001)**	0078015	(0.000)**	0077666	(0.001)**	0074365	(0.001)**
cm_logGDP	.2403548	(0.339)	.9806193	(0.000)**						
cm_GDPgr	.0683415	(0.194)	.2177735	(0.000)**						
w_GDPgr	.0015166	(0.000)**	.0009845	(0.007)**	.0009253	(0.010)**	.0007783	(0.016)**	.0007549	(0.020)**
cm_unem	.0150219	(0.074)*	.0221265	(0.000)**						
w_unem	0001219	(0.882)	.0003624	(0.647)	.0006094	(0.427)	0001098	(0.886)	0003588	(0.637)
cm_imp	.0199159	(0.070)*	.0427789	(0.000)**						
w_imp	.0005072	(0.536)	.0005743	(0.441)	.0008666	(0.232)	.0005296	(0.430)	.0005166	(0.441)
cm_exp	0162247	(0.118)	036903	(0.000)**						
w_exp	9.24e-06	(0.990)	.0001592	(0.816)	.0000851	(0.898)	.0005113	(0.410)	.0005697	(0.361)
cm_logpop	.0326228	(0.535)	.029853	(0.405)						
cm_popgr	1717673	(0.234)	5064368	(0.000)**						
w_popgr	0050979	(0.094)*	004673	(0.112)	004825	(0.094)*	0058038	(0.021)**	0057228	(0.021)**
cm_labor	0008357	(0.778)	0002856	(0.892)						
w_labor	0069233	(0.000)**	0074177	(0.000)**	0070351	(0.000)**	0078994	(0.006)**	005822	(0.069)*
cm_ext	0026757	(0.911)	.0463821	(0.003)**						
w_ext	.0261798	(0.004)**	.0200617	(0.019)**	.0228688	(0.004)**	.0162444	(0.042)**	.0150633	(0.062)*
w_tax										
L1.	0005781	(0.012)**	0005375	(0.012)**	0006007	(0.003)**	0002807	(0.148)	000278	(0.156)
L2.	0004824	(0.033)**	0006749	(0.002)**	0007696	(0.000)**	0003498	(0.082)*	000352	(0.083)*
L3.	0004324	(0.034)**	0001255	(0.564)	0002244	(0.288)	0000925	(0.630)	0000713	(0.710)
c.cm_tax#										
c.w_tax	.0001107	(0.013)**	.0001324	(0.002)**	.000131	(0.001)**	.0001354	(0.001)**	.0001292	(0.002)**
c.cm_imp#										
c.w_labor	.0001137	(0.037)**	.0001335	(0.013)**	.0001259	(0.004)**	.0001687	(0.047)**	.0001173	(0.215)
_cons	.7635445	(0.714)	-6.9855	(0.009)**	3.315389	(0.000)**	.0040879	(0.000)**	.0051434	(0.374)
<u></u> n	1	453		447	-	447	+	409		409

The first model, "Mixed (all)", is the same model as in <u>Results</u>. The second model, "Mixed (no outliers)", is the same model without the noted outliers. The third model, "Fixed (ML)", is the same model with the same residual structure (unique autoregressive parameters of first order for all countries) including country dummies, estimated using the mixed command in Stata with the "noconstant" option. This model is estimated using maximum likelihood, due to non-convergence using restricted maximum likelihood (as is used estimating the other models). The fourth model, "First-difference (mixed)", is a first differentiated model using the

data with no outliers, the same relationships as the other models, and the same residual structure. The fifth model, "First-difference (fixed)" is also a first differentiated model on the data without outliers, with the same residual structure. However, it is a fixed effects estimator, estimated with country dummies using the mixed command in Stata, with the "noconstant" option.

The numbers in parentheses are the p-values of the coefficients with two stars indicating significance at the 5% level and a single star indicates a significance at the 10% level. The full Stata output of the models are listed in the <u>Appendix</u>, along with residual plots of the mixed model discarding outliers and the first-difference (fixed) model.

Results

The third lag of the tax lag is not significant in any of the models besides the mixed model with all observations. An LR-test on the mixed model without outliers reveals that the lag is insignificant. Only the second lag of the tax variable is significant at the 10% level in the FD models. As noted, the FD models are sensitive to multicollinearity, and the lags of the tax variable are highly correlated with each other. This combined with fewer observations and lower variation could be the cause behind the insignificant lags in the FD models. The interaction between the average level of taxation and within tax variable is significant in all models.

The labor union variable is significant at the 5% level in all models, except the fixed FD model, where it is significant at the 10% level. The interaction between the within labor union density and the country mean import as a percent of GDP is significant in all models except for the fixed FD model. The coefficient is similar to the estimates of the other models.

The within extension variable is positive and significant in all the models. The coefficient estimates are notably lower in the FD models. This could be due to the difficulties the FD models have with variables rarely changing, resulting in unstable parameter estimates.

The within import and export variables are positive, but statistically insignificant in all models.

One thing to note is that due to collinearity there cannot be included a time variable in the FD models. However, the constant term is the estimated change holding the other variables constant, in other words, change not accounted for. The intercepts in FD models are therefore closely related to the time variable in the other models¹⁰.

The mixed model without outliers, the first series for UK and observations after the year 2000 for the Netherlands can be found in the <u>Appendix</u>. The results are not fundamentally different from the mixed model without outliers.

7.2.2 Trade models

The table below displays the same estimators as the table above, but instead of using import and export as a percent of GDP as two separate variables, trade (the sum of the two) is used.

¹⁰ The time variable is the linear time trend not accounted for by other variables in the model.

Table 7 Regressions: trade

Variable	Mixed (all)		Mixed (no o	utliers)	Fixed (ML)		First-differen	nce (mixed)	First-differer	nce (fixed)
	Coef.	P> z	Coef.	P> z	Coef.	P> z	Coef.	P> z	Coef.	P> z
осс	.0036649	(0.000)**	.0038316	(0.000)**	.0035806	(0.000)**				
cm_tax	.0014753	(0.418)	.001609	(0.396)						
w_tax	0063819	(0.008)**	0073286	(0.002)**	0077213	(0.000)**	0077564	(0.001)**	0074251	(0.001)**
cm_logGDP	482416	(0.000)**	5005867	(0.000)**						
cm_GDPgr	0258107	(0.248)	0294796	(0.208)						
w_GDPgr	.0015087	(0.000)**	.00097	(0.008)**	.0009109	(0.011)**	.0007735	(0.017)**	.0007515	(0.020)**
cm_unem	.0121739	(0.033)**	.0120924	(0.040)**						
w_unem	0001829	(0.809)	.0002458	(0.735)	.000437	(0.537)	0001121	(0.876)	000348	(0.627)
cm_trade	.0009661	(0.224)	.0010368	(0.208)						
w_trade	.0002711	(0.183)	.0003691	(0.050)**	.0004565	(0.012)**	.0005221	(0.003)**	.0005457	(0.002)**
cm_logpop	.0829268	(0.003)**	.0844466	(0.004)**						
cm_popgr	.1184186	(0.094)*	.1262046	(0.078)*						
w_popgr	0051424	(0.088)*	0047599	(0.104)	0046696	(0.105)	0057942	(0.020)**	0057283	(0.019)**
cm_labor	.0018403	(0.247)	.001904	(0.249)						
w_labor	0066218	(0.000)**	0071316	(0.000)**	007241	(0.000)**	0078789	(0.006)**	0057903	(0.070)*
cm_ext	0704292	(0.000)**	0719214	(0.000)**						
w_ext	.0275275	(0.002)**	.023016	(0.007)**	.0227265	(0.005)**	.0162298	(0.041)**	.0150849	(0.060)*
w_tax										
L1.	0005893	(0.010)**	0005434	(0.010)**	0006056	(0.003)**	0002809	(0.146)	0002773	(0.155)
L2.	0004843	(0.031)**	0006694	(0.002)**	0007605	(0.000)**	0003499	(0.082)*	0003521	(0.083)*
L3.	0004366	(0.032)**	0001197	(0.581)	0002132	(0.313)	0000923	(0.630)	0000713	(0.710)
c.cm_tax#										
c.w_tax	.0001043	(0.017)**	.0001228	(0.004)**	.0001296	(0.001)**	.0001352	(0.001)**	.000129	(0.002)**
c.cm_trade#										
c.w_labor	.000052	(0.031)**	.0001311	(0.012)**	.0001332	(0.002)**	.0001682	(0.047)**	.0001165	(0.217)
_cons	6.611103	(0.000)**	6.755589	(0.000)**	3.314521	(0.000)**	.0040896	(0.000)**	.0051685	(0.372)
n		453		447		447		409		409

First of all, the models are similar to the other models concerning the explanatory variables. We can see that the within trade variable is positive in all the models, which we would expect given that both import and export were positive in the earlier models. The variable is significant in all the models, except for the mixed model with all observations.

Interesting to note is that the interaction between the country mean trade variable and the within labor union density is positive, as earlier when the country mean import variable was used. As in previous models, the interaction is significant in all models except for the FD fixed model.

8 Discussion

This chapter reviews the findings of this thesis, answer the research question and places the results in the context of earlier research. First, the models and robustness are discussed. Second, a remainder of the sample and population is given, before a clarification about what support for hypotheses actually means. The rest of this chapter goes through the relationships of interest one by one.

Method

The main model used is a random effects model with between and within variables, separating level effects from changes over time. Because of the separation of the effects, the model is very close to a fixed effects model. The advantage of this approach, as opposed to a regular fixed effects model, is that the random effects model yields estimates of the level effects of the variables. These are consumed in the regular fixed effects model by the dummy variables. Due to the sample size and the likely omitted country level variables there are limits to what we can read out of the country level coefficients, but they can give valuable indications discarded in the fixed effects model. In addition, this approach allows for estimating other country level variables of interest, as well as incorporating random coefficients. These opportunities, however, can only be exploited with a sufficient sample, which is rarely the case in cross-national studies (Möhring, 2012).

Robustness of the findings were tested by omitting outliers, using a fixed-effects model, a first-difference mixed model, and a first-differenced fixed model. The models largely agree, with a few exceptions discussed below. The strong agreement between the models gives confidence in the results. In addition, this agreement reflects the model performance, despite considerable challenges, such as clear trends in the dependent variable and some of the explanatory variables.

Diagnostics were performed, and the results was encouraging, as no severe violations seems to have been made. There is always the issue of missing data, and whether these are missing at random. This is of course unknown. There were perhaps slight time trends in the missing data, possibly biasing the estimates, as we know that the trend in the top decile share have seen a general increase in the period.

The time trends in the tax, labor union, import, export, trade and the income share variables causes some problems concerning hypothesis tests and potential spurious findings. In the mixed and fixed models, this was handled using a residual structure (unique AR1 parameters). However, specifying a residual structure is no guarantee, and the analysis was supplemented with first differenced models. This increases the confidence in the results, as the trend issue seems to be overcome with the first differencing. The same residual structure was also specified in the FD models to tackle potential autocorrelation left after first differencing the variables.

Sample and generalizations

The sample here is the countries and the years where the countries have complete data. The population is the full period for the countries. The statistical tests is thus a test if the findings can be generalized to the whole period, for all the countries.

Since the selection of the sample of observations is correlated with the dependent variable (we know that the trend has generally been an increase in the top decile income share in the period under investigation), these findings need not be valid for other periods. The sample does not cover the full range of variation on the top decile income share. The "cycles" are extremely slow, and at present, there does not exist good, comparative data for the variables of interest to cover a full cycle on the top decile income share. This should be partly overcome by the use of longitudinal analysis, as we also get the cross sectional variation. Nonetheless, when the selection rule is correlated with the dependent variable, the numerical estimates of causal effects will be closer to zero than they really are (King et al., 1994, p. 130).

Causality and the hypotheses

The hypotheses implies causality, and indeed, this can be viewed as the overarching goal (to use Collier et al. (2004)'s terminology). When the hypotheses are evaluated, they are evaluated from a falsifying principle. The support for a hypothesis is not the same as claiming causality. It is simply a statement that in the data and with the analytical methods used; there is sufficient support for the hypothesis, relative to the null-hypothesis (of no relationship). Support for the hypothesis is *not* a validation of a causal relationship.

This thesis aims at answering the question:

"Can collective bargaining, tax policy and trade openness explain the increase in the top deciles' gross income share in OECD countries in the period 1981-2011?"

Each part of the research question is discussed below, before a final assessment of each component is made.

8.1 Tax

In <u>Theoretical and conceptual framework</u> the channels through which taxation can alter the income distribution were discussed. These were connected to the income and substitution effects, and the bargaining position for executives. These are theories operating at the individual level, and conclusions about the specific effects requires individual-level data with information about the hours worked and indicators of bargaining power. This thesis cannot conclude on these specific effects and their relative contribution. What we can conclude is how the aggregated effect of these and other effects concerning taxation and behavioral change relates to the top decile income share.

There were three significant negative lags in the model using all observations. However, the third lag was not significant in any of the other models. There is a possibility that the significance of the third lag is a construct of one or more of the observations dropped from the other models. Two lags are supported in the mixed and fixed models without outliers. The second lag was also significant at the 10% level in the FD models, although neither the third nor the first was significant.

The insignificance of the lags in the FD models could be due to some of the weaknesses with FD models in general. The models are less efficient when multicollinearity is present. The approach also filtrates variance and induce more missing data, lowering the statistical power of the model.

There could also be that the significant lags are a construct of the period under investigation. As the FD models lose more observations at the beginning of the period, there is necessarily more data lost at the start of the period. There is the possibility that the lags are only applicable to the earlier part of the period. However, using the mixed approach on the same observations as the FD models reveals that the two first lags are still significant. This

poses the question: are there any theoretical reasons to expect a lag structure of the tax rate on the income distribution?

Saez et al. (2012) discuss several potential individual behavior responses to tax changes, some of them related to timing. If, for example, individuals anticipate a tax increase, they have incentives to accelerate taxable income realizations before the tax change takes place. As a result, reported taxable income just after reform will be lower than otherwise. In addition, if current income tax rates increase while long-term future expected income tax rates do not, individuals might decide to defer some of their incomes. Adjusting to changes in taxation could also take time, as individuals might decide to change career or educational choices or businesses might change their long-term investment decisions (Saez et al., 2012, pp. 12-13).

There is a significant and positive interaction between the initial impact of the tax variable and the country mean tax rate in the period in all the models, suggesting that the effect of a tax change relates to the average tax level in the country. The effects of a tax change becomes less negative the higher the average tax level.

Piketty (2014, p. 520) writes that the tax is more than just a tax. Taxation is also a way of defining norms. In this perspective, the average tax level could reflect confounding social norms about equality and redistribution. It could mean greater acceptance for taxation, and a lower degree and social acceptance of tax avoidance and evasion.

If the social norms reduces tax avoidance and/or evasion, while tax changes alters the incentive for tax avoidance/evasion, this could explain the observed interaction. Tax avoidance and evasion should decrease the top decile income share, as a proportion of the top incomes are underreported, and the reported income distribution (misleadingly) contracts.

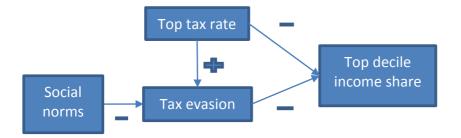


Figure 16 Social norms, tax evasion and the income distribution

Thus, the observed change in the income distribution should be lower in the case where social norms hinder tax evasion. This is conditional on the mitigating effect of social norms being stronger than the economic incentives associated with the higher tax rate. This relation is illustrated in figure 16.

The income effect could also be more pronounced in the countries with a higher average tax rate in this period. In this case, the contracting effect of the substitution effect is in part offset by the widening effect of the income effect¹¹.

A third explanation relates to the bargaining power of top executives. The bargaining power, and incentives for chasing wage increases, of top executives are thought to decrease with the tax level. If the combined effect of the bargaining power and incentives is to moderate the responses of top executives to tax changes, we should experience less movement in the income distribution the higher the initial tax level.

<u>Final assessment</u>

The results show a strong support for the hypothesis that decreasing tax rates leads to an increase in the top decile income share. There appears to be a lagging effect, and the total effect appears to be moderated by the average tax rate in the country over the period.

The data supports that the decreasing trend in the top statutory tax rates could have caused the top decile income share to increase in the period.

¹¹ See <u>Theoretical and conceptual framework</u> for a reminder on the effects

8.2 Trade

Import:

The within import as a percent of GDP was not significant in any of the models. The coefficient was, as expected, positive in all models. There is a chance that the standard errors of the import and export variables are inflated by collinearity. LR-tests on whether models without the variables was significantly worse than when they were included, was not significant. This applied to models where they were left out one at a time, and when both were excluded simultaneously.

The level of import as a percent of GDP was positively associated with the top decile income share. This indicates that the countries that had a higher level of import as a percent of GDP in this period also tended to have a higher level of the top decile income share, controlled for the other variables. The variable was significant, but the coefficients and significance of the country level variables should be interpreted with caution. One obvious critique is that country mean variables varies with the period under investigation.

Export:

The within export as a percent of GDP variable was not significant in any of the models. The coefficient was positive, contrary to the theoretical expectations. However, the level of export as a percent of GDP was negatively associated with the top decile income share. The variable was significant in the model with the outliers dropped, but not in the model with all observations included. The same issues related to the collinearity with import also applies to the export variable.

Trade:

The within trade as a percent of GDP variable was positive in all models. This is not surprising since we know that the two variables it is comprised of both had a positive coefficient separately. The variable was significant at the 5% level in all models, except for the model including all observations.

The level of trade is positive, but insignificant, in both the mixed models. Thus, there is no significant association with the level of trade and the level of the top decile income share.

There is support for the hypothesis that trade openness, as measured as the sum of import and export as a percent of GDP, increases the top decile income share, contrasting the findings of Reuveny and Li (2003). They investigated the income inequality by the use of the Gini-coefficient, and found a significant negative association between trade openness and the Gini-coefficient in OECD countries. Roine, Vlachos, and Waldenström (2009) found a positive and insignificant association between the change of trade openness and the bottom 90% income share. Since the bottom 90% income share is the inverse of the top decile, this translates to a negative association for the top decile income share.

Final assessment

There is support for the hypothesis that the increase in trade openness (as measured as the sum of import and export as a percent of GDP) could have caused the top decile income share to increase in this period. However, there is no support for separate effects of import and export as a percent of GDP.

8.3 Collective bargaining

There was a significant negative association between the union density rate and the top decile income share in all models. The variable was significant at the 5% level in all models with the exceptions of the FD fixed models, where it was significant at the 10% level.

The cross-level interaction between the change of labor union density and the country mean import variable (trade in the model using trade) was significant in all models, with the exception of the FD fixed models.

The theoretical reason for testing this interaction is that international trade is thought to decrease the bargaining position for unions. Some of the arguments are based on competitiveness: in order to be able to compete with global markets, firms must decrease their expenses, for example by cutting wages. The unions and workers then face the choice: decrease wages and keep employment, or keep wages and accept job cuts.

If international trade decreases the bargaining power of unions, then we would expect countries with a greater exposure to international markets to be more affected than countries with less exposed economies. The reason for using the country mean import as a percent of

GDP in the interaction, instead of the yearly change, is that there could be significant inertia between the openness and the ultimate effect on the bargaining power. The effect of international trade on the bargaining power presumably relates to the expectations of both unions and corporations on future exposure to international markets. If import grows substantially in a given year, and the long term expectations of the unions and corporations remains unchanged, the bargaining power would probably only be marginally changed. If, however, the economy should be highly exposed over a substantial period, the expectations would probably change as well. There is also the issue that a collective agreement usually covers more than a year. Even if the bargaining power was defacto changed in the same year, the effects on the income distribution should only take effect when new agreements are bargained for.

The reduction of the union "effect" on the income distribution is in line with findings of Abraham, Konings, and Vanormelingen (2009). Investigating firms in Belgium, they find that sectors with high import penetration rates tends to have lower union bargaining power. The sectors of the firms can be viewed as countries in this thesis, and the sector import penetration as the country's import as a percent of GDP. They explicitly seek to measure the bargaining power of unions, and find that it is reduced by import penetration. This lends support to the hypothesis that the observed lower expectation in the top decile income share, as a result of a change in the union density rates given the (mean) import as a percent of GDP, is related to the bargaining power of the unions.

Somewhat surprisingly, the extension variables was positive in all the models, and the change of extension was significant in all the models at the 5% level, except for in the FD fixed models where it was significant at the 10% level.

The expectation was that with more inclusive extension mechanisms, the less inequality would be observed. As indicated earlier, this measure is rather crude. It is hard to believe that extensions of union agreements should increase the top decile income share. The positive association is likely to be confounded by other factors. Jaumotte and Buitron (2015) also found a positive association between broad extensions and inequality. They think the positive association might be due to higher unemployment. However, in this study, the unemployment

is included as a control variable. Therefore, a higher unemployment rate cannot be the sole explanation for the positive relationship.

Final assessment

There is support for the hypothesis that the decreasing trend in labor union density rates could have caused the top decile income share to increase in the period. The estimated effects of union density is moderated by the trade openness of a country, with a higher degree of openness reducing the estimated effects of unions.

The data does not support the hypothesis that the extensions and enlargements of collective agreements have decreased the top decile income share.

8.4 Controls

GDP

Besides the main findings, it was interesting that the GDP growth variable was significant and positive in all models, indicating that economic growth is more beneficial for the top decile group than for the bottom 90%. This is in line with Roine, Vlachos, and Walderström (2009)'s findings. They find that this is likely a cause of top incomes being more closely related to actual performance than incomes on average.

The causal direction between inequality and growth is not clear-cut. While growth might affect the inequality, for example through high incomes being linked to the economy (bonuses, dividends etc.), the case can be made that the inequality affects growth. Stiglitz (2012, pp. 104-147) discusses several channels through which inequality can hinder growth. One channel is through the demand and spending of the middle class. As they generally spend a larger proportion of their incomes, a greater demand would have been produced by shifting income in their direction. Thus, demand is less than it could have been, and the economy is producing less than it could have done.

The findings goes against Kuznets (1955) hypothesis. However, it is not completely fair to draw any conclusions from the models here, as technological change, which is central to the hypothesis, is not included.

Population

The population growth variable was significant in most of the models, and negative in all. This lends support to the hypothesis that a growing population contracts the income distribution.

Unemployment

The change in unemployment rate was not significant in any models, and the sign was not conclusive. However, the level of unemployment was positive and significant at the 10% level in the models that can estimate level effects. This indicates that countries with a higher unemployment rate in this period also have a higher level of income inequality. Perhaps there is a long lag before the unemployment rate starts to affect the income distribution that was not found with the three lags included here. The bottom line, though, is that there is no support for the hypothesis that a change of unemployment is increasing the top decile income share.

9 Concluding remarks

This thesis set out to empirically analyze the relationship between the top decile income share and top tax rates, collective bargaining and trade openness. While these relationships have been studied before, the unique contribution of this thesis lies in the statistical approach utilized, and the additional data exploration it offers.

There were found significant relationships between most of the variables of primary interest. The only variables without any significant relationship over time was import and export penetration. Treated together, however, the trade variable was significant and positive over time. This suggests that increased international trade have benefitted high-income groups more than proportionally. This thesis cannot give the answers to which mechanisms this effect works through. However, the theoretical framework suggests that the lower demand for domestic jobs associated with a greater trade penetration might reduce wages of already low-wage workers.

Trade penetration was found to affect the income distribution through an additional channel: through an interaction with union density rates. The level of trade penetration (and import penetration) appears to mitigate the negative (and significant) effect of unions. Countries with a higher penetration appears to have a lower negative effect of unions. This supports the argument that international trade lowers the bargaining power of unions.

The association between top tax rates and the income distribution is rather complex. First, tax rates appears to have a negative impact in the year of implementation. Second, the effect seems to last for two to three years after the implementation. Third, the initial impact appears to be mitigated by the average tax level in the period under investigation, with countries having higher average tax rates experiencing a less negative initial impact. Three potential explanations are offered. First, the tax level might be confounded by social norms, such as a lower social tolerance for tax avoidance and evasion. If norms reduce incentives for these activities, the effect of tax changes on the (reported) income distribution should be less pronounced. Second, the income effect might be stronger in these countries, counteracting the contracting effects of the substitution effect. Third, higher tax rates could moderate

responses of top executive, through lower bargaining power and incentives to chase wage increases.

9.1 Further research

This thesis found interesting associations, but offer few answers to the mechanisms at work. The theoretical framework offer potential explanations and can function as a guide; however, further research is needed to put these explanations to test.

There are some findings worthy of further inquiry. I will encourage more research regarding the relatively complex tax association, and especially regarding the interaction between the average tax level and the effect of tax changes. Three potential explanations are offered, and it is of interest to find out if they have any explanatory power.

The interaction between labor unions and trade openness is little investigated in the context of income distribution, and further inquiry is needed to increase the confidence of the finding.

The significant positive association between the change and level of extensions and the top decile income share is surprising. Jaumotte and Buitron (2015) found a qualitative similar result, and hypothesized that this could be due to a trade off with a higher unemployment. This cannot be the whole story, as this thesis control for both the level and change of unemployment. This is worthy of further investigation.

This thesis cover a relatively short time span relative to distributional cycles, and a small sample of countries. As larger quantities of good quality data becomes available, the associations found here ought to be tested in a longer time span and in a larger sample of countries. In addition, many stones are left unturned in this thesis. Potential factors affecting the income distribution, such as minimum wages, financial developments and technological change are not addressed. Since leaving out relevant explanatory variables increases the chance of confounding and spurious findings, I would like to encourage investigation of the findings in this thesis where these and other potential factors are accounted for.

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Appendix

Research design

Two-way error components model

Mixed-effects	ML regressio	n		Number	of obs	=	500
Group Variab	No.		servation ım Ave	-	oup Maximum		
_a:	11	1 50	00 5	00.0	500		
	ec .	31	6	16.1	19		
				Wald c	hi2(21)	=	1149.58
Log likelihood	d = 783.9205	4		Prob >	chi2	=	0.0000
log10	Coef.	Std. Err.	z	P> z	[95%	Conf.	Interval]
occ	.0027034	.0004637	5.83	0.000	.001		.0036123
cm_tax	0038202	.0036353	-1.05	0.293	010		.0033049
w_tax	0026907	.0003715	-7.24	0.000	003		0019626
cm_logGDP	.1382998	.1738312	0.80	0.426	202		.4790026
cm_GDPgr	.07894	.070549	1.12	0.263	059		.2172136
w_GDPgr	.0043798	.0011403	3.84	0.000	.002		.0066147
cm_unem	.0141539	.0066765	2.12	0.034	.001	0682	.0272395
w_unem	.0044664	.0009987	4.47	0.000	.00	2509	.0064238
cm_imp	.0145064	.0100955	1.44	0.151	005	2803	.0342932
cm_impgr	.0096223	.0995443	0.10	0.923	185	4809	.2047256
w_impgr	0008767	.0004113	-2.13	0.033	001	6829	0000706
cm_exp	0130606	.009938	-1.31	0.189	032	5388	.0064176
cm_expgr	03187	.0556085	-0.57	0.567	140	8607	.0771207
w_expgr	.0003944	.0004173	0.94	0.345	000	4236	.0012123
cm_logpop	.0054271	.0317501	0.17	0.864	056	8019	.0676561
cm_popgr	1183556	.1032354	-1.15	0.252	320	6933	.083982
w_popgr	0135545	.0058763	-2.31	0.021	025	0718	0020372
cm_labor	0040134	.0015178	-2.64	0.008	006	9883	0010385
w labor	0071324	.0007016	-10.17	0.000	008	5076	0057572
cm_ext	0430693	.0178166	-2.42	0.016	077	9892	0081495
w ext	.0637066	.0074723	8.53	0.000	.049	0612	.078352
_cons	2.267827	1.46632	1.55	0.122	606	1079	5.141762
Random-effec	cts Parameter	s Estin	mate St	d. Err.	[95%	Conf.	Interval]

The two-way error-components model was used to estimate the cross-sectional correlation.

4.62e-31 1.30e-15

.0019713 .0025382

Prob > chi2 = 0.0000

The model was estimated using RML. The formula for the cross-sectional correlation is:

$$\frac{var(occ)}{var(occ) + var(CN) + var(Residual)} = \frac{2.45e - 23}{(2.45e - 23) + 0.0025398 + 0.0022369} \approx 5.13e - 21$$

.0025398 .0008526 .0013153 .0049041

2.45e-23 2.22e-22

.0022369 .0001442

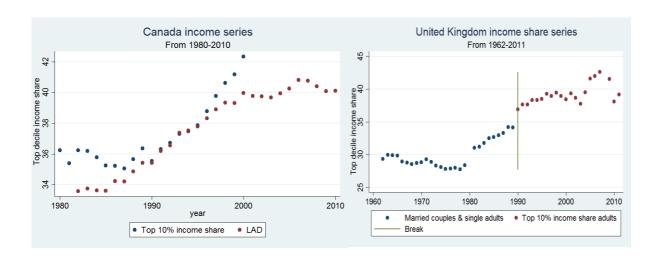
Data collection

all: Identity

var(R.CN)

LR test vs. linear model: chi2(2) = 307.05

Top decile income share:



Var code	"1110101"		"1110104"	"1110103"	"1110102"	"1110106"
Var name	"Top 10% inco	ome share"		"Top 10% income share-marr	ied couples & single adults"	
			"Top 10% income share-adult	ts"	"Top 10% income share-LAD"	"Top 10% income share-IDS"
Countries						
	Australia	Norway	Denmark		Canada	Finland
	France	Portugal	New Zealand	United Kingdom (1980-1989)		
	Germany	Spain	United Kingdom (1990-2011)			
	Italy	Sweden				
	Korea	Switzerland				
	Netherlands	United States				

Top statutory tax rates:

Countries with only the central level taxation:

Australia (with surtaxes), France (with surtaxes), Germany, Ireland, Japan, Korea (problems), Netherlands, New Zealand, Portugal, United Kingdom.

Countries with a sub-central level:

Canada (see explanation), Denmark, Finland (see explanation), Italy (see explanation), Norway (see explanation), Spain, Sweden, Switzerland (see explanation), United States (see explanation).

Canada:

Canada have a basic provincial tax, and some of these have an additional surtax, calculated as a percentage of the provincial basic tax. For the representative province, Ontario, this is 20-56 % of the basic tax of 11,16 for the year 2000. That gives total tax of: 29 (central tax) + 1,56*11,16. For the time period 1981-1999 this surtax is provided in the dataset as surtax in a percent. For 1981 then, the top tax is calculated as central tax + sub-central representative tax (Ontario) + surtax for the representative province. This is the same as for the period 2000-2013, but we operate with an additive surtax instead of the percentage of the provincial tax.

Finland:

The only information about the sub-central taxation for Finland is the maximum sub-central rate for the period 1981-1999. Top statutory: central + sub-central rate.

Italy:

Central government tax rates + representative regional taxes (Lazio)(From 1998-) + representative local taxes (Rome)(From 2002-)

Norway:

Central government tax rate + surtax + sub-central tax rate

Portugal:

The top statutory tax rate that is stated in table 1.8 seems to contain the Social Security Contribution (SSC). In the data calculated and reported here the top tax rate is the same as the top tax rate at central level, i.e. without SSC.

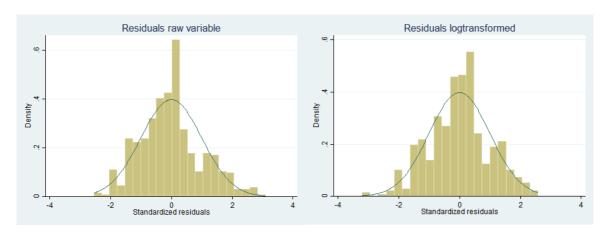
Switzerland:

Central government tax rate + sub-central.

United States:

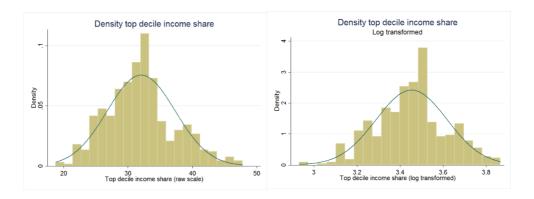
The calculated data is the top central tax + local and state level taxes. That is: central tax rate + representative sub-central rate (S) + representative sub-central rate (L)

Descriptive statistics



These figures show the distributions of the standardized residuals of an empty mixed-model.

Inspecting the distribution graphical, it is clear that the top decile income share is not perfectly normally distributed. The figures below display a histogram of the raw variable (top decile income share) at the left and the log-transformed variable at the right.



The figure displays the two distributions, with a normal curve overlaid. As we can see, the raw income share variable seems to be slightly skewed to the right. The log transformation appears to make the distribution more normal. Below are the results of the skewness test performed on both distributions.

Skewness-test of income share variables:

	Sk	ewness/Kurtosis	tests for Norm	nality	
Variable	Obs	Pr(Skewness)	Pr(Kurtosis)		joint ——— Prob>chi2
share10	511	0.0004	0.8561	11.49	0.0032

	Ske	ewness/Kurtosis	tests for Norm	-	joint
Variable	Obs	Pr(Skewness)	Pr(Kurtosis)	adj chi2(2)	Prob>chi2
log10	511	0.5379	0.7872	0.46	0.7962

The test is a test of normality, and a significant test indicates that the distribution is significantly different from normal. The test rejects that the raw variable is not skewed, and that it is normally distributed (joint test), while it fails to reject normality of the log transformed variable.

<u>Results</u>

Mixed-effects Group variable		gression			Number	of obs	- 45
					Obs per	group: mir avo	g = 23.
Log restricted	i-likeli	hood =	991.85899		Wald ch		= 334.7 = 0.000
log10	C	oef. S	td. Err.	z	P> z	[95% Cor	nf. Interval
occ cm_tax	.003		0007273		0.000	.0018524	0.004703 000204
w_tax	006	7094 .	0024342	-2.76	0.006	0114803	001938
cm_logGDP cm GDPgr	.240		2512164 0525878	0.96	0.339	2520203	
w_GDPgr	.001	5166 .	0003943	3.85	0.000	.0007437	7 .002289
cm_unem w unem	000	0219 .	0084189 0008243	1.78	0.074	0014789	
cm imp	.019	9159 .	0109835	1.81	0.070	001611	.041443
w_imp cm_exp	016	5072 .	0008201 0103775	0.62	0.536	0011001	1 .002114
w_exp	9.24	e-06 .	0007547	0.01	0.990	00147	7 .001488
cm_logpop cm_popgr	.032	6228 .	0526405 1442111	0.62	0.535	0705506	
w_popgr	005	0979 .	0030404	-1.19	0.234	0110569	.000861
cm_labor	000		0029683	-0.28	0.778	0066534	0.004983 00333
w_labor cm ext	006	9233 6757 .	.00184 0239269	-0.11	0.000	0105296	
w_ext	.026	1798 .	0090022		0.004	.0085359	9 .043823
w_tax							
L1.	000		0002313 0002257	-2.50	0.012	0010314	4000124 7000040
L3.	000		0002237	-2.14	0.033	000833	
c.cm_tax#							
c.w_tax	.000	1107 .	0000444	2.49	0.013	.0000237	7 .000197
c.cm_imp# c.w_labor	000	1137 .	0000545	2.09	0.037	6.84e-0	5 .000220
_cons			2.08583		0.714	-3.32460	
	. 703	3443	2.00505	0.37	0.714	-3.32400	4.0310
Random-effec			B /		4 7	1050 0	nf. Interval
id: Identity	ts rara	meters	Estima	te St	d. Eff.	[956 C01	ir. interval
id. Identity	var	(_cons)	.00209	19 .0	032497	.0000996	5 .043939
Residual: AR(1	.),						
	tralia:		.61382	73 .2	287866	0044756	
		var(e)	.00171	71 .	001019	.0005366	.005494
	Canada:	rho var(e)	.99722		050999 385289	.9024674	
L	enmark:	rho var(e)	.93675		615687 032745	7035428 8.91e-06	
E	inland:	rho	.75990	85 .3	330336	4996133	3 .987656
		var(e)	.00148	25 .0	020549	.000098	.022433
	France:		.99180		169934	.608786	
		var(e)	.00385	33 .0	1080306	.0000648	.22898
G	Germany:	rho var(e)	.64205		907972	2050816	
	reland:	rho	.81578	60 1	572888	.2188539	
-	rerand.	var(e)	.00190		016313	.0003548	
	Italy:		.99433		180022	1877768	
		var(e)	.00747	97 .0	238436	.0000145	3.8664
	Japan:		.99857	59 .0	027928	.9354246	5 .999969
		var(e)	.07828	01 .1	523749	.0017249	3.55258
	Korea:	rho var(e)	.59278		198645	5275888	
					023175	.0002869	
Nethe	rlands:	rho var(e)	.93542	72 .1	358232	4052662	2 .999058 1 .137125
New 2	ealand:	rho var(e)	.78451		705145	.1857179	
	Norway:	rho	.66243	02 .1	610838	.2303323	3 .876328
		var(e)	.00821		040165	.0031476	6 .02141
Po	rtugal:	rho	.95564	72 .0	942582	2324078	.999359
		var(e)	.00655	75 .0	137284	.0001083	3 .396979
	Spain:		.99616		079682	.7956392	
		var(e)	.02056	88 .0	428922	.0003453	1.22523
	Sweden:		.99248		162685	.578492	
		var(e)	.01600	93 .0	343917	.0002376	1.07881
Switz	erland:		.94137		255141	3897123	
		var(e)	.0011			.0000171	
United F	ingdom:	rho var(e)	.57480		820993	.1210545	.82985 .00218
m-1-	States:		.99218		156812	.6618474	

United States: rho var(e) .0124635 .0156812 .6618474 .9998488 .00249238 .0002474 .6277967

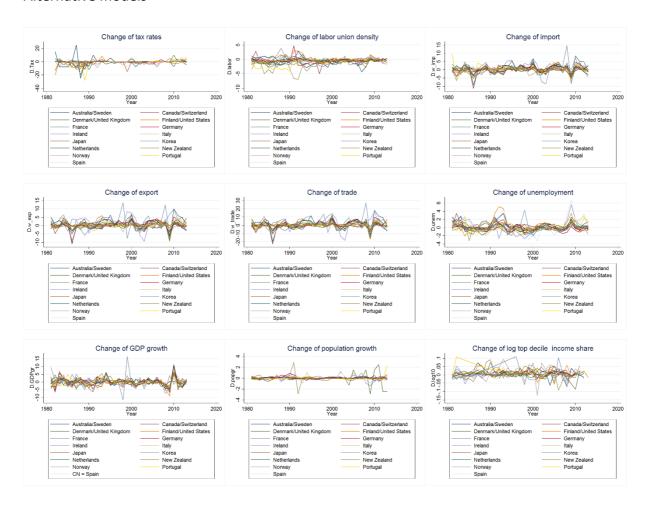
LR test vs. linear regression: chi2(38) = 1084.09 Prob > chi2 = 0.0000

Diagnostics

Hausman fixed effects and random effects:

	(b) fixed	(B) random	(b-B) Difference	sqrt(diag(V_b-V_I S.E.
occ	.0018892	.00189	-7.99e-07	.0000143
w tax	0073187	0072922	0000265	.0000212
w_GDPgr	.0035828	.0035774	5.47e-06	.000012
w unem	.0050482	.0050549	-6.61e-06	.0000137
w_imp	.0017212	.0016926	.0000287	.0000157
w_exp	0003468	0003179	0000289	.0000162
w_popgr	0105364	0104681	0000683	.0000677
w_labor	0088618	0088595	-2.34e-06	.0000244
w_ext	.065441	.0653137	.0001273	.0001825
w_tax				
L1.		0003926	3.38e-06	3.11e-06
L2.	0008548	0008579	3.11e-06	4.36e-06
L3.	0023989	0023893	-9.65e-06	6.18e-06
c.cm_tax#				
c.w_tax	.0001413	.0001407	6.87e-07	4.61e-07
c.cm_imp#				
c.w_labor	.0000775	.000078	-4.25e-07	3.74e-07
	ŀ	= consistent	under Ho and Ha	3.74e-07 ; obtained from r
Test: Ho:	difference i	n coefficients	not systematic	
	chi2(13) =	(b-B) '[(V_b-V_ 7.64	B) ^ (-1)] (b-B)	

Alternative models



The plots above show the evolution of the change of the variables.

The tables below are: to the left, "Mixed (no outliers)" to the right "Fixed (ML)

							Mixed-effects N Group variable:	ML regression	n		Number Number	of obs = of groups =	447 19
											Obs per	group: min =	8
												avg = max =	23.5 28
Mixed-effects	REMI. regressio	an.		Number	of obs	447	Log likelihood	= 1173.793	4		Wald ch Prob >		1556.24
Group variable	e: id				of groups =	19	log10	Coef.	Std. Err.	z	P> z	[95% Conf.	Interval]
				Obs per	group: min = avg =	23.5	id 2	.2424141	.0229746	10.55	0.000	.1973846	.2874435
					max =	28	3 4	1391474	.0209179	-6.65 0.76	0.000	1801458 0212991	098149 .0481488
				Wald ch	12(24) =	739.19	5	.0889356	.036752	2.42	0.016	.016903	.1609682
Log restricted	i-likelihood =	1015.3993		Prob >		0.0000	7 8	.1493295	.0196294	7.61	0.000	.1108566	.1878024
							9	.2086998	.0271784	7.68	0.000	.155431	.2619685
log10		Std. Err.	Z	P> z	[95% Conf.	Interval]	11 12	.0018727	.023181	0.08	0.936	0435612 0327345	.0473067
occ cm_tax	.0034643	.0006856	5.05	0.000	.0021205	.0048081	13	1080546	.0304876	1.07 -3.54	0.285	1678092	0483
w_tax cm_logGDP	007846 .9806193	.0023753	-3.30 3.49	0.001	0125015 .4302816	0031906 1.530957	14 15	.1408344	.0278408	5.06 1.49	0.000	.0862673 0359522	.1954014
cm_GDPgr	.2177735	.0579709	3.76	0.000	.1041525	.3313944	16 17	1508978 .066469	.0317323	-4.76 3.58	0.000	2130921 .0300762	0887036 .1028617
w_GDPgr cm_unem	.0221265	.0003661	2.69 3.79	0.007	.0002669	.0017022	18 19	.2475991	.0149597	16.55 7.36	0.000	.2182786	.2769196 .407852
w_unem cm_imp	.0003624	.0007914	0.46 4.81	0.647	0011888 .0253622	.0019136	occ	.0035426	.0006032	5.87	0.000	.0023603	.0047248
w_imp cm exp	.0005743	.000746	0.77	0.441	0008879 0537373	.0020364	cm_tax w tax	0078015	(omitted) .0022099	-3.53	0.000	0121327	0034702
w_exp	.0001592	.000684	0.23	0.816	0011813	.0014998	cm_logGDP cm GDPgr	0	(omitted) (omitted)				
cm_logpop cm_popgr	5064368	.0358137	0.83	0.405	0403406 7697823	.1000466	w_GDPgr cm_unem	.0009253	.0003593 (omitted)	2.58	0.010	.0002211	.0016295
w_popgr cm_labor	0002856	.0029372	-1.59 -0.14	0.112	0104299 0044104	.0010838	w_unem cm imp	.0006094	.0007677 (omitted)	0.79	0.427	0008952	.002114
w_labor cm_ext	0074177 .0463821	.0018335	-4.05 2.93	0.000	0110113 .0153042	003824	w_imp	.0008666	.0007249	1.20	0.232	0005541	.0022872
w_ext	.0200617	.008572	2.34	0.019	.0032608	.0368625	cm_exp	.0000851	(omitted) .0006605	0.13	0.898	0012096	.0013797
w_tax							cm_logpop cm_popgr	0	(omitted) (omitted)				
L1. L2.	0005375 0006749	.0002134	-2.52 -3.16	0.012	0009558 0010939	0001192 0002559	w_popgr cm_labor	004825 0	.0028826 (omitted)	-1.67	0.094	0104749	.0008248
L3.	0001255	.0002176	-0.58	0.564	0005521	.0003011	w_labor cm_ext	0070351 0	.0015088 (omitted)	-4.66	0.000	0099922	004078
c.cm_tax# c.w_tax	.0001324	.0000432	3.07	0.002	.0000478	.0002171	w_ext	.0228688	.0080487	2.84	0.004	.0070936	.038644
c.cm imp#	.0001324	.0000432	3.07	0.002	.0000476	.0002171	w_tax L1.	0006007	.0002037	-2.95	0.003	0009999	0002015
c.w_labor	.0001335	.0000536	2.49	0.013	.0000285	.0002385	L2. L3.	0007696 0002244	.0002049	-3.76 -1.06	0.000	0011712 0006381	000368 .0001893
_cons	-6.9855	2.671456	-2.61	0.009	-12.22146	-1.749543	c.cm_tax# c.w tax	.000131	.0000401	3.27	0.001	.0000524	.0002096
							c.cm_imp#						
	ts Parameters	Estima	te Si	td. Err.	[95% Conf.	Interval]	c.w_labor cons	3.315389	.0000436	2.88	0.004	3.284251	3.346528
id: Identity	var(_cons	5.69e-	22					3.313309	.0136673	200.00	0.000	3.204231	3.340320
Residual: AR(1),						Random-effect	s Parameter	s Esti:	nate St	d. Err.	[95% Conf.	Intervall
by CN Aus	stralia: rh	.70035	67 .:	2318854	0240199	.9425058	id:	(empt					
	var(e			0012472	.0003603	.007317	Residual: AR(1)						
	Canada: rhe var(e)			0009022 1271445	.9889492	.9999666 1.507825	by CN Aust	ralia: r	ho .581	7734 .2	2183481	.0182305	.8647922
I	Denmark: rh			0612967	.2699261	.9988786		var(0006177	.0004197	.0032924
	var(e)			2152232	.0000405	.9464202		Canada: ri var(0654209 0006935	.6067743	.9896035 .0047165
	var(e)			0009907	.0002787	.0058437	De	enmark: rl var(ho .927		0728275 0005622	.5483633	.9904617 .0039782
	France: rhe var(e)			0211357 0069154	.5150122 .0000523	.9998413 .2053093	Fi	inland: ri			.805627 0004183	.1426016	.851994 .0022356
C	Germany: rho			2848793 0006232	1771771 .0003243	.9145925	E	France: ri			0298171	.7246719	.9984086
1	reland: rho			1520425	.2422205	.9684487	Ge	ermany: ri	ho .4341	3072 .3	3401604 0003712	3419709 .0003041	.8585865 .0019815
	Italy: rh	.99479	48 .0	0103832	.7675646	.9998964	Iz	reland: r	ho .711	7618 .1	356088	.3381948	.8915514
	var(e; Japan: rhe			0158689	.0001639	.3904737		var(ho .944	3762 .0	0005877	.4003285	.9961851
	var(e	.12176	31 .:	1841506	.0062833	2.35964		var (009389	.0000513	.0096322
	Korea: rhe var(e			4192479 0019379	5098159 .0003083	.9485595		var(e) .001	2584 .	001025	.000255	.0062106
Nethe	erlands: rhe var(e			0916591 0025765	.2025607	.997053 .0316701		var(e) .001	2735 .0	007099	.0004271	.0037974
New 2	Sealand: rho			0100363 1751827	.8803818	.9996429 2.124359	Nether	rlands: ri var(e) .000	9637 .0	104289	.3647446	.9854502
	Norway: rhe	.77071	92 .:	1222942	.4067496	.9235262	New Ze	ealand: ri		9515 .1 4066 .0	260311	.3823713	.9571278 .0163177
Pr	var(e)			0027146	.001748	.0144853	Ъ	Norway: ri			248646	.3813014	.8916084 .0102062
	var(e	.00410	93	.006013	.0002335	.0723258	Por	rtugal: ri		2425 .1 5528 .0	632181	.1743006	.973295 .0086356
	Spain: rhe var(e)			0117873 0273607	.7561096 .0003135	.9998668 .6334559		Spain: r			0175777 0090151	.8290027 .0004934	.9990758
	Sweden: rho			0158452 0178146	.7026607	.9997979 .3761056	s	Sweden: r	ho .9		509798	.6620405	.9938279
Switz	erland: rhe			1175547	.0730497	.9961281	Switze	var(ho .865	4091 .1	157733	.3890753	.976604
United F	(ingdom: rh	.58733	31 .:	1774116	.1417847	.8349989	United Ki	var(715686	.0001026	.7620113
United	var(e)			000395	.7054049	.9992587		var(e) .000	7257 .0	002604	.0003592	.0014662
	var(e	.00627	96 .0	0096452	.0003094	.1274528		States: ri var(e) .002	6605 .0	032302	.0002463	.0287355
LR test vs. 1	inear regression	on: chi	2(38)	= 1130.25	Prob > chi	2 = 0.0000	LR test vs. lir	near regress	ion: cl	ni2(37) =	608.57	Prob > chi	2 = 0.0000

Fixed FD model:

Mixed-effects Group variable		ion		Number Number	of obs =	409					
				Obs per	group: min = avg = max =	21.5					
Log restricted	-likelihood	= 941.9449		Wald ch		95.43					
D.log10	Coef.	Std. Err.	z	P> z	[95% Conf.	Interval]					
id											
2	.000585	.0059688	0.10	0.922	0111136 0157001	.0122835					
4	.0020879	.0083133	0.25	0.802	0142059	.0183818					
5	0038432	.0060983	-0.63	0.529	0157957	.0081092					
6 7	.0040743	.0099192	0.41	0.681	015367 0217757	.0235156					
8	.0018662	.0063071	0.30	0.767	0104954	.0142279					
9 10	.0021708	.0079867	0.27	0.786	0134827 0193336	.0178244					
10	0058911	.013434	-0.96	0.602	0193336	.0333269					
12	0022515	.0119369	-0.19	0.850	0256474	.0211444					
13 14	.0048036	.0097868	0.49	0.624	0143782 0068519	.0239855					
15	0076494	.0065867	-1.16	0.245	0205591	.0052602					
16	0000108	.0060585	-0.00	0.999	0118852	.0118636					
17 18	000447	.007544	-0.06 0.11	0.953	0152329 0140843	.0143389					
19	.0039714	.0062967		0.528	0083698	.0163127					
occ											
D1.	0	(omitted)									
cm_tax D1.	0	(omitted)									
							·				
w_tax D1.	0074365	.0023192	-3.21	0.001	0119821	- 0028908	Random-effects Parameters	Estimate	Std. Err.	[95% Conf.	Interval]
	.0074303	.0023232	3.22	0.001	.0113021	.0020300	id: (empty)				
cm_logGDP		(omitted)					Residual: AR(1),				
D1.	U	(omitted)					by CN				
cm_GDPgr D1.	0	(omitted)					Australia: rho var(e)	1537347 .0009789	.214277	5263657 .0005431	.2684364
w_GDPgr D1.	.0007549	.0003239	2.33	0.020	.00012	.0013897	Canada: rho var(e)	1599759 .0000931	.2120789	5284169 .0000512	.2591737 .0001692
cm_unem D1.	0	(omitted)					Denmark: rho var(e)	0774559 .0000629	.2354635	4944223 .0000329	.3684894
w_unem D1.	0003588	.0007593	-0.47	0.637	001847	.0011294	Finland: rho var(e)	0431722 .000735	.2370019	4688393 .0003815	.3987683
cm_imp D1.	0	(omitted)					France: rho var(e)	.3081289 .0000618	.2223681	1616468	.6640539
w_imp D1.	.0005166	.0006705	0.77	0.441	0007976	.0018308	Germany: rho var(e)	0707078 .0005166	.4373777	7317007 .000165	.6588201 .0016177
cm_exp D1.	0	(omitted)					Ireland: rho var(e)	.3749135	.200058	062027	.691259 .0016883
w_exp D1.	.0005697	.0006238	0.91	0.361	000653	.0017924	Italy: rho var(e)	.4106167 .0000764	.000029	079887	.7410314 .0001608
cm_logpop D1.	0	(omitted)					Japan: rho var(e)	.5671482 .0002498	.1826601	.11503	.8246168 .0005814
cm_popgr D1.	0	(omitted)					Korea: rho var(e)	3151835 .0018308	.3559421	8008118 .0005738	.420493
w_popgr D1.	0057228	.0024797	-2.31	0.021	0105829	0008626	Netherlands: rho var(e)	3488806 .0001289	.217121	6903861 .0000638	.119778
cm_labor D1.	0	(omitted)					New Zealand: rho var(e)	.309009	.2195832	1550973	.6613774
w_labor D1.	005822	.003202	-1.82	0.069	0120978	.0004538	Norway: rho var(e)	1640562	.1990614	5127817	.2311387
cm_ext D1.	0	(omitted)					Portugal: rho var(e)	231037	.2562022	6444495	.0011041
w_ext D1.	.0150633	.0080853	1.86	0.062	0007835	.0309101	Spain: rho var(e)		.2271092	2189893	.000274
w_tax LD.	000278	.000196	-1.42	0.156	0006621	.000106	Sweden: rho var(e)		.2150088	4581803 .000054	.3382564
L2D. L3D.	000352 0000713			0.083	0007506 0004473	.0000465	Switzerland: rho var(e)	.3776125	.2712493	2191668 .0000648	.7687748
c.cm_tax# cD.w_tax	.0001292	.0000419	3.09	0.002	.0000471	.0002112	United Kingdom: rho var(e)	1039523 .0007942	.2607978	5518707 .0004459	.3905161
c.cm_imp# cD.w_labor	.0001173	.0000946		0.215	0000682	.0003028	United States: rho var(e)	.0584317	.20091	3244629	.4248731
_cons	.0051434	.0057886	0.89	0.374	006202	.0164888	TD 1-1-1-1-1			Barrie C.	
							LR test vs. linear regression	chi2(3	7) = 273.07	Prob > chi	2 = 0.0000

Mixed-effects REML regression Group variable: id

Number of obs = 409 Number of groups = 19 Obs per group: min = 7 avg = 21.5 max = 27

Wald chi2(13) = 66.24 Prob > chi2 = 0.0000

D.log10	Coef.	Std. Err.	z	P> z	[95% Conf	. Interval
occ D1.	0	(omitted)				
cm_tax D1.	0	(omitted)				
w_tax D1.	0077666	.0023103	-3.36	0.001	0122948	0032385
cm_logGDP D1.	0	(omitted)				
cm_GDPgr D1.	0	(omitted)				
w_GDPgr D1.	.0007783	.0003234	2.41	0.016	.0001444	.0014122
cm_unem D1.	0	(omitted)				
w_unem D1.	0001098	.000764	-0.14	0.886	0016071	.0013875
cm_imp D1.	0	(omitted)				
w_imp D1.	.0005296	.0006707	0.79	0.430	0007848	.001844
cm_exp D1.	0	(omitted)				
w_exp D1.	.0005113	.0006204	0.82	0.410	0007047	.001727
cm_logpop D1.	0	(omitted)				
cm_popgr D1.	0	(omitted)				
w_popgr D1.	0058038	.0025191	-2.30	0.021	0107411	0008664
cm_labor D1.	0	(omitted)				
w_labor D1.	0078994	.0028767	-2.75	0.006	0135377	002261
cm_ext D1.	0	(omitted)				
w_ext D1.	.0162444	.0079999	2.03	0.042	.0005649	.03192
w_tax LD.	0002807	.0001938	-1.45	0.148	0006605	.000099
L2D.	0002807	.0002014	-1.74	0.082	0007444	.000044
L3D.	0000925	.0001919	-0.48	0.630	0004687	.000283
c.cm_tax# cD.w_tax	.0001354	.0000417	3.25	0.001	.0000537	.000217
c.cm_imp# cD.w_labor	.0001687	.000085	1.98	0.047	2.11e-06	.000335
_cons	.0040879	.0010877	3.76	0.000	.0019561	.006219

Random-effects Parameters	Estimate	Std. Err.	[95% Conf.	Interval
d: Identity	F 60- 06	5.49e-06	8.61e-07	.000037
var(_cons)	5.69e-U6	5.49e-U6	8.61e-07	.000037
esidual: AR(1), by CN				
Australia: rho	1851657	.2057637	5405514	.226295
var(e)	.0009431	.0002826	.0005242	.001696
Canada: rho		.2085801	5243455	.251593
var(e)	.0000957	.0000291	.0000527	.000173
Denmark: rho			4962855	.362443
var(e)	.0000626	.0000207	.0000328	.000119
Finland: rho		.225737	48098	.350624
var(e)	.0007064	.0002316	.0003715	.001343
France: rho		.2183917	1586722	.653496
var(e)	.0000602	.0000205	.0000309	.000117
Germany: rho			7179328	.551540
var(e)	.0004777	.0002609	.0001638	.001393
Ireland: rho	.326075		0722612	.634699
var(e)	.0007847	.000252	.0004182	.001472
Italy: rho	.3621697	.2128438	1004249	.696013
var(e)	.0000753	.0000267	.0000376	.00015
Japan: rho	.5166893	.170087	.1165067	.77253
var(e)	.0002316	.0000861	.0001117	.000480
Korea: rho			799664	.335436
var(e)	.0017398	.0010116	.0005566	.005437
Netherlands: rho			6819346	.152200
var(e)	.0001278	.0000456	.0000635	.000257
New Zealand: rho		.2066887	171912	.599449
var(e)	.0014572	.0004504	.0007951	.002670
Norway: rho			5222175	.202978
var(e)	.0020794	.0006088	.0011714	.003691
Portugal: rho			6073024	.345045
var(e)	.0005612	.0002099	.0002696	.001168
Spain: rho		.2358178	1861843	.683972
var(e)	.0001558	.0000564	.0000766	.000316
Sweden: rho			4599317	.321202
var(e)	.0000961	.0000294	.0000527	.000175
Switzerland: rho		.2459124	2101392	.692371
var(e)	.0001515	.0000628	.0000672	.000341
United Kingdom: rho		.2508839	5654808	.346847
var(e)	.0007718	.000227	.0004336	.001373
United States: rho		.20346	3062512	.451799
var(e)	.0001825	.0000583	.0000975	.000341

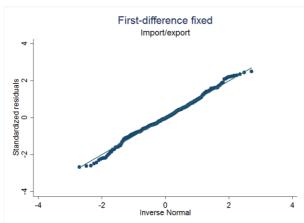
Mixed-effects REMI	· waaraaalaa		Mare	mber of o	bs =	453
Group variable: id				mber of q		19
stoup variable. It	•		Nui	mber or g	roups -	13
			Obs	s per gro	up: min =	8
					avq =	23.8
					max =	28
				ld chi2(2		690.04
Log restricted-li	celihood = 1	001.0311	Pro	ob > chi2	-	0.0000
log10	Coef.	Std. Err.	z	P> z	[95% Conf.	Interval]
occ	.0036649	.0007312	5.01	0.000	.0022317	.0050981
cm tax	.0014753	.0018215	0.81	0.418	0020947	.0050453
w tax	0063819	.0023921	-2.67	0.008	0110704	0016934
cm logGDP	482416	.1099791	-4.39	0.000	6979711	266861
cm GDPqr	0258107	.022362	-1.15	0.248	0696395	.0180181
w GDPqr	.0015087	.0003925	3.84	0.000	.0007394	.0022781
cm unem	.0121739	.0057011	2.14	0.033	.0010001	.0233478
w unem	0001829	.0007562	-0.24	0.809	001665	.0012991
cm trade	.0009661	.0007953	1.21	0.224	0005926	.0025248
w trade	.0002711	.0002036	1.33	0.183	000128	.0006702
cm logpop	.0829268	.0275798	3.01	0.003	.0288714	.1369823
cm popgr	.1184186	.0706552	1.68	0.094	020063	.2569002
w popgr	0051424	.0030152	-1.71	0.088	0110521	.0007672
cm labor	.0018403	.0015899	1.16	0.247	0012758	.0049564
w labor	0066218	.0017095	-3.87	0.000	0099723	0032712
cm ext	0704292	.0104098	-6.77	0.000	0908319	0500264
w_ext	.0275275	.0090051	3.06	0.002	.0098779	.0451771
w_tax L1.	0005893	.0002291	-2.57	0.010	0010383	0001402
L2.	0003893	.0002231	-2.16	0.010	0010363	0001402
L3.	0004366	.0002245	-2.15	0.031	0003243	0000385
23.	0004366	.0002031	-2.13	0.032	0000347	0000363
c.cm_tax#c.w_tax	.0001043	.0000436	2.39	0.017	.0000189	.0001897
c.cm trade#						
c.w labor	.000052	.0000241	2.16	0.031	4.84e-06	.0000992
C.W_10D01		.0000241	2.10	3.032	4.040 00	.00000332
_cons	6.611103	.857097	7.71	0.000	4.931223	8.290982

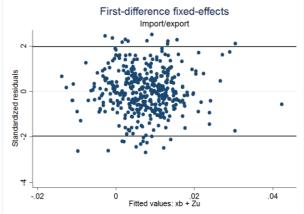
Random-effects Parameter	s Estimate	Std. Err.	[95% Conf.	Interval
d: Identity				
var(_con	s) 1.36e-21	-	-	
esidual: AR(1), by CN				
Australia: r			.057965	.895717
var (e) .0018352	.0010662	.0005877	.005730
Canada: r	ho .9691394	.0422435	.6140923	.997947
var (.000124	.026962
	ho .998512	.002167	.9744212	.999914
Denmark: r var(.9744212	.885839
Finland: r			.0483283	.92761
var (e) .0011297	.0007724	.0002957	.00431
France: r			.7855396	.999790
var (e) .0046412	.0082615	.0001417	.151981
Germany: r	ho .5627398	.2908996	1950174	.89980
var(e) .0009783	.0005364	1950174 .000334	.002865
Ireland: r			.2858298	.956604
Italy: r		.0359351	.5658475	.999090
var (e) .0018639	.0029829	.0000809	.042917
Japan: r	ho .9570402	.0635776	.4030777	.997737
var (e) .0025563	.0038067	.0001381	.047334
Korea: r	ho .5639026	.4024396	4761469	.946292
var (.0019215	.0003257	.012880
Netherlands: r	ho 9376142	.0909198	.2390328	.996629
var (.0001508	.03992
New Zealand: r			.3014161	.940073
var(e) .0002700			.021070
Norway: r			.2364851	.849926
var (e) .0075435	.0032849	.003213	.017710
Portugal: r	ho .9423701	.0970663	.0591816	.998019
OF var(e) .0050465	.0083342	.0001983	.128447
95 Spain: r	ho .996042	.006935	.8834138	.99987
var (.0006975	.613437
Sweden: r			.975228	1.53133
V42 (1.00100
Switzerland: r		.0008159	.9899974	.999969
var (e) .1237715	.1788822	.0072847	2.10295
United Kingdom: r	ho .5594867	.1767299	.1271765	.813165
var(e) .0008922	.0003679	.0003977	.002001
United States: r	ho 9956881	.0062349	.9286644	.999747
var(.0317445	.0013783	.362005

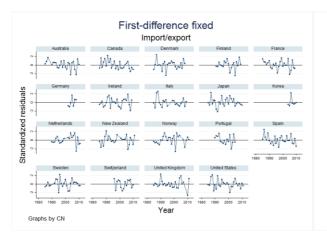
The model above to the left is the mixed FD model. The model above to the right is the mixed model using trade

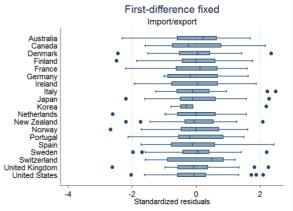
Models below are estimated without outliers and series breaks in UK and Netherlands.

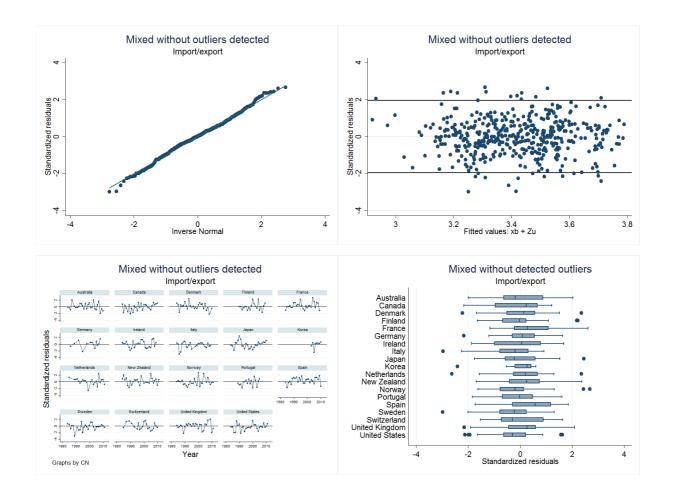
Mixed-effects REML regression Group variable: id				of obs	430	Mixed-effects REML regression Group variable: id				Number of obs = 430 Number of groups = 19		
			Obs pe	er group: min avg max	22.6				Obs p	er group: min avg max	= 22.6	
Log restricted	-likelihood =	977.82617	Wald o	chi2(24) chi2	971.60	Log restricted	d-likelihood =	982.48507		chi2(22) > chi2	= 440.19 = 0.0000	
log10	Coef.	Std. Err.	z P> z	[95% Conf	. Interval]	log10	Coef.	Std. Err.	z P> z	[95% Conf	. Interval]	
occ cm_tax		.0006465	4.44 0.000 -3.21 0.001	.0016038	.0041379	occ cm_tax	.0027874	.0006547	4.26 0.000 -5.83 0.000		.0040706	
w_tax	0091964	.0024224 -	-3.80 0.000	0139442	0044486	w_tax	0088932	.0024371	-3.65 0.000	0136699	0041166 .1383653	
cm_logGDP cm GDPgr	.1046936	.166761	0.63 0.530 0.61 0.539	2221519 0509271	.4315391	cm_logGDP cm_GDPgr	1483682 0078174	.0356903	-1.01 0.311 -0.22 0.827		.0621342	
w_GDPgr		.0003672	2.71 0.007	.0002743	.0017135	w_GDPgr	.000956	.0003653	2.62 0.009 1.15 0.252		.0016719	
cm_unem w_unem	.0005395	.0071708	0.85 0.395 0.69 0.490	0079498 000993	.0201591	cm_unem w_unem	.0003516	.0073552	0.49 0.625	0010594	.0017625	
cm_imp		.0062344	3.00 0.003 1.11 0.266	.0064976	.0309358	cm_trade	.0023099	.0013442	1.72 0.086		.0049444	
w_imp cm_exp			-2.52 0.012	0252857	0031389	w_trade cm_logpop	.1054776	.0413826	2.55 0.011		.1865861	
w_exp		.0006966	0.02 0.982	0013492	.0013813	cm_popgr	0199184	.1002516	-0.20 0.843		.176571	
cm_logpop cm_popgr	.0348089		1.13 0.260 -0.74 0.459	0257504 2676974	.1208809	w_popgr cm_labor	0042087 .0037631	.0029598	-1.42 0.155 1.58 0.115		.0015924	
w_popgr	0044778		-1.51 0.131	010291	.0013354	w_labor	0102237	.0020961	-4.88 0.000	014332	0061155	
cm_labor w labor			-2.04 0.041 -5.00 0.000	0074043 0150578	0001532 0065818	cm_ext w ext	.0309493	.0192461	1.61 0.108 2.53 0.011		.068671	
cm_ext			-2.38 0.017	0793655	0077356	_						
w_ext	.0225576	.0084833	2.66 0.008	.0059307	.0391846	w_tax L1.	0004795	.0002103	-2.28 0.023	0008917	0000674	
w_tax						L2.	0004977	.0002129	-2.34 0.019	000915	0000805	
L1.			-2.16 0.031 -2.26 0.024	0008676 0008973	0000426 0000637	L3.	0000276	.0002121	-0.13 0.896	0004433	.000388	
L3.			-0.14 0.888	000445	.0003851	c.cm tax#						
c.cm tax#						c.w_tax	.0001529	.0000438	3.49 0.000	.000067	.0002388	
c.w_tax	.0001586	.0000436	3.64 0.000	.0000732	.000244	c.cm_imp#						
c.cm_imp# c.w_labor	.0002492	.0000647	3.85 0.000	.0001224	.000376	c.w_labor	.0002337	.0000626	3.73 0.000	.000111	.0003564	
			1.44 0.151	7869093	5.118111	cons	3.630423	1.143553	3.17 0.001	1.3891	5.871746	
_cons	2.103001	1.50641	1.44 0.151	/869093	5.118111							
		1				Random-effe	cts Parameters	Estimat	e Std. Err.	[95% Conf	. Interval]	
	ts Parameters	Estimate	e Std. Err.	[95% Conf	. Interval]	id: Identity		.000358	86 .001549	7.55e-08	1.703202	
id: Identity	var(_cons)	1.78e-20	0 .				var(_cons)	.000358	36 .001549	7.55e-U8	1.703202	
Residual: AR(1						Residual: AR(1),					
by CN						Aus	stralia: rho var(e)			168475	.9648002	
Aus	tralia: rho var(e)	.753174		3098873 .0002019	.9793303		var(e)					
	Canada: rho	.993646	2 .0231894	6129906	.9999951		Canada: rho var(e)			.9614575	.9998951	
	var(e)	.00847		6.34e-06	11.33491							
n	enmark: rho	.9021579	9 .1408412	.0004745	.9947174	1	Denmark: rho var(e)			0750082	.9968603	
2	var(e)	.000417		.000026	.0067181							
F	inland: rho	.9932055	5 .0104292	.8695761	.9996669	1	Finland: rho var(e)			4124928 .000114	.9907948	
	var(e)	.052999		.002787	1.007896							
	France: rho	.981992	5 .0322898	.5207251	.9994763		France: rho var(e)			.5651647	.9996947	
	var(e)	.0016509	9 .0029298	.0000509	.0534975							
G	ermany: rho	.678546	6 .2566377	1054088	.9423501	•	Germany: rho var(e)			8358728 .0000566	.9967803	
	var(e)	.00129	1 .0008715	.0003438	.0048476							
I	reland: rho	.969093		9998633	1		Ireland: rho var(e)			0619784 .0001856	.998356 .2319843	
	var(e)	.0125848	8 .0879331	1.42e-08	11153.08			998914		.9731808		
	Italy: rho	.9916		.619323	.9998501		Italy: rho var(e)			.0017106	.9999566 .9818437	
	var(e)	.005234	1 .0106032	.0000987	.277464						.9999554	
	Japan: rho	.995702		2563374	.9999945		Japan: rho var(e)			.9803464	2.470979	
	var(e)	.026970	7 .0917684	.0000342	21.23865				. 4243161	5200455	0.000001	
	Korea: rho	.57915		5143512	.95546		Korea: rho var(e)			5390455 .00028	.9623201	
	var(e)	.002138	7 .0021326	.0003029	.0150988				32 .01535			
Nethe	rlands: rho	.9974022		4057834	.9999986	Netne	erlands: rho var(e)			.6703681	.9998497 .1716076	
	var(e)	.0103275	5 .0418729	3.65e-06	29.18737							
New 2	ealand: rho	.8817162		.0885055	.990607	New 1	Zealand: rho var(e)			.2079052	.9847845	
	var(e)	.0070159	9 .0085257	.0006482	.0759388							
	Norway: rho			.4284776	.9367712		Norway: rho var(e)			.3505327	.9907193 .1166884	
	var(e)	.0056204	4 .0032518	.0018083	.0174684							
Po	rtugal: rho	.9544779		.3826812	.9975728	Pe	ortugal: rho var(e)			.3678911	.9980538	
	var(e)	.006464	6 .0092652	.0003896	.1072777							
	Spain: rho	.990248		.7749069	.9996215		Spain: rho var(e)			.7679554	.9997863	
	var(e)	.0081904	6 .0134252	.0003297	.2034/54							
	Sweden: rho	.985756		.6043015	.9995829 .1877812		Sweden: rho var(e)			.9562226	.9998889	
	var(e)	.006037.	3 .010588	.0001941	.18//812							
Switz	erland: rho var(e)	.871245		.1832215	.9863766	Swit	zerland: rho var(e)		.1462971	.1529244	.9869028	
United K	ingdom: rho var(e)	.5720		.051208	.8482407	United 1	Kingdom: rho var(e)			.0332332	.8585863	
				7622276	9989486	Theire	States: rho	.997115	.0044351	.942642	.9998587	
United	States: rho var(e)		2 .0234465 3 .0077701	.7622276	.9989486	united	States: rno var(e)			.0017304	.6337862	
TD tast ''	near regression			6 Drob > -	2 = 0 0000	TD tast 1	ingar rossos-1	on. obii	7/38) = 1100	37 Prob > ch	12 = 0 0000	
⊥K test vs. li	mear regression	cni2	(30) = 1103.8	v rrob > ch	= 0.0000	LR test vs. 1:	inear regression	on: cni2	(30) = 1126.	J, Fron > ch	12 = 0.0000	











<u>Trade</u>

