



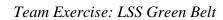
LSS TRAINING PROGRAM

Lean Six Sigma Green Belt

"STUDENT MANUAL FOR SIMULATION OF A BEVERAGE INDUSTRY"



2019
UIT – THE ARCTIC UNIVERSITY OF NORWAY
Narvik



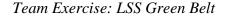


Contents

O	/ERV	TIEW	3
1	Ger	neral Information: A Case	4
2	Exi	sting Layout	5
3	Key	Roles	6
4	Cor	nstraints & Requirements Description	6
4	4.1	Exercise Constraints	6
4	4.2	Customer Requirements	6
4	4.3	Business Requirements	7
4	4.4	Machinery Requirements	7
5	Firs	st draft of project charter from sponsor	7
LE	ET'S (GET STARTED!!!	7
6	DM	IAIC Check List	8
7	Ide	ntify the Critical to Quality (CTQ)	8
8	Upo	lated Project Charter	9
9	Me	asuring Parameters	. 10
10	1	st Experiment: Current Reality	. 10
	10.1	Objectives	. 10
	10.2	Assign Roles	. 10
	10.3	Task Responsibilities	. 11
	10.4	Data Collection	. 12
	10.5	Cost Calculation I	. 14
	10.6	Create a SIPOC Diagram & Value Stream Mapping	. 15
	10.7	Identify waste	. 17
	10.8	Statistics I	. 18
	10.9	Brainstorming	. 20
	10.10	5 Whys'?	. 21
	10.11	Cause & Effect Diagram	. 21
	10.12	Pareto Chart	. 22
	10.13	SOV Matrix and Pick Chart	. 23
	10.14	Standardize Procedure	. 24
11	2	nd Experiment: Improved Process	. 25



		Team Exercise: LSS Green Belt
11.1	1 PDCA	25
11.2	Reduction of Lead Time and Non value-added Time	25
11.3	New layout	26
11.4	4 New Data Collection	27
11.5	5 Statistics II	27
11.6	6 Cost Calculation II	27
11.7	7 Value Stream Mapping II	28
12	3 rd Experiment	29
13	Results	29
14	End of Training Exercise	29
15	Bibliography	31
APPE	NDIX A Statistic Calculation	32
Apper	ndixA.1 Formulae	32
Apper	ndixA.2 Statistical Process Control Constant Table	33
Apper	ndixA.3 Standard Normal Curve Area	34





OVERVIEW

This is an interactive training exercise intended for Masters Students at UiT – The Arctic University of Norway, Narvik, studying Industrial Engineering and also for those who are also familiar with Lean Six Sigma (LSS) principles and its tool & methodologies. The exercise is intended to be performed in a group of 6-8 persons. During the training period, the participants will run a beverage factory where they will produce a bottle filled with liquids as per the customer demand. The task includes supplying of the empty bottles to the washing room, washing and filling those bottles followed by capping and labelling on it. The bottles are then packed and are dispatched for delivery.

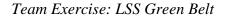
This exercise is a project-based training work where the students/participants work in a group to solve the problem. They will learn how to use different Lean and Six Sigma tools and will be following a DMAIC (Define Measure Analyze Implement & Control) methodology to solve the problem. During the training period, the participants take part in the process, evaluate it, identify different form of value added and non-value add waste in that process and after that they will redesign the process to eliminate waste along with reducing variation on the products and its defects.

The exercise includes all the necessary tools and equipment for the layout setup. The participants will also be using an Excel Model for analyzing some important Lean & Six Sigma Tools.

The main objective for this training exercise is to allow participants to provide some experience on how LSS can be applied in any processes and to appreciate the benefits of using it.

- Learn about Lean Six Sigma
- Implement Lean Six Sigma tools
- Overview on DMAIC structure
- Employ DMAIC process
- Develop an ability to solve problem using Lean Six Sigma

The training exercise is target to have a competence of LSS Green Belt Level. However, to be eligible to hold a green belt certificate, the student must pass the course STE6207: Quality Management & Improvement or have proof of similar level of knowledge.





1 General Information: A Case

A new small-scale beverage company "ABC company" which was established a year ago has not been able to flourish its business. ABC is producing a special consumable liquid for the people living in the North of Norway especially in Narvik Region and it aiming to extend its business to the nearby cities.

Meanwhile, ABC started to lose its customer in Narvik. A lot of complaints have been received regarding the amount, quality, handling and delivering of the bottles. Due to this, a company is losing a significant amount of money and are under serious threat to shut down the industry.



Figure 1: A Case [1]

The manager doesn't seem to know what went wrong. In fact, he is very surprised with this outcome. According to him, everything is working well, there have never been any fault in the manufacturing process and all the workers are skilled & are working fine. However, he came to know one thing that because of very long lead time, the customers started to lose their patience – thus start to seek other options.

Now ABC wants to implement LSS to restore and spread its business profile. Thus, looking for a team to run this project. This job has been granted to the participants of this training exercise where they will try to find the solution to the problem.



2 Existing Layout

The current layout of the beverage factory is departmentalized. Each and every section are kept apart. The workers working under each section are only responsible to perform their sectional task and doesn't care about other workers. Team leader or Instructor will arrange the setup for this training exercise.

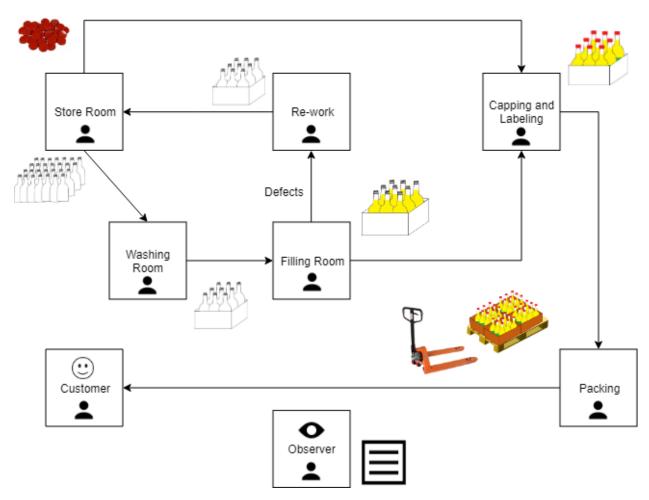
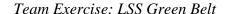


Figure 2: Existing Layout





3 Key Roles

There are 8 different roles which the team leader or instructor must assign during the training period within the team. Multiple roles can be performed by a single person.

Table 1: Roles and Responsibilities

Roles		Persons	Responsibilities
Store keeper		1	Receive empty bottles from the seller
			Delivers bottles to the washing section as requested
Bottle Washer		1	➤ Wash the empty bottles
Liquid Filler		1	➤ Fill the empty bottles
Capping	and	1	Put on caps and labels on filled bottles
Labelling			
Packing	and	1	Pack and palletize the bottles
pelleting			
Observer		1	Documents reality
Re-work		1	Collects the defects
Customer		1	➤ Collets the order

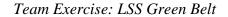
4 Constraints & Requirements Description

4.1 Exercise Constraints

- The bottles coming out from the store sections are defects free. Any physical damage on bottles afterwards are the aftermath of mishandling or wrong process.
- Washed bottles are neat, clean and contamination free
- Washed bottles cannot be handled with bare hands
- Filling liquids should not be touched
- Outpouring of liquid is not allowed
- Caps and labels are defect free
- Only filled bottles which pass the quality test are capped and labelled respectively. Note: Labelling before capping operation is not allowed
- Label should be applied only on specified area and should be clear & smooth without any wrinkle or crease
- The inspector has full authority in quality inspection
- The inspector will keep record of all data collected
- The finish bottles are palletized by a robot
- Specify label dimension ______

4.2 Customer Requirements

- Customized order must not take longer time for delivery
- Finished bottles should be well packed
- Pass/Fail data for each bottle must be collected
- All data must be collected "real time" during the exercise period





• Takt time = _____

4.3 Business Requirements

- Bottles must be produced in a batch size of ____ quantity
- Workers need to focus only on their assigned job
- Workers must perform at their highest level otherwise may result in Probation/Expulsion
- Production start only after receiving customer order

4.4 Machinery Requirements

- Modification of a washing machine is not allowed
- Filling liquids are defect free

5 First draft of project charter from sponsor

First draft charter is a rough note which is collected from the Manager or Owner of the factory while having an initial meeting with a LSS Black Belt or a Project Manager.

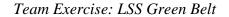
Table 2: First Draft of a Charter

Problem statement	> Too many defects resulting in high production cost	
	Long takt time and lead time	
Business impact	➤ Low profit	
	Unhappy customers	
Goals	➤ Reduce cost (>15%)	
	➤ Reduce lead time (>15%)	
Timeline	3 weeks	
Initial budget	No initial budget	
Project Manager		

LFT'S GFT STARTED!!!



After the deal is made between the business owner and the project manager, a team will be formed, the LSS project is ready to go.





6 DMAIC Check List

The check list contains the list of DMAIC tools which the participants will be using during the training period. It is expected that all the participants are familiar with these tools. If not, it is highly recommended to have a look into them before proceeding. More tools can be added to it or some could be omitted (if not relevant). All the check box should be marked in order to complete the project.

Analyze Measure DEFINE	VOC Project charter SIPOC Value Stream Mapping Control Chart Histogram Process Capability Analysis Brain Storming Cause & Effect Diagram Pareto Chart	
	Pick Chart Control Chart	
Control Improve	Standardize procedure PDCA	

Figure 3: DMAIC Checklist

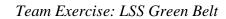
Note: Specify if more tools have been used

7 Identify the Critical to Quality (CTQ)

List VOC and their corresponding CTQ as shown below:

Table 3: Identify Critical to Quality

Voice of Customer (VOC)	Critical to quality (CTQ)
Short delivery time	Lead time
Low product cost	Cost per unit
Quality product	Under specification limit, DPMO





8 Updated Project Charter

Create a Project Charter as shown in the figure. Use the template below. Can also be find in the excel model.

		Project Charter	
Project Name			
Group Name		Black Belt	
Department		Team Members	
Event Dates			
Project Champion			
Sponsor			
Process Owner			
Coach Mentor			
Business Case			
Problem Statement			
SMART Objecticves			
Project Scope Informati	on		
Key Metric		Operation Defini	tion
Entitlement			
Goal			
Goal Baseline		Projected Benefi	t
Goal Baseline New Revenue		Projected Benefi	t
Goal Baseline New Revenue Cost Redcution		Projected Benefi	t
Entitlement Goal Baseline New Revenue Cost Redcution Productivity Cost/Risk Avoidance		Projected Benefi	t

Figure 4: Project Charter Template



9 Measuring Parameters

• Define measuring parameters

Table 4: Define Measuring parameter

Measuring	How to measure	Tools	Targ	gets
Parameters			USL	LSL

10 1st Experiment: Current Reality

10.1 Objectives

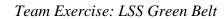
- Document "as-is" process
- Identify value-added and Non value-added process
- Quantifying "as-is" process

10.2 Assign Roles

• Sketch the layout

Set up a factory layout and assign different roles to each group members.

Note: The **First layout** should be **Departmentalized**





• Assign roles

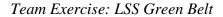
Table 5: Assign Roles

S.N.	Roles	Name
1.	Store keeper	
2.	Bottle Washer	
3.	Liquid Filler	
4.	Capping and	
	Labelling	
5.	Packing and pelleting	
6.	Observer	
7.	Re-work	
8.	Customer	

10.3 Task Responsibilities

Table 6: Task Responsibilities

Operation	Methods	Task
Inspection of bottles	Visual	• Check for damage, cracks,
	inspection	discolor, etc.
		 Check size and shape
		Count bottles
Washing bottles	Washing	Feed the bottles into the machine
	machine	Take them out and manage
Filling liquids	Filling machine	Fill desirable amount of liquid in
		the bottles
		Filling with special care
Quality inspection	Visual	Inspect the liquid quantity
	inspection	(Refer to <i>Measuring Parameters</i>)
		 Inspection of leakage
Capping and labelling	Special machine	Put on the caps and label on each
		bottle
Packaging and Pelleting	Manually	Pack, palletize and ship
		Use robot to palletize







START SIMULAION!!

10.4 Data Collection

- Run the simulation
- Target _____
- Transport bottles in batch size: ____
- Customer order: _____
- Number of bottles processed (n): _____

Measures	Liquid level	Weight of a bottle
Upper specification limit (USL)		
Lower specification limit (LSL)		

ISO-9001:2000

DO IT RIGHT THE FIRST TIME



MANAGEMENT REP.

Figure 5: Do IT RIGHT THE FIRST TIME [2]

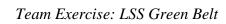




Table 7: Experimental Data

S.N. Experiment Experi		Water Level		Weight of a bottle			
S.N. Experiment Experiment <td></td> <td></td> <td colspan="2"></td> <td>3rd</td>					3 rd		
1.	S.N.						
2. 3. 4. 5. 6. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18. 19. 19. 19. 19. 19. 19. 19. 19. 19. 19		·	·	·		·	
3. 4. 5. 6. 7. 8. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9.							
4. 5. 6. 7. 8. 9. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18. 19. 20. 21. 22. 23. 24. 25. 26. 27. 28. 29. 30. 31. 32. 33. 34. 35. Total							
5. 6. 7. 8. 9. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18. 19. 20. 21. 22. 23. 24. 25. 26. 27. 28. 29. 30. 31. 32. 33. 34. 35. Total							
7. 8. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18. 19. 19. 19. 19. 19. 19. 19. 19. 19. 19							
8. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18. 19. 19. 19. 19. 19. 19. 19. 19. 19. 19	6.						
9.	7.						
10.	8.						
11. 12. 13. 14. 15. 16. 17. 18. 19. 20. 21. 22. 23. 24. 25. 26. 27. 28. 29. 30. 31. 32. 33. 34. 35. Total	9.						
12.	10.						
13. 14. 15. 16. 17. 18. 19. 19. 20. 19. 21. 19. 22. 19. 23. 19. 24. 19. 25. 19. 26. 19. 27. 19. 28. 19. 29. 19. 30. 19. 31. 19. 32. 19. 33. 19. 34. 19. 35. 19. Total 19.	11.						
14. 15. .							
15.	13.						
16.							
17. 18. 19. 20. 21. 22. 23. 24. 25. 26. 27. 28. 29. 30. 31. 32. 33. 34. 35. Total							
18. 19. 20. 21. 21. 22. 23. 24. 25. 26. 27. 28. 29. 30. 31. 32. 33. 34. 35. Total	16.						
19.							
20. 21. 22. 22. 23. 24. 25. 26. 27. 28. 29. 30. 31. 32. 33. 33. 34. 35. Total Total	18.						
21. 22. 23. 3. 24. 3. 25. 3. 26. 3. 27. 3. 28. 30. 31. 31. 32. 33. 33. 34. 35. 35.	19.						
22. 23. 24. 25. 26. 27. 28. 29. 30. 31. 32. 33. 33. 34. 35. Total							
23.							
24. 25. 26. 30. 29. 30. 31. 32. 33. 33. 34. 35. Total Total	22.						
25. 26. 27. 28. 29. 30. 31. 32. 33. 34. 35. 35.	23.						
26. 27. 28. 29. 30. 31. 32. 33. 34. 35. Total Total							
27. 28. 29. 30. 31. 32. 33. 34. 35. 35.	25.						
28. 29. 30. 31. 32. 33. 34. 35. Total							
29. 30. 31. 32. 33. 34. 35. Total							
30. 31. 32. 33. 34. 35. Total	28.						
31. 32. 33. 34. 35. Total	29.						
32. 33. 34. 35. Total	30.						
33. 34. 35. Total	31.						
34. 35. Total	32.						
35. Total	33.						
Total	34.						
	35.						
Defects	Total						
Defects	Defects						

Note: Transfer all the data to the Excel Model under Worksheet [Data]



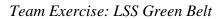
10.5 Cost Calculation I

Table 8: Cost Calculation

S.N.	1 st Experiment	Formula	Value
1.	Customer Order		
	Total Bottles		
2.	Processed		
3.	Number of Defects		
4.	1 st Delivery Time [sec]		
5.	Total Lead Time [sec]		
6.	Work-In-Progress		
7.	Total Scrap		
8.	Yield	(1) / (2)	
9.	Takt Time (Given)		
10.	Available Time	(9) * (1)	
11.	Non-Value Time	Abs [(5)-(10)]	
12.	Time Penalty Cost	(11) * NOK 100 cost per sec	
13.	Work-In-Progress Cost	(6) * NOK 500 cost per unit WIP	
14.	Rework Cost	(3) * NOK 1500 cost per failure	
15.	Scrap Cost	(7) * NOK 3000 cost per unit scrap	
		(1) * NOK 100 warranty cost per	
16.	Warranty Cost	unit	
17.	Cost of Poor Quality	(14) + (15) + (16)	
18.	Total Cost	(12) + (13) + (17) + (18)	
19.	Cost Per Unit	(19) / (1)	

The bottom Line: Cost per Unit _____







10.6 Create a SIPOC Diagram & Value Stream Mapping SIPOC

Sil OC

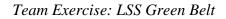
Note: Use SIPOC template available on Excel Model



VALUE STREAM MAPPING

		·	-

Note: Use VSM template available on Excel Model





10.7 Identify waste

- List the different type of waste discovered during simulation
- Categorize occurrence level on Non, Low, Medium and High
- Mention how those wastes affect on the process

Table 9: Lean Waste Identification

Lean Waste Identification

	Waste Category	Observation	Occurrence Level	Impact on Process performance
Т	Transport	•		
I	Inventory	•		
M	Motion	•		
W	Waiting	•		
0	Over- processing	•		
0	Over- production	•		
D	Defects	•		

Note: Use a template available on Excel Model



10.8 Statistics I

- Open Excel Model and open Worksheet [Statistics]
- Click on Run the Model: 1st Experiment Box (at the Top of the worksheet)

Run the Model: 1st Experiment

• Excel will calculate all the statistical parameters

Table 10: Statistics Parameter I

Parameters	Value	Comments
Mean		
Standard Deviation		
Defects		
Cp		
C_{pk}		
DPMO		

- Refer to APPENDIX A for formulae
- For Normality, Histogram with Normal Distribution Curve and Control Charts plots, Click on their respective items

Normality

Histogram

Control Chart

Delete All

- To delete all chart, click on Delete All icon, Charts can also be manually Deleted
- Study the chart

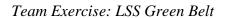
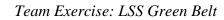




Table 11: Study the Charts

Charts	
Normality plot	To check the normal distribution of the data collected
Histogram	 To determine normal distribution of the data To determine skewness and kurtosis
Control chart	 Detecting special cause of variation Monitor process Study trend pattern of data

•	Add comments





10.9 Brainstorming

• Follow the following steps:

Table 12: Brainstorming

1st Step	Review problem definition	•
2 nd Step	Clarify goals	•
1		•
		•
3 rd Step	Gather ideas (personal)	•
		•
		•
		•
		•
		•
4 th Step	Consolidate ideas	•
		•
		•
		•
		•
		•
5th Char	A stiem Dlam	
5 th Step	Action Plan	•
		•
		•
		•



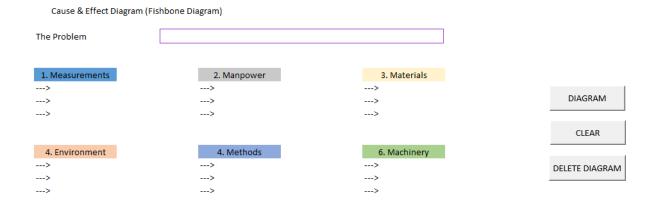
10.10 5 Whys'?

Table 13: 5 Whys'?

	Why?				
_		Why?			
em			Why?		
problem				Why?	
br					Why?
The					

10.11 Cause & Effect Diagram

- Go to excel model >> Worksheet: Fishbone Diagram
- Use the template shown below:



- Mention the major problem
- List the possible causes that are contributing to the problem
- Click on *Diagram*: Creates a Fishbone Diagram (Cost & Effect Diagram)
- Click on *Clear* to clear text on Fishbone Diagram or *Delete* to delete the entire diagram

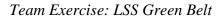




DIAGRAM
CLEAR
DELETE DIAGRAM

10.12 Pareto Chart

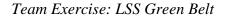
- Go to excel model >> Worksheet: Pareto Chart
- List of causes of the problem will be generate automatically (No need to enter)
- Use scoring method [3, p. 82] to categorize the causes
- Assign weight on scale _____ for the cause of the problem
- Assign score on scale _____

Table 14: Pareto Chart

Causes of defects	Weight (1-10) [W]	Score (1-10) [S]	Points (W*S)
		_	_
_			

• Check on <u>Create pareto Chart</u> to create a Pareto Chat (Uncheck to delete it)

✓ Create Pareto Chart





10.13 SOV Matrix and Pick Chart

- Go to excel model >> Worksheet: SOV matrix
- Source of variation are generated automatic by excel based on Pareto chart: the causes which have cumulative 80% of contribution to the main problem are the area of interest)

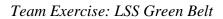
Table 15: Source of Variation

Source Variation	of	Action Plan	Severity	Pay-	PICK Category
Variation				Off	Category

- Specify necessary action plan for each source of variation
- Categorize on Severity: Easy or Difficult
- Categorize on Pay Off: Low or High
- Determine PICK categories: Possible, Implement, Challenge & Kill
- Click on following icons for action



• Pick chart will categorize the sources of variation & their Action plan base on 1. can be implemented, 2. are possible, 3. challenging and 4. not suitable (kill)





10.14 Standardize Procedure

 List if any process could 	d be standardized		



11 2nd Experiment: Improved Process

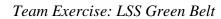
11.1 PDCA

- From Pick Chart, the team already know what can be done to improve
- Standardize procedure are set
- Plan, Do, Check and Act for continuous improvement

11.2 Reduction of Lead Time and Non value-added Time

Introduce the following Lean tools to improve the process and speed of the flow (Possible to add more tools)

- Implement 5S tool (Store section for prompt delivery of bottles)
- Pull System (Use Kanban cards or anything similar)
- Standardize Procedure (Robot action,)





11.3 New layout

• Create a new sketch for layout

New Layout	





11.4 New Data Collection

- Collect all necessary data
- Refer to [10.4 Data Collection] and fill the table

11.5 Statistics II

• Go to excel model >> Worksheet: Statistics

Run the Model: 2nd Experiment

11.6 Cost Calculation II

• Visit excel model under Worksheet: Cost per Unit

Table 16: Cost Calculation II

S.N.	2 nd Experiment	Formula	Value
1.	Customer Order		
2.	Total Bottles Processed		
3.	Number of Defects		
4.	1 st Delivery Time [sec]		
5.	Total Lead Time [sec]		
6.	Work-In-Progress		
7.	Total Scrap		
8.	Yield	(1) / (2)	
9.	Takt Time (Given)		
10.	Available Time	(9) * (1)	
11.	Non-Value Time	Abs [(5)-(10)]	
12.	Time Penalty Cost	(11) * NOK 100 cost per sec	
13.	Work-In-Progress Cost	(6) * NOK 500 cost per unit WIP	
14.	Rework Cost	(3) * NOK 1500 cost per failure	
15.	Scrap Cost	(7) * NOK 3000 cost per unit scrap	
16.	Warranty Cost	(1) * NOK 100 warranty cost per unit	
17.	Cost of Poor Quality	(14) + (15) + (16)	
18.	Total Cost	(12) + (13) + (17) + (18)	
19.	Cost Per Unit	(19) / (1)	

The bottom Line: Cost per Unit _____







11.7 Value Stream Mapping II

VALUE STREAM MAPPING

1		
1		
i		

Note: Use VSM template available on Excel Model



12 3rd Experiment

If the targeted goals and objectives are not meet, repeat steps for experiment 1 & 2 and run the third experiment.

13 Results

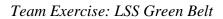
Enter the results summary from all the executed experiments:

	1 st Experiment	2 nd Experiment	3 rd Experiment
Customer order			
Total bottles			
processed			
Total Lead Time			
Work-in-Progress			
Cost per Unit			
Defects			

14 End of Training Exercise

- When the goals are met
- Standardize procedure (if necessary)
- Set up action plan for future
- Document everything from start to the end

Comment on the Final Results and Learning outcome:	







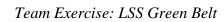
Declare Victory!! Celebrate with your team!!





15 Bibliography

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APPENDIX A Statistic Calculation

AppendixA.1 Formulae

/ ipperiant till i territatae	·
Mean	$\bar{x} = \frac{1}{n} \cdot \sum_{i=1}^{n} X_i$
Standard Deviation	$s_{\chi} = \sqrt{\frac{1}{n-1} \cdot \sum_{i=1}^{n} (\bar{X} - X_i)^2}$
Range	$R = highest \ value - Lowest \ value$
Upper Control Limit (X_{mean})	$UCL_{\bar{x}} = \bar{\bar{X}} + A_2\bar{R}$
Lower Control Limit (X_{mean})	
77 6 171 1 (7)	$LCL_{\bar{x}} = \bar{X} - A_2 \bar{R}$ $UCL_R = D_4 \bar{R}$
Upper Control Limit (<i>R</i>)	$UCL_R = D_4R$
Lower Control Limit (<i>R</i>)	$LCL_R = D_3 \bar{R}$
Process Capability Index (C_p)	$C_p = \frac{USL - LSL}{6\sigma}$
Process Centered Capability Index (C_{pk})	$C_{pk} = min\left(\frac{USL - \mu}{3\sigma}, \frac{\mu - LSL}{3\sigma}\right)$
Process Performance Index (P_p)	$P_p = \frac{USL - LSL}{6s}$
Process Centered Performance Index (P_{pk})	$P_{pk} = min\left(\frac{USL - \mu}{3s}, \frac{\mu - LSL}{3s}\right)$
Baseline sigma (z)	$CL_{R} = D_{4}R$ $LCL_{R} = D_{3}\overline{R}$ $C_{p} = \frac{USL - LSL}{6\sigma}$ $C_{pk} = min\left(\frac{USL - \mu}{3\sigma}, \frac{\mu - LSL}{3\sigma}\right)$ $P_{p} = \frac{USL - LSL}{6s}$ $P_{pk} = min\left(\frac{USL - \mu}{3s}, \frac{\mu - LSL}{3s}\right)$ $Z_{USL} = \frac{USL - \overline{X}}{s_{x}}, Z_{LSL} = \frac{\overline{X} - LSL}{s_{x}}$ $k = \sqrt{n}$
Histogram: Number of Classes (k)	$k = \sqrt{n}$
Histogram: Class width w	$w = \frac{R}{k}$



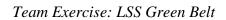
AppendixA.2 Statistical Process Control Constant Table

<u>n</u>	<u>A2</u>	<u>A3</u>	<u>B3</u>	<u>B4</u>	<u>d2</u>	<u>D3</u>	<u>D4</u>	<u>E2</u>
2	1,88	2,66	0,00	3,27	1,13	0,00	3,27	2,66
3	1,02	1,95	0,00	2,57	1,69	0,00	2,57	1,77
4	0,73	1,63	0,00	2,27	2,06	0,00	2,28	1,46
5	0,58	1,43	0,00	2,09	2,33	0,00	2,11	1,29
6	0,48	1,29	0,03	1,97	2,53	0,00	2,00	1,18
7	0,42	1,18	0,12	1,88	2,70	0,08	1,92	1,11
8	0,37	1,10	0,19	1,82	2,85	0,14	1,86	1,05
9	0,34	1,03	0,24	1,76	2,97	0,18	1,82	1,01
10	0,31	0,98	0,28	1,72	3,08	0,22	1,78	0,98
11	0,29	0,93	0,32	1,68	3,17	0,26	1,74	
12	0,27	0,89	0,35	1,65	3,26	0,28	1,72	
13	0,25	0,85	0,38	1,62	3,34	0,31	1,69	
14	0,24	0,82	0,41	1,59	3,41	0,33	1,67	
15	0,22	0,79	0,43	1,57	3,47	0,35	1,65	
16	0,21	0,76	0,45	1,55	3,53	0,36	1,64	
17	0,20	0,74	0,47	1,53	3,59	0,38	1,62	
18	0,19	0,72	0,48	1,52	3,64	0,39	1,61	
19	0,19	0,70	0,50	1,50	3,69	0,40	1,60	
20	0,18	0,68	0,51	1,49	3,74	0,42	1,59	



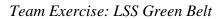
AppendixA.3 Standard Normal Curve Area

STANDARD NORMAL DISTRIBUTION: Table Values Represent AREA to the LEFT of the Z score. .02 .03 .05 .06 .07 0.050000 50399 .50798 .51197 .51595 .51994 .52392 .52790 .53188 .53586 0.1 .53983 .54380 .54776 .55172 .55567 .55962 .56356 .56749 .57142 .57535 0.2 .57926 .58317 .58706 .59095 .59483 .59871 .60257 .60642 .61026 .61409 0.3 .61791 .62172 .62552 .62930 .63307 .63683 .64058 .64431 .64803 .65173 0.4 65542 65910 .66276 .67003 .67364 67724 .68082.68439 .68793 .66640 0.5 .69146 .69497 .69847 .70194 .70540 .70884 .71226 .71566 .71904 .722400.6 .72575 .72907 .73237 .73565 .73891 .74215 .74537 .74857 .75175 .75490 0.7 .76730 .77935 .75804 .76115 .76424 .77035 .77337 .77637 .78230 .78524 0.8 .78814 .79103 .79389 .79673 .79955 .80234 .80511 .80785 .81057 .81327 0.9.81594 .81859 .82121 .82381 .82639 .82894 .83147 .83398 .83646 .83891 1.0 .84134 .84375 .84614 .84849 .85083 .85314 .85543 .85769 .85993 .86214 1.1 .86433 .86650 .86864 .87076 .87286 .87493 .87698 .87900 .88100 .88298 .88493 .89065 .89251 .89435 .89796 .89973 1.2 .88686 .88877 .89617 .90147 1.3 .90320 .90490 .90658 .90824 .90988 .91149 .91309 .91466 .91621 .91774 91924 .92220 92785 92922 .93056 1.4 .92073 92364 .92507 .92647 .93189 1.5 .93319 .93448 .93574 .93822 .93943 .94062 .94179 .94295 .94408 .93699 .94950 1.6 .94520 .94630 .94738 .94845 .95053 .95154 .95254 .95352 .95449 1.7 .95543 .95637 .95728 .95818 .95907 .95994 .96080 .96164 .96246 .96327 1.8 .96407 .96485 .96562 .96712 .96784 .96856 .96926 .96995 .97062 .96638 1.9 97128 97193 .97257 .97320 .97381 .97441 97500 .97558 .97615 97670 2.0 97932 .97725 .97778 .97831 .97882 .97982 .98030 .98077 .98124 .98169 2.1 .98214 .98257 .98300 .98341 .98382 .98422 .98461 .98500 .98537 .98574 2.2 .98610 .98645 .98679 .98713 .98745 .98778 .98809 .98840 .98870 .98899 .99158 2.3 .98928 .98956 .98983 .99010 .99036 .99061 .99086 .99111 .99134 99224 2.4 99180 99202 99245 .99266 .99286 99305 99324 .99343 .99361 2.5 .99379 .99396 .99413 .99430 .99446 .99461 .99477 .99492 .99506 .99520 2.6 .99534 .99547 .99560 .99573 .99585 .99598 .99609 .99621 .99632 .99643 2.7 .99653 .99674 .99683 .99693 .99702 .99711 .99720 .99728 .99664 .99736 2.8 .99744 .99752 .99760 .99767 .99774 .99781 .99788 .99795 .99801 .99807 2.9 99813 99819 99825 .99831 99836 99841 99846 99851 .99856 99861 3.0 .99865 .99869 .99874 .99878 .99882 .99886 .99889 .99893 .99896 .99900 .99903 .99910 .99913 99916 .99924 .99929 3.1 .99906 .99918 .99921 .99926 3.2 .99931 .99934 .99936 .99938 .99940 .99942 .99944 .99946 99948 .99950 3.3 .99952 .99953 .99955 .99957 .99958 .99960 .99961 .99962 .99964 .99965 99976 3.4 99966 .99968 .99969 .99970 .99971 .99972 99973 .99974 .99975 3.5 .99977 .99978 .99978 .99979 .99980 .99981 .99981 .99982 .99983 .99983 3.6 .99984 .99985 .99985 .99986 .99986 .99987 .99987 .99988 .99988 .99989 3.7 .99989 .99990 .99990 .99990 .99991 .99991 .99992 .99992 .99992 .99992 3.8 .99993 .99993 .99993 .99994 .99994 .99994 .99994 .99995 .99995 .99995 99995 .99996 3.9 99995 99996 .99996 .99996 99996 .99996 .99997 99997





Z	.00	.01	.02	.03	.04	.05	.06	.07	.08	.09
-3.9	.00005	.00005	.00004	.00004	.00004	.00004	.00004	.00004	.00003	.0000
-3.8	.00007	.00007	.00007	.00006	.00006	.00006	.00006	.00005	.00005	.0000
-3.7	.00011	.00010	.00010	.00010	.00009	.00009	.00008	.00008	.00008	.0000
-3.6	.00016	.00015	.00015	.00014	.00014	.00013	.00013	.00012	.00012	.0001
-3.5	.00023	.00022	.00022	.00021	.00020	.00019	.00019	.00018	.00017	.0001
-3.4	.00034	.00032	.00031	.00030	.00029	.00028	.00027	.00026	.00025	.0002
-3.3	.00048	.00047	.00045	.00043	.00042	.00040	.00039	.00038	.00036	.0003
-3.2	.00069	.00066	.00064	.00062	.00060	.00058	.00056	.00054	.00052	.0005
-3.1	.00097	.00094	.00090	.00087	.00084	.00082	.00079	.00076	.00074	.0007
-3.0	.00135	.00131	.00126	.00122	.00118	.00114	.00111	.00107	.00104	.0010
-2.9	.00187	.00181	.00175	.00169	.00164	.00159	.00154	.00149	.00144	.0013
-2.8	.00256	.00248	.00240	.00233	.00226	.00219	.00212	.00205	.00199	.0019
-2.7	.00347	.00336	.00326	.00317	.00307	.00298	.00289	.00280	.00272	.0026
-2.6	.00466	.00453	.00440	.00427	.00415	.00402	.00391	.00379	.00368	.0035
-2.5	.00621	.00604	.00587	.00570	.00554	.00539	.00523	.00508	.00494	.0048
-2.4	.00820	.00798	.00776	.00755	.00734	.00714	.00695	.00676	.00657	.0063
-2.3	.01072	.01044	.01017	.00990	.00964	.00939	.00914	.00889	.00866	.0084
-2.2	.01390	.01355	.01321	.01287	.01255	.01222	.01191	.01160	.01130	.0110
-2.1	.01786	.01743	.01700	.01659	.01618	.01578	.01539	.01500	.01463	.0142
-2.0	.02275	.02222	.02169	.02118	.02068	.02018	.01970	.01923	.01876	.0183
-1.9	.02872	.02807	.02743	.02680	.02619	.02559	.02500	.02442	.02385	.0233
-1.8	.03593	.03515	.03438	.03362	.03288	.03216	.03144	.03074	.03005	.0293
-1.7	.04457	.04363	.04272	.04182	.04093	.04006	.03920	.03836	.03754	.0367
-1.6	.05480	.05370	.05262	.05155	.05050	.04947	.04846	.04746	.04648	.0455
-1.5	.06681	.06552	.06426	.06301	.06178	.06057	.05938	.05821	.05705	.0559
-1.4	.08076	.07927	.07780	.07636	.07493	.07353	.07215	.07078	.06944	.0681
-1.3	.09680	.09510	.09342	.09176	.09012	.08851	.08691	.08534	.08379	.0822
-1.2	.11507	.11314	.11123	.10935	.10749	.10565	.10383	.10204	.10027	.0985
-1.1	.13567	.13350	.13136	.12924	.12714	.12507	.12302	.12100	.11900	.1170
-1.0	.15866	.15625	.15386	.15151	.14917	.14686	.14457	.14231	.14007	.1378
-0.9	.18406	.18141	.17879	.17619	.17361	.17106	.16853	.16602	.16354	.1610
-0.8	.21186	.20897	.20611	.20327	.20045	.19766	.19489	.19215	.18943	.1867
-0.7	.24196	.23885	.23576	.23270	.22965	.22663	.22363	.22065	.21770	.2147
-0.6	.27425	.27093	.26763	.26435	.26109	.25785	.25463	.25143	.24825	.2451
-0.5	.30854	.30503	.30153	.29806	.29460	.29116	.28774	.28434	.28096	.2776
-0.4	.34458	.34090	.33724	.33360	.32997	.32636	.32276	.31918	.31561	.3120
-0.3	.38209	.37828	.37448	.37070	.36693	.36317	.35942	.35569	.35197	.3482
-0.2	.42074	.41683	.41294	.40905	.40517	.40129	.39743	.39358	.38974	.3859
-0.1	.46017	.45620	.45224	.44828	.44433	.44038	.43644	.43251	.42858	.4246
-0.0	.50000	.49601	.49202	.48803	.48405	.48006	.47608	.47210	.46812	.4641







LSS TRAINING PROGRAM

THE END

